

Sole Advisor to BDK Engineering Industries Ltd. on Its Strategic Sale of Valves Business to Weir Group PLC.

September 2010 • Bangalore



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| DEAL VALUE | Undisclosed |
| SERVICE | Mergers & Acquisitions |
| SECTOR | Industrials |

BDK Engineering Industries Limited (“BDK”) has agreed to sell its Valves business to Weir Group PLC. The parties have entered into definitive agreements subject to obtaining requisite clearances. With this Weir Group Plc acquires the strong platform of Valves business and distribution reach which BDK has been well recognized both domestically and globally.

| Avendus Capital was the exclusive financial advisors to BDK.

BDK is amongst the market leaders in a wide range of Gate Globe Check valves, Ball Valves, Butterfly Valves and has a strong presence across industries verticals. The Business generated sales of INR 1.52 Bn in the year ended 31st March 2010 and is on path to exhibiting strong growth. With this acquisition Weir looks to enhance their footprint in India.

Commenting on the transaction, **Bharat Khimji, BDK’s founder**, stated: “My family has developed BDK over the last 30 years into an internationally recognized valves manufacturer. We are pleased to entrust the next stage in the growth of the business to an engineering group of Weir’s global standing. We are convinced that this is an excellent outcome for customers and employees. My sons and I look forward to continuing to play our roles in ensuring a smooth transition.”

Preet Mohan Singh, Executive Director at Avendus Capital observed that, “This transaction recognizes the strong growth Indian companies have exhibited in Industrial products and BDK is an excellent platform for a company focused on the Valves business to create a Centre of Excellence with a low cost base. The fast growing domestic market of course is an added opportunity to address. This transaction also establishes Avendus’ capability to identify new sectors in the Indian space and deliver value to its clients.”

| About BDK Engineering Industries Limited

BDK Engineering Industries was founded in 1978 by Bharat B. Khimji. The company has since been building on a heritage of initiative and innovation, offering a wide spectrum of Industrial Valves designed for the needs of

the Oil & Gas, Power, Water Treatment, Chemical Process, Fertilizer and Pharmaceutical Industries worldwide. For more than three decades, BDK's valves have enjoyed sustained and lasting reputation in both the domestic and global markets. For more information, please visit www.bdkindia.com

| About Avendus

Avendus Capital is a leading financial services firm which provides customised solutions in the areas of financial advisory, equity capital markets and wealth management. The firm relies on its extensive track record, in-depth domain understanding and knowledge of the economic and regulatory environment, to offer research based solutions to its clients that include institutional investors, corporates and high net worth families. Avendus Capital has consistently been ranked among the top-five corporate finance advisors in India and has emerged as the advisor of choice for cross-border M&A deals and has closed 35 crossborder transactions in the past 4 years. Avendus Securities through its Institutional Equities practice is able to offer clients best-in-class research-driven advice to help them take investment decisions, while Avendus PE Investment Advisors manages funds raised from its investors by investing in public markets and private equity. Headquartered in Mumbai, the firm has offices in New Delhi and Bangalore. Avendus Capital, Inc (US) and Avendus Capital (UK) Pvt. Ltd. located in New York and London respectively, are wholly owned subsidiaries offering M&A and Private Equity syndication services to clients in the respective regions. For more information, please visit www.avendus.com

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