

Avendus Capital Advises Mphasis Ltd on Its Acquisition of Digital Risk LLC.

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DEAL VALUE	USD 202 mn
SERVICE	Mergers & Acquisitions
SECTOR	Enterprise Technology & Services

Mphasis has signed an agreement to acquire Digital Risk, one of the largest independent providers of Risk, Compliance and Transaction Management solutions to the United States mortgage market for a total purchase consideration of upto USD 202 Million.

Digital Risk provides highly specialized Risk, Compliance and Transaction Management solutions for the mortgage industry. Digital Risk's proprietary Making Mortgages Safe™ solutions suite is deployed by over 15 blue chip clients across key mortgage constituencies – Originators, Insurers, Issuers and Investors. Digital Risk is licensed to operate in 46 states in the United States.

In August 2012, Digital Risk was named as one of America's entrepreneurial growth leaders by Inc. Magazine. Digital Risk ranked number 11 among the fastest growing private financial services companies in the US, in 2012 Inc. 500 list. Digital Risk is expected to register revenues of USD 127 million in CY2012. The company has grown at revenue CAGR of 70% in the last 3 years.

"We are pleased to have partnered with Mphasis on their 'Hyper-Specialization' journey in the Banking and Capital Markets space. The US mortgage industry is witnessing a strong rebound from a historic low and is expected to return to its last 20 year average within the next 4-5 years. Digital Risk's leadership and IP, especially in the Mortgage Analytics area, would significantly enhance Mphasis' offering in this large and growing market segment", said **Mr. Amit Singh, Executive Director, Head Technology and Cohead Outsourcing at Avendus Capital Pvt Ltd.** "This is our 34th IT/BPO deal in the last 5 years, and we continue to invest and build global capabilities in this sector".

Mr. Puneet Shivam, Head, Avendus Capital, Inc, said "The US mortgage industry is poised for significant changes which offer attractive opportunities to players servicing this space. It also further deepens Avendus' growing capabilities in the US IT and Business Services segments".

Completion of the acquisition is subject to customary closing conditions and regulatory approvals and is expected to close by 31st January 2013.

| **Avendus Capital Pvt Ltd acted as the exclusive financial advisor to MphasiS Ltd on this transaction.**

| **About MphasiS Limited**

MphasiS (an HP Company) is a USD 1 billion global service provider, delivering technology based solutions to clients across the world. The company services clients in a variety of industries, including Banking and Capital Markets, Insurance, Manufacturing and Communications. MphasiS' integrated service offerings in Applications, Infrastructure Services, and Business Process Outsourcing help organizations adapt to changing market conditions and derive maximum value from IT investments. For more information about MphasiS, log on to www.MphasiS.com

| **About Digital Risk LLC**

Digital Risk is one of the largest providers of mortgage risk and compliance management solutions. The company provides buyers and sellers of mortgages and mortgage backed securities the analytical, technological and risk management services they need to achieve their goals. The Digital Risk platform delivers transparency at the loan level and precise risk assessment throughout the entire mortgage value chain. With over 1,500 U.S. based professionals, the company counts the nation's leading servicers, originators, aggregators and investors among its clients. Digital Risk is independent and not affiliated with any originator, issuer, servicer or investor. Headquartered in Orlando, Digital Risk has additional operations in New York, Dallas, Denver, Chicago, Boca Raton, Tampa and Jacksonville. For more information, please visit www.digitalrisk.com

| **About Avendus**

Avendus Group is a leading financial services firm with a presence in the areas of Investment Banking, Institutional Equities, Wealth Management, Credit Solutions and Asset Management. Established in 1999 in Mumbai, India, Avendus is today present in 10 cities across India, US and Singapore. Avendus partners with the Indian entrepreneur ecosystem to provide differentiated solutions that enable clients to meet their strategic aspirations.

Avendus Capital, the investment banking arm, is consistently ranked among the top investment banks in the country on the back of its in-depth domain understanding and a best in the class track record of domestic and cross-border transactions. Avendus' wide range of clients is testimony to its ability to serve its corporates throughout their life cycle – from growth stage funding to large-sized transactions, M&A advisory and access to public markets.

Avendus Capital Inc., New York and **Avendus Pte Ltd.**, Singapore are both Avendus Group entities offering services to clients in the US and Southeast Asia respectively.

For more information, please visit www.avendus.com

Deal Release

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