

Avendus Advises MindTree on Its Strategic Acquisition of Linc.

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DEAL VALUE	Undisclosed
SERVICE	Private Equity
SECTOR	Enterprise Technology & Services

MindTree Consulting, an international IT services company, today announced that it has acquired Bangalore-based Linc Software Services Private Limited to enhance its presence in the application development and maintenance domains for IBM mid-range Systems .

| **Avendus was the exclusive financial advisor to MindTree in this transaction.**

Commenting on the transaction, **Shyam Shenthar, Vice President at Avendus** said that "the strong competence of Linc in the IBM mid-range system space would enable MindTree to offer its clients a wider range of services thus aiding its plans to grow significantly ahead of the market."

Founded in 1988, Linc Software focuses on the areas of application development and maintenance, ERP product support and Web development. The Bangaloreheadquartered company has over 220 employees and offices in the U.S.A., U.K., Singapore, Switzerland and Australia. Linc specializes in offering software services to manufacturing and, banking and insurance sectors. The company has Fortune 500 customers such as Conagra Foods, Unilever, Atlas Copco, Emerson Group, Novartis and Viacom.

"There is a large installed base of IBM iSeries (formerly AS/400) systems and a strong demand for application development and maintenance on these platforms, the world over. As an important component of our growth strategy, the acquisition of Linc Software will enable MindTree to strengthen its capabilities in this space," said **MindTree Consulting President and Chief Executive Officer, IT Services, Krishnakumar Natarajan.**

"Linc will gain significantly from the integration and leverage its practices rapidly. The practice will have a wider canvass of customers to address - Cendant, Franklin Templeton, GE, Volvo, Emirates Airlines, Unilever and other long-standing customers of MindTree. The employees will benefit from the strong value-based culture of MindTree that makes it one of the Best Employers in India. Linc's existing customers will benefit from the wider range of services offered by MindTree that is world-class in quality," said **Linc Software Chairman and Chief Executive Officer Chandra Kumar.**

“Our strategy is to grow significantly ahead of the market by offering our existing and potential customers a wider portfolio of services. The acquisition of Linc and that of ASAP Solutions last year, is an integral part of this strategy,” said **MindTree Consulting Chairman and Managing Director Ashok Soota**.

| About MindTree Consulting

MindTree Consulting is an international IT company that delivers affordable business and technology solutions through global software development. Co-headquartered in Somerset, NJ and Bangalore, India, the company approaches technology initiatives in a business context, with the industry knowledge of a seasoned management team and employees exceptionally skilled in technology, business analysis and project management. MindTree Consulting develops applications to help companies enhance their enterprise operations. The company also delivers R&D services and designs reusable building blocks for hi-tech companies. MindTree is the world's youngest company to be assessed at Level 5 in both CMMi and P-CMM. MindTree has been ranked among the top five Great Places to Work in 2004 in a study conducted by Grow Talent Company and Business world. MindTree has also been rated as one of the Best Employers in India for the second consecutive year in 2004 by Hewitt Associates. Please visit www.mindtree.com for more information.

| About Avendus Advisors

Avendus is an investment bank offering Private Equity Syndication, M&A, fixed income syndication and Strategic Advisory services to corporates and funds. Avendus has strong research capabilities and relationships which it leverages to close transactions for its clients in aggressive time frames. With a strong Indian presence and global relationships, Avendus has been an investment bank of choice both for international investors and companies who are scouting for business opportunities in India and Indian companies looking at strategic initiatives in overseas markets.

In the past six months Avendus has helped close transactions valued at more than US\$100 Million including the buyout of Fremont California based Cymbal Corporation by Patni Computers for US\$68 million, the buy out of Majoris by Valtech, France for US\$10.5 million and helping Softbank Asia Infrastructure Fund L.P. (SAIF) acquire equity stake in IL&FS Investsmart Limited.

Additionally, Avendus helped Fabmall to consolidate its business operations with Trinethra to create one of the largest food and grocery retailing companies in India. Avendus currently focuses on industries where Indian companies have a strategic growth advantage and these industries include IT Services, IT Enabled Services, Pharmaceuticals and Healthcare, Media and Consumer Products and Services. Please visit www.avendus.com for more information

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