

# Avendus Capital advises Mswipe Technologies on its \$25 million Series C raise from Falcon Edge, Olacabs, Meru Capital and existing investors Matrix Partners, Axis Bank and DSG Consumer Partners

# Mumbai, July 31, 2015

Mswipe Technologies Pvt Ltd has raised a Series C round of \$25 million from Falcon Edge, Olacabs, Meru Capital and existing investors Matrix Partners, Axis Bank and DSG. Mswipe will use this fund to scale up, for product development and to expand internationally.

India is estimated to have 12-15 million SMEs, out of which less than 500,000 have access to any type of POS. Mobile POS (MPOS) provides the most efficient way to link these SMEs to mainstream financial services. Backed by a favorable eco-system, Indian mobile POS market is set to grow.

Mswipe is India's leading MPOS solution provider. Mswipe primarily targets SMEs without access to any type of POS. It's India's 5<sup>th</sup> largest merchant acquirer. It's end to end payment solutions and card acceptance is unmatched by any competitor. Mswipe works with large financial institutions like Axis Bank as well as with smaller banks like Corporation Bank, SMVC Bank, Ratnakar bank etc. Mswipe also has international presence in Middle East, US and South East Asia through partnerships.

#### Avendus Capital was the exclusive financial advisor for this transaction.

"We believe in serving the smallest of merchants. Mswipe aims to provide seamless mobile POS solutions to one million merchants across 400 cities and towns. We invite all stakeholders in the financial services and technology ecosystem to partner with us to offer best in class financial services to small merchants" said **Manish Patel, Founder and Managing Director, Mswipe.** 

#### About Mswipe Technologies Pvt. Ltd

Founded in March 2011 by Mr. Manish Patel, Mswipe Technologies Pvt. Ltd is India's leading mobile Point of Sale solution provider. Mswipe provides complete end to end software ecosystem encompassing merchant management, mobile app, transaction gateway, risk monitoring and settlement. Mswipe has a track record of delivering industry defining MPOS terminals and the company currently has over 30,000 merchants on board.

For more information, please visit www.mswipe.com

# About Falcon Edge Capital

Avendus Capital Mumbai, Delhi, Bangalore, New York, London Falcon Edge is a New York based hedge fund that primarily invests in global equity markets with a focus on emerging markets. The firm also invests its capital in private companies. Its notable investments in India include Olacabs, Housing, and Newshunt.

### About Olacabs

Bangalore based Olacabs is India's leading cab aggregator with more than 200,000+ cars across 100 cities. Its investors include Softbank, Matrix Partners, Tiger Global, Steadview Capital, and Sequoia Capital.

# **About Matrix Partners**

Founded in 1977, Matrix Partners is a US based private equity investment firm focusing on venture capital investments. The firm invests in seed and early stage companies in the United States and India, particularly in the software, communications, semiconductors, data storage, Internet or wireless sectors.

The firm has offices in Waltham, Massachusetts, Palo Alto, California, Mumbai, India and Beijing, China.

Matrix Partners' notable investments in India include Olacabs, Quikr, StayZilla, TinyOwl, Practo, and Newshunt.

# About DSG Consumer Partners

Deepak Shahdadpuri led DSG is an investment holding company that invests in businesses in consumer sector. Its prior investments in India include Sula Vineyards, Bakers Circle and Cleartrip.

#### About Axis Bank

Axis Bank is one of India's largest banks. Axis offers services in retail banking, corporate and investment banking, and investment management.

#### About Avendus Capital

Avendus Capital is a leading financial services firm, which along with its associates provides customized solutions in the areas of financial advisory, equity capital markets, alternative asset management and wealth management. The firm relies on its extensive track record, in-depth domain understanding and knowledge of the economic and regulatory environment, to offer research based solutions to its clients that include institutional investors, corporations and high net worth individuals/families. In recent years, Avendus Capital has consistently been ranked among the leading corporate finance advisors in India and has emerged as the advisor of choice for cross-border M&A deals, having closed around 34 cross-border transactions in the past 5 years. Avendus Wealth Management caters to investment advisory and portfolio management needs of Family offices and Ultra High Networth Individuals / families, spanning all asset classes. Headquartered in Mumbai, the firm has offices in New Delhi and Bangalore.

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