AVENDUS FINANCE PRIVATE LIMITED ANNUAL REPORT 2019-20 П

BOARD OF DIRECTORS

Kaushal Kumar Aggarwal 1 Deba Prasad Roy 2 Suresh Menon Piiush Sinha Ranu Vohra Padmaja Ruparel 3 Nitin Singh 4 Sandeep Thapliyal 5

24th ANNUAL GENERAL MEETING

Day Wednesday Date September 30, 2020

Time 02:45 p.m.

Venue The IL&FS Financial

> Centre, 6th Floor, C & D Quadrant, Bandra-Kurla Complex, Bandra (E),

Mumbai-400 051

COMPANY SECRETARY

Parimal Deuskar 6 Radhika Parmanandka 7

AUDITORS

M/s. Deloitte Haskins & Sells LLP, Statutory Auditors M/s. MMJB & Associates LLP, Secretarial Auditors

REGISTRAR & SHARE TRANSFER AGENT

NSDL Database Management Limited Address: 4th Floor, Trade World A Wing, Kamala Mills Compound, Senapati Bapat Marg, Lower Parel, Mumbai – 400 013

Tel: 022 49142591; Email: nileshb@nsdl.co.in

DEBENTURE TRUSTEE

Vistara ITCL (India) Limited

Address: The IL&FS Financial Centre, Plot C-22,

G Block, 7th Floor, Bandra Kurla Complex,

Bandra (East), Mumbai - 500051

Tel: 022 26593112; Email: jayesh.khaitan@vistra.com

REGISTERED OFFICE

The IL&FS Financial Centre, 6th Floor, C & D Quadrant, Bandra-Kurla Complex, Bandra (E), Mumbai-400 051

Tel. : +91 22 6648 0072 : +91 22 6648 0040 Fax. Website: www.avendus.com

Email : investor.afpl@avendus.com

¹ w.e.f June 27, 2020

² w.e.f December 30, 2019

³ w.e.f February 27, 2020

⁴ w.e.f March 4, 2020

⁵ Upto June 27, 2020

⁶ Upto July 12, 2019

⁷ w.e.f July 12, 2019



Dear Members,

Your Company's Directors hereby present the twenty-fourth Annual Report of the Company together with the Audited Financial Statements of the Company for the Financial Year ended March 31, 2020.

Financial Performance & State of Affairs of the Company

The summary of the Company's financial performance for the Financial Year 2019-20 as compared to the previous FY 2018-19 is given below:

(Amt in lakhs)

Particulars	As on March 31, 2020	As on March 31, 2019
Total Income	16,925.79	15,137.41
Profit/ (Loss) before Interest, Tax and Depreciation	11,660.12	11,234.67
Finance Cost	5,973.48	3,346.44
Profit/ (Loss) before Depreciation and Tax	5,686.64	7,888.23
Depreciation	15.00	8.82
Profit/ (Loss) before Tax	5,671.64	7,879.41
Tax Expense (including deferred tax credit)	(1,474.76)	(2,342.30)
Net Profit/ (Loss)	4,196.88	5537.11
Other Comprehensive Income	7.81	(1.40)
Total Comprehensive Income	4,204.69	5,535.71
Balance brought forward from previous year	6,539.59	2,110.51
Less: Transfer to Special Reserve u/s 45- IC of the RBI Act, 1934	(839.38)	(1107.42)
Balance carried to Balance Sheet	9,904.90	6,539.59

Revenue

Your Company reported a total income of INR 16,925.79 lakhs in the Financial Year 2019-20 ("year under review"), versus INR 15,137.41 lakhs in the Financial Year 2018-19 ("previous year").

Operating Profit/ (Loss)

Profit before Interest, Tax and Depreciation was at INR 11,660.12 lakhs versus a profit of INR 11,234.67 lakhs in the previous year.



Capital Adequacy Ratio

The Capital to Risk Assets Ratio (CRAR) of your Company as on March 31, 2020 stood at 59.82 % (Tier I Capital Ratio @ 58.48 % and Tier II Capital Ratio @ 1.35 %), well above the limit of 15% as prescribed by the RBI for Non-Banking Financial Companies Non-Deposit taking Systemically Important (NBFC ND SI).

Net Owned Funds

The Net Owned Funds of your Company as on March 31, 2020 stood at INR 66,740.18 lakhs versus INR 63,504.5 lakhs as on March 31, 2019.

Change in the nature of business

During the year under review, there was no change in the nature of business of the Company. The Company is a systemically important Non-deposit taking Non-Banking financial company (NBFC-ND-SI) registered with the Reserve Bank of India. The Company also has a Depository Participant license with the Central Depository Services Limited and provides depository services.

Transfer to Reserves

The Company has transferred 20 % of its net profit after tax to the reserve fund account as required under section 45- IC of the Reserve Bank of India Act, 1934.

Dividend

In order to conserve resources for future requirements, the Board has decided not to recommend any dividend for the financial year 2019-20.

Holding company, subsidiary companies, Joint Venture or Associate companies:

Sr. No.	Name and address of the Company	CIN / GLN	Holding / subsidiary / associate	% of shares held	Applicable section
1	Avendus Capital Private Limited The IL&FS Financial Centre, 6th Floor, C & D Quadrant, Bandra-Kurla Complex, Bandra (E) Mumbai – 400051	U99999MH1999PTC123358	Holding Company	100	2(46)
2	Redpoint Investments Pte. Ltd	*:	Ultimate Holding	NA	2(46)
	10 Changi Business Park, Central 2, #5-01, Hansapoint@ CBP, Singapore 486030		Company		



The Company does not have any subsidiary, joint venture or associate company under Companies Act, 2013 ('Act'), accordingly no disclosure is required.

Material changes and commitments, affecting financial position of the Company

There are no such material changes and commitments which have occurred between the financial year ended March 31, 2020 and the date of this report affecting the financial position of the Company.

In addition to the above the Company is actively monitoring the impact of the global health pandemic on its financial condition, liquidity, operations, borrowers and industry. The Company has used the principles of prudence in applying judgments, estimates and assumptions based on the current estimates. A detailed note is stated in notes no. 48 forming part of financial statements for the year ended March 31, 2020.

Share Capital

During the year under review, the Authorised Share Capital of the Company stood at Rs. 52,500,00,000. The Issued, Subscribed and Paid-up Share Capital of the Company as on March 31, 2020 was Rs. 49,756,33,325 consisting of 49,756,33,325 Equity Shares of Rs. 1 each. During the year under review, the Company has not issued any shares.

Non-Convertible Debentures

During the year under review, the Company issued and allotted 1,000 non-convertible debentures in the nature of Rated, Secured, Listed, Redeemable, Principal Protected, Non-Convertible Market Linked Debentures of face value of Rs. 10,00,000 (Indian Rupees Ten Lakh) aggregating to Rupees One Thousand Million. The said Non-Convertible Market Linked Debentures were listed on BSE Limited in the list of F Group — Debt Instruments.

Debenture Trustees:

Vistra ITCL (India) Limited is the Debenture Trustee having its office at the IL&FS Financial Centre, Plot C-22, G Block, 7th Floor, Bandra Kurla Complex, Bandra (East), Mumbai- 500051. Contact Person: Mr. Jayesh Khaitan, Email: jayesh.khaitan@vistra.com and Contact number 022 26593112.

Directors' Responsibility Statement

Pursuant to the provisions of Sections 134(3) (c) and 134(5) of the Act and based on the information provided by the management, the Board of Directors of the Company, to the best of their knowledge and belief, confirm that:

- a) in the preparation of the annual accounts, the applicable Accounting Standards had been followed along with proper explanation relating to material departures;
- the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit and loss of the company for that period;
- the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;



- d) the Directors have prepared the annual accounts on a going concern basis;
- e) the Directors have laid down internal financial controls to be followed by the company and that such internal financial controls are adequate and were operating effectively; and
- f) the Directors have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

Details of Directors and Key Managerial Personnel

A. Directors

During the year under review, Mr. George Mitra (DIN: 06868861) resigned as a Director and Whole-Time Director of the Company, effective December 31, 2019. The Board, places on record its appreciation for the valuable contribution and services rendered by Mr. Mitra during his tenure.

Based on the recommendation of the Nomination and Remuneration Committee, the Board of Directors of the Company approved the appointment of Mr. Deba Prasad Roy (DIN: 00049269) as an Additional Director (Independent) on the Board of the Company w.e.f. December 30, 2019, subject to the approval of shareholders, to hold office for a term of 2 (two) consecutive years, commencing from December 30, 2019 to December 29, 2021.

Based on the recommendation of the Nomination and Remuneration Committee, the Board of Directors of the Company approved the appointment of Ms. Padmaja Ruparel (DIN: 02048277) as an Additional Director (Independent) on the Board of the Company w.e.f on February 27, 2020, subject to the approval of shareholders, to hold office for a term of 2 (two) consecutive years, commencing from February 27, 2020 to February 26, 2022.

Based on the recommendation of the Nomination and Remuneration Committee, The Board of Directors of the Company at its meeting held on March 04, 2020 approved the appointment of Mr. Nitin Singh (DIN: 6904459) as an Additional Director and designated him Whole-Time Director on the Board of the Company, subject to the approval of shareholders, to hold office for a term of 5 (Five) years, commencing from March 04, 2020 to March 03, 2025.

Approval of the members for appointing Mr. Deba Prasad Roy, Ms. Padmaja Ruparel as an Independent Directors and Mr. Nitin Singh as a Whole-Time Director of the Company is being sought at the ensuing Annual General Meeting.

Pursuant to the 'Fit and Proper' Policy adopted by the Company, in compliance with the RBI Master Directions for NBFCs, the Company has received the 'Fit and Proper' declarations from all directors of the Company which have been taken on record by the Nomination and Remuneration Committee.

As at March 31, 2020, the Company had three Independent Directors including one Women Director. All Independent Directors of the Company have given declarations that they meet the criteria of independence as provided under Section 149 (6) of the Act.



The Board is of the opinion that the Independent Directors of the Company possess requisite qualifications, experience and expertise in the fields of strategy, finance, people management, risk advisory services, banking, financial services, investment and they hold the highest standards of integrity.

Regarding proficiency, the Company has adopted requisite steps towards the inclusion of the names of all Independent Directors in the data bank maintained with the Indian Institute of Corporate Affairs, Manesar ('IICA'). Accordingly, the Independent Directors of the Company have registered themselves with the IICA for the said purpose. In terms of Section 150 of the Act read with Rule 6(4) of the Companies (Appointment & Qualification of Directors) Rules, 2014, the Independent Directors are required to undertake online proficiency self-assessment test conducted by the IICA within a period of one (1) year from the date of inclusion of their names in the data bank. The Independent Director will take the said online proficiency self-assessment test in due course.

B. Key Managerial Personnel ("KMP")

During the year under review, Ms. Radhika Parmanandka was appointed as a Company Secretary with effect from July 12, 2019 in place of Mr. Parimal Deuskar who resigned as a Company Secretary on July 12, 2019.

During the year under review, the Company listed its debentures and pursuant to the provisions of Section 203 of Companies Act, 2013 and relevant rules thereunder, Mr. Sameer Kamath was appointed as a Chief Financial Officer of the Company with effect from November 13, 2019.

Number of Meetings of the Board of Directors ("Board")

During the year under review, the Board of your Company met five times, on the following dates:

Sr. No.	Date of Meeting	Place
1	May 15, 2019	Mumbai
2	July 12, 2019	Mumbai
3	November 05, 2019	Mumbai
4	November 13, 2019	Mumbai
5	March 04, 2020	Mumbai

The intervening gap between the two meetings was within the limits as prescribed under the applicable provisions of the Companies Act 2013 (Act).

The details of attendance of each Director at the Board Meeting and at the last Annual General Meeting as follows:



Name of the Director	DIN No.	Category	Number of Board Meeting		AGM last attended
		Held	Attended		
Mr. Ranu Vohra	00153547	Director	5	4	Yes
Mr. Kaushal Kumar Aggarwal	00153487	Director	5	4	Yes
Mr. Sandeep Thapliyal	07645620	Managing Director & CEO	5	5	Yes
Mr. Pijush Sinha	02048277	Director	5	5	No
Mr. Suresh Menon	00737329	Independent Director	5	5	No
Mr. George Mitra ¹	06868861	Whole-time director	4	1	No
Mr. Deba Prasad Roy ²	00049269	Additional Director (Independent)	1	1	No
Ms. Padmaja Ruparel ³	01383513	Additional Director (Independent)	1	1	No
Mr. Nitin Singh ⁴	06904459	Additional Director & Whole-Time Director	NA	NA	No

Board Committees

In terms of the applicable circular(s), notification(s) and direction(s) issued by the Reserve Bank of India ("the RBI Regulations"), the applicable provisions of the Companies Act, 2013 and the Company's internal corporate governance requirements, the Board of Directors have constituted the following committees for the effective business operations and governance of the Company:

Audit Committee

The Composition of the Committee and the details of attendance by the Members at the meeting(s) held during the year under review are as under:

Members	Category	Status	No. of Meetings held	No. of Meetings attended
Mr. Suresh Menon	Independent Director	Chairman	4	4
Mr. Ranu Vohra ⁵	Non- Executive Director	Member	4	3
Mr. Pijush Sinha	Non- Executive Director	Member	4	4

¹ Mr. George Mitra resigned as a Director on December 31, 2019

² Mr. Deba Prasad Roy was appointed as an Independent Director (Additional) on December 30, 2019

³ Ms. Padmaja Ruparel was appointed as an Independent Director (Additional) on February 27, 2020

⁴ Mr. Nitin Singh was appointed as an Additional Director and designated as Whole-time Director on March 4, 2020

⁵ Mr. Ranu Vohra was appointed as a member with effect from May 14, 2019



During the year under review, the Committee met on May 15, 2019, July 12, 2019, Nov 13, 2019, and March 04, 2020 and Mr. Suresh Menon, the fixed Chairman of the Committee chaired the meeting. The Board of Directors have accepted and implemented the recommendations of Audit Committee, whenever provided by it.

Whistle Blower Policy / Vigil Mechanism

In terms of Section 177(9) and (10) of the Companies Act, 2013, your Company has formulated and established a Vigil Mechanism named Whistle Blower Policy to deal with instances of fraud and mismanagement, and to enable Directors and Employees to report genuine concerns about unethical behaviour, actual or suspected fraud or violation of Code of Conduct. The Whistle Blower Policy may be accessed on the Company's website. As per the Whistle Blower Policy, the chairman of the Audit Committee or the MD of the Company shall be Whistle Officer.

Nomination and Remuneration Committee

The Composition of the Committee and the details of attendance by the Members at the meeting(s) held during the year under review are as under:

Members	Category	Status	No. of Meetings Held	No. of Meetings Attended
Mr. Kaushal Aggarwal	Non- Executive Director	Member	2	2
Mr. Sandeep Thapliyal	Managing Director & CEO	Member	2	2
Mr. Pijush Sinha	Non- Executive Director	Member	2	2

During the year under review, the Committee met on May 15, 2019 and March 04, 2020.

Corporate Social Responsibility Committee

In accordance with the requirements of the provisions of Section 135 of the Act, the Company has constituted a Corporate Social Responsibility ('CSR') Committee. The Composition of the Committee and the details of attendance by the Members at the meeting(s) held during the year under review are as under:

Members	Category	Status	No. of Meetings held	No. of Meetings attended
Mr. Sandeep Thapliyal	Managing Director & CEO	Member	2	2
Mr. Kaushal Aggarwal	Non- Executive Director	Member	2	1
Mr. Suresh Menon	Independent Director	Member	2	2

During the year under review, the Committee met on November 05, 2019 and March 04, 2020.



Corporate Social Responsibility

The Company has also formulated a Corporate Social Responsibility Policy which is available on the website of the Company at www.avendus.com. The projects undertaken during the year are in accordance with Schedule VII of the Act and the CSR Policy of the Company.

The details on the prescribed CSR spend under Section 135 of the Act and the amount committed and spent during the year under review is provided in the Annual Report on CSR activities annexed to this report and marked as Annexure I.

Risk Management Committee

The Composition of the Committee and the details of attendance by the Members at the meeting(s) held during the year under review are as under:

Members	Category	Status	No. of Meetings held	No. of Meetings attended
Mr. Pijush Shah	Non-Executive Director	Member	2	2
Mr. Suresh Menon	Independent Director	Member	2	2
Mr. Sandeep Thapliyal	Managing Director & CEO	Member	2	2

During the year under review, the Committee met on November 05, 2019 and March 04, 2020.

Development and implementation of Risk Management Policy

The Company has in place a mechanism to identify, assess, monitor and mitigate various risks associated with the business of the Company. Major risks identified by the businesses and functions, if any, are systematically addressed through mitigating actions on a continuing basis.

The Risk Management Committee of the Board of Directors of the Company has not identified any elements of risk which in their opinion may threaten the existence of the Company and the Company's internal control systems are commensurate with the nature of its business, size and complexity of its operations

Asset Liability Management Committee

The Asset Liability Management Committee was reconstituted on November 05, 2019. The Composition of the Committee and the details of attendance by the Members at the meeting(s) held during the year under review are as under:

Members	Category	Status	No. of Meetings held	No. of Meetings attended
Mr. Sandeep Thapliyal	Managing Director & CEO	Member	2	2
Mr. Suresh Menon	Independent Director	Member	2	2
Mr. Ranu Vohra ⁶	Non- Executive Director	Member	2	2
Mr. Saket Pachisia ⁷	=	Member	2	2

⁶ Mr. Ranu Vohra was appointed as a member with effect from November 5, 2019

⁷ Mr. Saket Pachisia was appointed as a member with effect from November 5, 2019



During the year under review, the Committee met on November 13, 2019 & March 04, 2020.

IT Strategy Committee

The IT Strategy Committee was re-constituted on July 12, 2019 and March 04, 2020. The Composition of the Committee and the details of attendance by the Members at the meeting(s) held during the year under review are as under:

Members	Category	Status	No. of Meetings held	No. of Meetings Attended
Mr. Sandeep Thapliyal	Managing Director & CEO	Member	1	1
Mr. Suresh Menon	Independent Director	Chairman	1	1
Ms. Radhika Parmanandka ⁸	Company Secretary	Member	1	1
Mr. Romesh Sampath ⁹		Member	1	1

During the year under review, the Committee met once on February 03, 2020.

Debenture Allotment Committee

The Board of Directors of the Company at its meeting dated July 12, 2019 constituted Debenture Allotment Committee for issuance and allotment of Debentures during the year. The Composition of the Committee and the details of attendance by the Members at the meeting(s) held during the year under review are as under:

Members	Category	Status	No. of Meetings held	No. of Meetings attended
Mr. Sandeep Thapliyal	Managing Director & CEO	Member	2	2
Mr. Ranu Vohra	Non-Executive Director	Member	2	2
Mr. Kaushal Aggarwal	Non-Executive Director	Member	2	2

During the year under review, the Committee met on August 13, 2019 and August 20, 2019,

Technology Committee

The Technology Committee was formed w.e.f April 01, 2019 and was re-constituted on March 27, 2020. The Composition of the Committee and the details of attendance by the Members at the meeting held during the year under review are as under:

⁸ Ms. Radhika Parmanandka appointed in place of Mr. Parimal Deuskar as a member on July 12, 2019

⁹ Mr. Romesh Sampath appointed as a member with effect from March 04, 2020



Members	Category	Status	Status No. of Meetings held	
Mr. George Mitra ¹⁰	Chairman and Member	Member	1	1
Mr. Narendra Tari	Member	Member	1	1
Mr. Himanshu Damania	Member	Member	1	1
Mr. Gopkumar Menon ¹¹	Member	Member	<u>=</u>	-
Mr. Romesh Sampat ¹²	Member	Member	2	120
Mr. Nitin Singh ¹³	Chairman and Member	Member	-	-

During the year under review, the Committee met once on November 11, 2019.

Board Evaluation

Pursuant to the provisions of the Act, the Board has carried out an annual evaluation of its own performance and of the individual Directors as well as an evaluation of the Committees of the Board. The Board of Directors was assisted by the Nomination & Remuneration Committee. The performance evaluation was carried out by seeking inputs from all the Directors / Members of the Committees, as the case may be. The criteria for evaluation of the Board as a whole, inter alia, covered parameters such as structure of the Board, meetings of the Board and functions of the Board.

The criteria for evaluation of the Board Committees covered areas related to mandate and composition, effectiveness of the Committee, structure of the Committee and meetings, etc. The criteria for evaluation of Individual Directors covered parameters such as details of professional qualifications and prior experience relevant to the Company, knowledge and competency, fulfilment of functions, ability to function as a team, etc.

The feedback of the Independent Director on their review of the performance of Non-Independent Directors and the Board as a whole, the performance of the Chairman of the Company and the assessment of the quality, quantity and timeliness of flow of information between the Company Management and the Board was taken into consideration by the Board in carrying out the performance evaluation.

Details relating to deposits

Your Company being a 'Non-Deposit taking Non-Banking Financial Company' has not accepted deposits during the year under review and shall not accept any deposits from the public without obtaining prior approval of the RBI.

Accordingly, the disclosure requirements under Rule 8(5) (v) and (vi) of the Companies (Accounts) Rules, 2014 are not applicable to the Company

¹⁰ Ceased to be a member on December 31, 2019

¹¹ Ceased to be a member on October 14, 2019

¹² Appointed w.e.f November 13, 2019

¹³ Appointed w.e.f March 4, 2020



During the year under review, the Company has not accepted any deposits from its Directors or their relatives.

Statutory Audit

M/s. Deloitte Haskins & Sells LLP, Chartered Accountants, Mumbai, Statutory Auditors [ICAI Registration Number 117366W/W- 100018], were appointed as Statutory Auditors of the Company for a period of Three Years upto conclusion of the Twenty Sixth Annual General Meeting of the Company.

Report given by the Statutory Auditors, on the financial statements of the Company, is disclosed as part of the Financial Statements of the Company for the year under review.

There has been no qualification, reservation, adverse remark or disclaimer given by the Statutory Auditors in their Report and the same does not call for any further comments. The Notes to the Financial Statements are self-explanatory and do not call for any further comments.

In addition to the above, there have not been any frauds reported by the Auditors of the Company under Section 143(12) of the Act.

Secretarial Audit

Pursuant to the provisions of Section 204 of the Act and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 the Audit Committee recommended and the Board of Directors of the Company appointed M/S MMJB & Associates LLP (MMJB), Practicing Company Secretaries (COP No: 22502) as a Secretarial Auditor, for conducting secretarial audit of the Company for the Financial Year 2019-20.

The Secretarial Audit Report is annexed with this Report and marked as Annexure II. There has been no qualification, reservation, adverse remark or disclaimer given by the Secretarial Auditors in their Report and the same does not call for any further comments.

Particulars of loans given, investments made, Guarantees given or Security provided by the Company

The Company, being a Non-Banking Financial Company, the provisions of Section 186 of the Companies Act, 2013 pertaining to granting of loans to any persons or bodies corporate and giving of guarantees or providing security in connection with loans to any other bodies corporate or persons are not applicable to the Company.

The details of investments made by the Company are provided under notes in the financial statements of the Company for the year ended March 31, 2020.

Particulars of contracts or arrangements with related parties

The Board of Directors have formulated a Related Party Transactions ("RPT") Policy, which is also available on the Company's website at: www.avendus.com. This policy deals with the review and approval of related party transactions. All related party transactions are placed before the Audit Committee for review and approval.



Suitable disclosure as required by the Accounting Standards has been made in the Financial Statements and attention of the members is drawn to Note No. 37. All contract(s) / arrangement(s) / transaction(s) entered into by your Company with its related parties, during the year under review, were in "ordinary course of business" of the Company; and on "an arm's length basis" as per the provisions of Section 188(1) of the Act read with Companies (Meetings of Board and its Powers) Rules, 2014.

Particulars of material significant ¹⁴ related party transactions, contracts or arrangements with related parties referred to in Section 188(1) are provided in Form AOC-2, and the same is appended as Annexure III to this report.

Particulars of Employees

The information required pursuant to the provisions of Section 197 of the Act read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 in respect of employees of the Company is annexed as Annexure IV.

In terms of second proviso to Section 136 of the Act, the Report and Accounts are being sent to the Members and others entitled thereto, excluding the information on employees' particulars as required pursuant to provisions of Rule 5(2) and Rule 5(3) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014.

Disclosure under the Sexual Harassment of Women at Workplace Prevention, Prohibition and Redressal) Act, 2013

The Company takes a strong stand on issues of harassment of all kinds, not only because harassment is against the law but also because the Company is opposed to such offensive and counterproductive element/culture in its workplace. The Company has adopted a policy on prevention, prohibition and redressal of sexual harassment at workplace.

The company has complied with provisions relating to the constitution of internal complaints committee under the sexual harassment of women at workplace (prevention, prohibition, and redressal) Act, 2013

During the financial year 2019-20, the Company had not received any complaint of sexual harassment at the workplace.

Conservation of energy, technology absorption, foreign exchange earnings and outgo

- a) Considering the nature of activities of the Company, there is no requirement with regards to conservation of energy and technology absorption.
- b) Foreign Exchange Earnings and Outgo: Nil (Previous year: Nil)]

¹⁴ Any contract/ arrangement with a related party as defined under Section 188(1) of the Act, which is on arm's length basis, but equal to or exceeds the limits mentioned under Rule 15(3) of the Companies (Meetings of the Board and its powers) Rules, 2014



Details of grievances, significant and material orders passed by the regulators or courts or tribunals impacting the going concern status and company's operations in future

During the year under review, the Company did not receive any grievances from its customers. There has been no significant or material orders which were passed by the Regulators or Courts or Tribunals which impact the going concern status and Company's operations in future.

Names of companies which have become or ceased to be its Subsidiaries, joint ventures or associate companies during the year

During the year, no company became/ ceased to be a Subsidiary, Joint Venture, Associate Company of the Company.

Details in respect of adequacy of internal financial controls with reference to the Financial Statements

The Company has established a system of internal controls and business processes, comprising of policies and procedures, with regards to efficiency of operations, financial reporting and compliance with applicable laws and regulations etc. commensurate with its size and nature of the business. Regular checks are undertaken to ensure that systems and processes are followed effectively, and systems & procedures are periodically reviewed to keep pace with the growing size and complexity of your Company's operations. Company also has a well-defined process for an on-going management reporting and periodic review of operations to ensure effective decision-making. During the year under review, proper internal financial controls were in place and the financial controls were adequate and were operating effectively.

Annual Return

As required under the provisions of Sections 134(3) (a) and Section 92(3) of the Act and the Companies (Management and Administration) Rules, 2014, the Annual Return of the Company has been placed on website of the Company at www.avendus.com and extracts of Annual Return is annexed as Annexure V.

Management discussion and Analysis Report

The Management discussion and Analysis Report for the year under review forms part of this report and is annexed as Annexure VI.

Secretarial Standards

During the financial year 2019-20, the Company has complied with the applicable provisions of Secretarial Standards issued by The Institute of Company Secretaries of India.



Acknowledgements/ Appreciations

Place: Mumbai Date: June 27, 2020

The Directors express their sincere gratitude to the RBI, Securities and Exchange Board of India, BSE Limited, Ministry of Finance, Ministry of Corporate Affairs, Registrar of Companies, other government and regulatory authorities, lenders, financial institutions and the Company's bankers for the ongoing support extended by them. The Directors also place on record their sincere appreciation for the continued support extended by the Company's stakeholders and trust reposed by them in the Company. The Directors sincerely appreciate the commitment displayed by the employees of the Company across all levels.

For and on behalf of the Board of Directors

Sandeep Thapliyal Managing Director & CEO

DIN: 07645620

Kaushal Aggarwal
Director
DIN: 00153487



Annual Report on CSR Activities of the Company

Sr. No.	Reference	Particulars			
1.	A brief outline of the Company's CSR	The CSR Policy of the Company includes the			
	policy, including overview of projects or	activities that can be undertaken by the Company for			
	programs proposed to be undertaken and	its CSR activities, composition of CSR Committee,			
	a reference to the web-link to the CSR	areas of CSR projects, criteria for selection of CSR			
	policy and projects or programs:	projects, modalities of execution/implementation of			
		CSR activities and the monitoring mechanism of CSR			
		activities/project			
		Web link of CSR Policy			
		www.avendus.com			
2.	The Composition of the CSR Committee:	Mr. Sandeep Thapliyal			
		Mr. Kaushal Aggarwal			
		Mr. Suresh Menon			
3.	Average net profit of the company for last	INR 40,40,80,326			
	three financial year				
4.	Prescribed CSR Expenditure (two per	INR 80,81,607			
	cent of the amount as in item 3 above)	In addition to the aforesaid amount, the CSR			
		Committee had decided that unspent CSR amount of			
		INR 7,06,279 for FY 2018-19 will be expended during			
		FY 2019-20			
5.	Details of CSR spent during the financial				
	year:				
	(a) Total amount spent for the	INR 88,00,000			
	financial year				
	(b) Amount unspent, if any	wis:			
	(c) Manner in which amount is spent	Support sports activities related to sports education			
	is detailed below:-	and women entrepreneurship through its various CSR			
		partners			
6	In case company has failed to spend the	Not applicable			
	two percent of the average net profit for				
	the last three financial years or any part				
	thereof, the reasons for not spending the				
	amount.				



Sr. No.	Reference	Particulars
7.	A responsibility statement of CSR committee	Our CSR activities are guided by the vision and objectives as provided in our CSR Policy. We have also put in place a robust monitoring and reporting mechanism to ensure effective implementation of our CSR activities, in line with the requirements of Companies Act, 2013.

For and on behalf of the Board of Directors

Sandeep Thapliyal Managing Director & CEO DIN: 07645620

Suresh Menon Chairman of CSR Committee

DIN: 00737329

Kaushal Agarwal Director DIN: 00153487

Kaused Aggand

Place: Mumbai Date: June 27, 2020

Annexure II

MMJB & Associates LLP

Company Secretaries

Ecstasy, 803/804, 8th Floor, City of Joy, J.S.D Road, Mulund (West), Mumbai- 400080, (T) 21678100

FORM NO. MR.3 SECRETARIAL AUDIT REPORT

For the Financial Year Ended 31st March, 2020

[Pursuant to section 204(1) of the Companies Act, 2013 and rule 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To
The Members,
Avendus Finance Private Limited
The IL & FS Financial Centre, 6th Floor
C and D Quadrant, Bandra-Kurla Complex
Bandra (E), Mumbai - 400051

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **Avendus Finance Private Limited** (hereinafter called the "Company"). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/ statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, We hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on 31st March, 2020 (hereinafter called the 'Audit Period') complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on 31st March, 2020 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made there under;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made there under
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed there under;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made there under to the extent of Overseas Direct Investment, Foreign Direct Investment and External Commercial Borrowings (Not applicable to the Company during the Audit Period)

- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):
 - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011; (Not Applicable to the Company during the Audit Period)
 - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
 - (c) The Securities and Exchange Board of India (Depositories and Participants) Regulations, 2018;
 - (d) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018; (Not Applicable to the Company during the Audit Period)
 - (e) The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014; (Not Applicable to the Company during the Audit Period)
 - (f) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
 - (g) Securities and Exchange Board of India (Issue and Listing of Non-Convertible and Redeemable Preference Shares) Regulations, 2013; (Not Applicable to the Company during the Audit Period)
 - (h) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client. (Not Applicable to the Company during the Audit Period)
 - (i) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; (Not Applicable to the Company during the Audit Period) and;
 - (j) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 2018; (Not Applicable to the Company during the Audit Period)
- (vi) The rules, regulations and guidelines issued by the Reserve Bank of India as are applicable to Non-Systematic, Non-Deposit taking Non-Banking Financial Company with Classification as 'Loan Company' which are specifically applicable to the Company.

We have also examined compliance with the applicable clauses of the following:

- (i) Secretarial Standards issued by The Institute of Company Secretaries of India.
- (ii) SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, to the extent applicable to the Company

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above.

We further report that

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

All decisions at Board Meetings and Committee Meetings are carried out unanimously as recorded in the minutes of the meetings of the Board of Directors or Committee of the Board, as the case may be.

We further report that there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that during the audit period the Company has,

- (i) taken shareholder approval through Extra-ordinary General Meeting dated 17th July, 2019 for issue of Non-Convertible Debt Securities/ Debentures (including market linked non-convertible debentures) up to an amount of 7,000 Million.
- (ii) allotted 1000 rated, listed, secured, redeemable, non-convertible, market-linked debentures with face value of Rs. 10,00,000 each aggregating to 100,00,00,000 on 20th August, 2019
- (iii) received listing approval for Debenture on 3rd September, 2019.

For MMJB & Associates LLP

Deepti Kulkarni Designated Partner

FCS: 34733 CP. No.: 22502

UDIN: A034733B000388834

Place: Mumbai Date: 27th June, 2020

This report is to be read with our letter of even date which is annexed as "Annexure A" and forms an integral part of this report.

To
The Members,
Avendus Finance Private Limited
The IL & FS Financial Centre, 6th Floor
C and D Quadrant, Bandra-Kurla Complex
Bandra (E), Mumbai - 400051

Our report of even date is to be read along with this letter.

- 1. Maintenance of secretarial record is the responsibility of the management of the company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- 2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
- 3. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the company.
- 4. Where ever required, we have obtained the Management representation about the compliance of laws, rules and regulations and happening of events etc.
- 5. The compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedures on test basis.
- 6. The Secretarial Audit report is neither an assurance as to the future viability of the company nor of the efficacy or effectiveness with which the management has conducted the affairs of the company.

For MMJB & Associates LLP

DEEPTI AMEY KULKARNI Digitally signed by DEEPTI AMEY KULKARNI CHO-DEEPTI AMEY CHO-DEEPTI CH

Deepti Kulkarni Designated Partner

FCS: 34733 CP. No.: 22502

UDIN: A034733B000388834

Place: Mumbai Date: 27th June, 2020



Annexure III

FORM NO. AOC.2

Form for disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub-section (1) of section 188 of the Companies Act, 2013 including certain arm's length transactions under third proviso thereto

(Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014)

- 1. Details of contracts or arrangements or transactions not at arm's length basis: Not Applicable
 - (a) Name(s) of the related party and nature of relationship
 - (b) Nature of contracts/arrangements/transactions
 - (c) Duration of the contracts/arrangements/transactions
 - (d) Salient terms of the contracts or arrangements or transactions including the value, if any
 - (e) Justification for entering into such contracts or arrangements or transactions
 - (f) Date of approval by the Board
 - (g) Amount paid as advances, if any:
 - (h) Date on which the special resolution was passed in general meeting as required under first proviso to section 188
- 2. Details of material contracts or arrangement or transactions at arm's length basis

Name of the Related Party & relationship	Nature of contracts /arrangeme nt / transaction	Duration of the contracts / arrangement/tr ansaction	Salient terms of the contracts or arrangements or transactions including the value, if any:	Date of approval by the Board, if any	Amount paid as advances, If any
			NIL		

For and on behalf of the Board of Directors

Sandeep Thapliyal Managing Director & CEO

DIN: 07645620

Kaushal Kumar Aggarwal

Kaushal Aggard

Director

DIN: 00153487

Place: Mumbai Date: June 27, 2020

Annexure IV

Details pertaining to employees pursuant to Section 197(12) of the Companies Act, 2013 read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014

Sr. No.	Particulars	Relevant Details
1.	The ratio of the remuneration of each director to the median remuneration of the employees of the Company for the	Mr. Sandeep Thapliyal, Managing Director and CEO – 17:1.6 The Director's annual Fixed Compensation is 10.3
	financial year	times of the median of the annual fixed compensation of the employees.
		No other directors are in receipt of remuneration.
2.	The percentage increase in remuneration of each Director, Chief Financial Officer,	Mr. Sandeep Thapliyal, Managing Director and CEO - 36 %.
	Chief Executive Officer, Company Secretary or Manager, if any, in the	No other directors are in receipt of remuneration Key Managerial Personnel:
3.	financial year	Mr. Sameer Kamath, Chief Financial Officer – NA Ms. Radhika Parmanandka - NA
3.	The percentage increase in the median remuneration of employees in the financial year	The % increase median is 18% The total & average % increase in salary is 7% (Considered only Fixed Annual CTC for eligible base)
4.	The number of permanent employees on the rolls of Company	36 employees as on March 31, 2020.
5.	Average percentage increase already made in the salaries of employees other than the managerial personnel in the last financial year and its comparison with the percentile increase in the managerial	Percentage Increase in Remuneration of Managing
	remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration	No percentage increase in remuneration is provided for Chief Financial Officer and Company Secretary as
6.	It is hereby affirmed that the remuneration	is paid as per the Remuneration Policy of the Compan

For and of healf of the Board of Directors

Sandeep Thapliyal Managing Director & CEO

DIN: 07645620

Kaushal Agarwal Director

DIN: 00153487

Place: Mumbai Date: June 27, 2020



ANNEXURE-V TO DIRECTORS' REPORT

FORM No. MGT-9

EXTRACT OF ANNUAL RETURN

As on financial year ended on March 31, 2020 [Pursuant to section 92(3) of the Companies Act, 2013 and Rule 12(1) of the Companies (Management and Administration) Rules, 2014]

I. REGISTRATION AND OTHER DETAILS:

ì.	CIN	U65921MH1996PTC251407
ii.	Registration Date	May 15, 1996
iii.	Name of the Company	Avendus Finance Private Limited
iv.	Category & Sub-Category of the Company	Company Limited by Shares & Indian Non-Government Company
V.	Address of the Registered office and contact details	IL&FS Financial Centre, C & D Quadrant, 6th Floor, Bandra Kurla Complex, Bandra (East), Mumbai- 400051. Contact Person: - Ms. Radhika Parmanandka Contact Number: - 022 66481476
vi.	Whether listed company	Yes (Debt Listed)
vii.	Name, Address and Contact details of Registrar and Transfer Agent, if any (for debentures)	NSDL Database Management Limited 4th Floor, Trade World A Wing, Kamala Mills Compound, Senapati Bapat Marg, Lower Parel, Mumbai – 400 013 Email: nileshb@nsdl.co.in Contact Person: Mr Nilesh Bhandare

II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10% or more of the total turnover of the company shall be stated:

Sr. No		NIC Code of the Product/ service	% to total turnover of the company
1	Financial Services	64920	100

III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES:

Sr. No.	Name and address of the Company	CIN / GLN	Holding / subsidiary / associate		Applicable section
1	Avendus Capital Private Limited The IL&FS Financial Centre, 6th Floor, C & D Quadrant, Bandra-Kurla Complex, Bandra (E). Mumbai – 400051	U99999MH1999PTC123358	Holding Company	100*	2(46)

^{*} Inclusive of nominee shareholding held on behalf of Avendus Capital Private Limited (ACPL)

IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

i) Category-wise Share Holding:



Category of shareholders	No.	of shares held a	nt the beginning ear ⁽¹⁾	of the	No. of shares held at the end of the year ⁽¹⁾				% Change
	Demat	Physical	Total	% of total Shares	Demat	Physical	Total	% of total Shares	during the year
A. Promoters									
1) Indian				ľ					
a) Individual/HUF	-	4	4	-		4	4	-	
b) Central		-	0.5%	-					
Government			177	- R		mi	_		
c) State Government(s)		-	15	-	-	-	-	-	8
d) Bodies Corp.		497,56,33,321	497,56,33,321	100		497,56,33,321	497,56,33,321	100	3.5
e) Banks / Fl									-
f) Any other		-	-			2		-	
Sub-total(A)(1)	-								
2) Foreign)					
a) NRIs – Individuals	-	-		-	-	-	-	-	
b) Other – Individuals				-	-	#:		-	:•
c) Bodies Corp.		=	-		-	2	9	-	
d) Banks / FI	-	-				-	-	-	
e) Any other					-	-		-	
Sub-total (A)(2)	-								
Total shareholding			407 EC 22 22E			407 56 22 225	407 50 22 225		
of Promoter (A) = (A)(1)+(A)(2)	-	497,56,33,325	497,56,33,325	100	-	497,56,33,325	497,56,33,325	100	
B. Public Shareholdir	10								
1) Institutions	19							Г	
a) Mutual Funds	-	-						-	
b) Banks / FI	-	_	-				_		
c) Central									
Government			<u> </u>		_	_	_		
d) State Government(s)	(*).	-		-	-	-	ū,	-	
e) Venture Capital Funds	-	-	-	4	-	-	-	-	8
f) Insurance Companies	<u>~</u>	-	-	-	-	-		-	
g) FIIs					-			.7	
h) Foreign Venture Capital Funds	-	-	-	-	-	-	-	-	-
i) Others (specify)	-				+				
Sub-total (B)(1)		-		-				-	
2) Non-Institutions									
a) Bodies Corp.									
i. Indian	-	-	-	*		-	-		4d 3e
ii. Overseas	-	5	-			2		-	
b) Individuals									
i. Individual shareholders holding nominal share capital upto Rs. 1 lakh	•	~	-	1	-	-		-	5.



Category of shareholders	No. of shares held at the beginning of the year ⁽¹⁾			No. of shares held at the end of the year ⁽¹⁾				% Change	
	Demat	Physical	Total	% of total Shares	Demat	Physical	Total	% of total Shares	during the year
ii. Individual shareholders holding nominal share capital in excess of Rs. 1 lakh	-	-	•	+	•	•		-	N=
c) Others Individual together with Body Corporate	5.9%	2.		-	•		:=	-	
Sub-total (B)(2)	-	-	-	-	-	-	-	-	(4)
Total Public Shareholding (B)= (B)(1)+(B)(2)	age:	2	-	_	•	ī.	<u>.</u>	_	•
C. Shares held by Custodian for GDRs & ADRs	14)	-	-	<u> </u>	•	-	-		:*
Grand Total (A+B+C)	-	497,56,33,325	497,56,33,325	100	#1	497,56,33,325	497,56,33,325	100	

Note 1: Beginning of the year – As on April 1, 2019, End of the year – As on March 31, 2020

ii) Shareholding of Promoters:

Sr. No.	Shareholder's Name	Shareholding at the beginning of the year			Shareholding	% Change		
		No. of shares	% of Total Shares of the Company	% of Shares Pledged/ Encumbered to Total Shares	No. of shares	% of Total Shares of the Company	% of Shares Pledged/ Encumbere d to Total Shares	during the year
1	Avendus Capital Private Limited (ACPL)	497,56,33,321	100.00	: 1	497,56,33,321	100.00	(5)	-
2	Ranu Vohra (Nominee of ACPL)	1	0	-	1	0	₹7A	30
3	Kaushal Kumar Aggarwal (Nominee of ACPL)	1	0	j.=:	1	0	;HI	340
4	Gaurav Deepak (Nominee of ACPL)	1	0	i.e.i	1	0	3 .	200
5	Pijush Sinha (Nominee of ACPL)	1	0	(#)	1	0	æ :	14 00
	Total	497,56,33,325	100	(5 + 2	497,56,33,325	100	: # />	*

Note: Beginning of the year – As on April 1, 2019, End of the year – As on March 31, 2020

iii) Change in Promoters' Shareholding:

Sr. No.	Particulars	Shareholding at t	CONTRACTOR AND AND AND AND AND ADDRESS OF A PARTY OF A	Cumulative Shareholding during the year ⁽¹⁾		
		No. of shares	% of Total Shares of the Company	No. of shares	% of Total Shares of the Company	
1	At the beginning of the year*	497,56,33,325	100	497,56,33,325	100	



2	Date wise Increase/ Decrease in Promoters Shareholding during the year	ä	; = 2	¥	
3	At the end of the year*	497,56,33,325	100	497,56,33,325	100

Note 1: Beginning of the year - As on April 1, 2019, End of the year - As on March 31, 2020

Note 2: * including nominee shareholding

iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs): Not Applicable

v) Shareholding of Directors and Key Managerial Personnel ("KMP"):

Sr. No.	Particulars of each of the Directors and KMP	Shareholding at the beginning of the year ⁽¹⁾		Cumulative Shareholding during the year ⁽¹⁾			
		No. of shares	% of Total Shares of the Company	No. of shares	% of Total Shares of the Company		
1	Mr. Ranu Vohra (Director)(Nominee of ACPL)						
	At the beginning of the year(1)	1		1			
	Date wise Increase/ (Decrease)	-	15	- 4			
	At the end of the year(1)	1		1			
2	Mr. Kaushal Kumar Aggarwal (Director) (Nominee of ACPL)						
	At the beginning of the year(1)	1		1			
	Date wise Increase/ (Decrease)	124	14				
	At the end of the year(1)	1	(*)	1	9		
3	Mr. Pijush Sinha (Director) (Nominee of ACPL)						
	At the beginning of the year(1)	1 1	-	1			
	Date wise Increase/ (Decrease)		-	-			
	At the end of the year ⁽¹⁾	1		1			
4	Mr. Sandeep Thapliyal (Managing Director & CEO)						
3.5W.	At the beginning of the year(1)			=			
	Date wise Increase/ (Decrease)			-			
	At the end of the year(1)	-		-			
5	Mr. Suresh Menon (Independent Director)						
	At the beginning of the year(1)			4			
	Date wise Increase/ (Decrease)		*	Ε.	1)		
	At the end of the year(1)			7:			
6	Mr. Deba Prasad Roy (Independent Director)*						
	At the beginning of the year(1)	-	-	#			
	Date wise Increase/ (Decrease)	-		-			
	At the end of the year(1)			-			
7	Ms. Padmaja Ruparel (Director)**						
	At the beginning of the year(1)	(e)		*			
	Date wise Increase/ (Decrease)	:=:		*			
1	At the end of the year(1)		221	19			
8	Mr. Nitin Singh (Whole-Time Director)****						
	At the beginning of the year(1)	-	/(e .3	#			
	Date wise Increase/ (Decrease)			π.			
	At the end of the year(1)			20			
7	Ms. Radhika Parmanandka(Company Secretary)****						
1/2/0	At the beginning of the year(1)	-	the state of the s	-			
	Date wise Increase/ (Decrease)						
	At the end of the year ⁽¹⁾			<u>#</u>	1.		

Note:

¹ Beginning of the year - As on April 1, 2019, End of the year - As on March 31, 2020

^{*} Mr. Deba Prasad Roy appointed w.e.f December 30, 2019

^{**} Ms. Padmaja Ruparel appointed w.e.f February 27, 2020



V. INDEBTEDNESS

Indebtedness of the Company including interest outstanding/ accrued but not due for payment.

(Amount in INR.) Indebtedness at the beginning of **Secured Loans** Unsecured **Deposits** Total the financial year **Excluding deposits** Loans Indebtedness Principal Amount 4,15,00,00,000 25,53,43,499 4,40,53,43,499 Interest due but not paid Interest accrued but not due 8,15,04,580 8,15,04,580 Total (i+ii+iii) 4,23,15,04,580 25,53,43,499 4,48,68,48,079 Change in Indebtedness during the financial year Addition 2,43,38,33,333 2,43,38,33,333 Reduction 1,19,09,75,552 25,53,43,499 1,44,63,19,051 Net Change 1,24,28,57,781 (25,53,43,499)98,75,14,282 Indebtedness at the end of the financial year Principal Amount 5,39,28,57,781 5,39,28,57,781 Interest due but not paid Interest accrued but not due 16,51,89,359 16,51,89,359 -Total (i+ii+iii) 5,55,80,47,140 5,55,80,47,140

Note: Indebtedness does not include IND AS impact.

VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL:

A. Remuneration to Managing Director, Mr. Sandeep Thapliyal:

(Amount in INR.) Sr. **Particulars** Total No. 2,38,00,000 1 **Gross salary** a. Salary as per provisions contained in section 17(1) of the Income-tax b. Value of perquisites u/s 17(2) Income-tax Act, 1961 c. Profits in lieu of salary under section 17(3) Income-tax Act, 1961 **Stock Options Sweat Equity** 4 Commission - as % of profit others, specify Others, please specify a. Company's Contribution to Provident Fund b. Food coupon 6 **Bonus** 3.59.10.000 Total (A) 5,97,10,000 Ceiling as per the Act NA

^{***} Mr. Nitin Singh appointed w.e.f March 04, 2020

^{****}Ms, Parmanandka appointed w.e.f July 12, 2019



B. Remuneration to other Directors:

Independent Directors:

Particulars of		Total Amount		
Remuneration	Mr. Suresh Menon	Mr. Deba Prasad Roy	Ms. Padmaja Ruparel	
For attending Board / Committee Meetings	INR 9,00,000 ¹	INR 1,00,000 ²	INR 1,00,000 ²	11,00,000
Total (1)	9,00,000	1,00,000	1,00,000	11,00,000

Other Non- Executive Directors:

Particulars of Remuneration	Name of Directors				Total Amount
	Mr. Ranu Vohra	Mr. Kaushal Aggarwal	Mr. Nitin Singh	Mr. Pijush Sinha	
For attending Board / Committee Meetings	44				***
Total (2)				1. 70	

C. Remuneration to Key Managerial Personnel other than MD/Manager/WTD

(Amount in INR.)

Sr. No.	Particulars of Remuneration	Ms. Radhika Parmanandka (Company Secretary)*
1.	Gross salary	Pro rata basis 12,27,397/-
	(a) Salary as per provisions contained in Section 17(1) of the Income-tax Act, 1961	
	(b) Value of perquisites u/s 17(2) of the Income-tax Act, 1961	
	(c) Profits in lieu of salary under Section 17(3) of the Income Tax Act, 1961	
2,.	Stock Option	
3.	Sweat Equity	
4.	Commission - as % of profit - others, specifyBonus for FY 19-20	
5.	Others, please specify Bonus for FY 19-20	240,000
x	Total (A)	14,67,397

^{*}Appointed w.e.f July 12, 2019

¹ Sitting fees paid for Board meetings and Credit Committee meetings

² Sitting fees paid for Board meeting



VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:

Туре	Section of Brief Details of Penalty / Authority Appeal made, the Componies Act Description Printshment/ [RD/NCLT/ Compounding COURT] (give Details)				
	A. COMPANY				
Penalty	NIL				
Punishment					
Compounding					
	B. DIRECTORS				
Penalty	NIL				
Punishment					
Compounding					
	C. OTHER OFFICERS IN DEFAULT				
Penalty	NIL				
Punishment					
Compounding					

For and on behalf of the Board of Directors

Sandeep Theolival Managing Director & CEO DIN: 07645620

Kaushal Aggarwal Director DIN: 00153487

Place: Mumbal Date: June 27, 2020



Annexure VI Management Discussion and Analysis Report

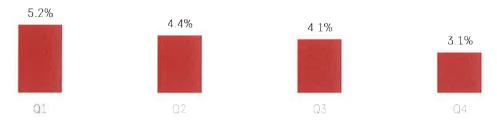
Macroeconomic Overview

The fiscal year 2020 has been an outlier on account of the ongoing COVID-19 pandemic which has impacted economies and businesses across the globe. The severe disruption of economic activities caused by COVID-19, both through demand and supply shocks, has overtaken the incipient recovery of the Indian economy. The World Bank has thus projected that the Indian economy will contract by 3.2% for fiscal year 20-21, which resonates the sentiments of other reputed agencies, who are also forecasting contraction of the macro economy in the upcoming year on account of COVID-19.

Economic Indicator	FY 17	FY 18	FY 19	FY 20
Real Economic GDP Growth	8.3%	7.0%	6.1%	4.2%
Real Economic GVA Growth	8.0%	6.6%	6.0%	3.9%

Source: Government of India, Central Statistics Office (MOSPRI).

Quarter Wise GDP Growth in FY 19-20



The fall in GDP Growth is mainly on account of the COVID-19 Crisis. A UN report estimated a trade impact of more than USD 350 million on India due to this outbreak, making India one of the top worst affected economies across the world. During the same time, Asian Development Bank estimated the loss to Indian economy due to this outbreak up to USD 29.9 billion.

COVID-19 had its impact on the industry in general, with travel, aviation, hospitality, and manufacturing sectors facing the highest impact on account of the lockdown which has been there since mid-March.

To minimise the effect in the economy caused by the COVID -19 outbreak, the Union Finance & Corporate Affairs Ministry announced several important relief measures taken by the Government of India, especially on statutory and regulatory compliance matters related to several sectors. The Central Government, amongst others, announced much-needed relief measures in areas of Income Tax, GST, Corporate Affairs, Insolvency & Bankruptcy Code (IBC) Fisheries, Banking Sector and Commerce, intended to boost the economy.

Additionally, the Government also declared a mega Rs 20 lakh crore stimulus package which focuses on tax breaks for small businesses as well as incentives for domestic manufacturing. The package, which is supposed to be around 10% of India's GDP, is expected to provide a much-needed boost to the MSME Sector, which is the main target segment for Avendus Finance.



Industry Structure and Overview

Credit Markets

The Indian banking sector has been affected given the disruptions to India's economic activity from the COVID-19 outbreak, which is weakening borrowers' credit profiles. On a year on year basis, the non-food bank credit growth dropped to 7,3% in April 20 compared to 11.9% in April 19. Credit growth to industry decelerated to 1,7% in April 2020 from 6.9% in April 2019 and to services sector decelerated to 11.2% in April 2020 from 16.8% in April 2019. However, within the services sector, there has been an increase in credit growth to non-banking financial corporations (NBFCs), transport operations, retail loans, among others. The banking sector credit to NBFCs increased by 30% on a year on year basis in April 2020. The total credit outstanding to NBFC's was ~Rs, 8,1 Lac Crs as of April 2020. Going forward, these sectors are likely to seek more credit to enhance operations.

The RBI has also been extremely proactive in assisting the credit system of the country, The TLTRO announcement from RBI through press release dated April 17, 2020, aimed at injecting around Rs, 50,000 Cr of additional liquidity into the banking system, with INR 25,000 Cr being specifically via Banks to small and mid-sized NBFCs and MFIs. However, there has been muted interest from Private Sector Banks, who have decided to stay away from the scheme. As a result, only ~INR 12,500 Cr was bid for, mainly by Public Sector Banks, who have prioritized giving sanctions to their existing NBFC clientele, seeking additional liquidity. Thus, even though the relief measures were declared, obtaining liquidity remains a challenge in the current macro environment.

It is pertinent to note that given the lack of risk appetite in banks, Special liquidity scheme of Rs. 30,000 Cr for NBFCs/HFCs/MFIs along with Rs. 45,000 Cr liquidity infusion through a Partial Credit Guarantee Scheme 2.0 for NBFCs has been launched by the Finance Minister as a part of first tranche of Rs. 20 lakh Cr Relief Package announced on May 13, 2020. Both these measures were extremely positive steps in enhancing liquidity in the economy, however, it remains to be seen, how much of this liquidity flows through to NBFC's, especially those who are rated AA or lower or those are facing liquidity crunch:

The financial markets were at its peak in the first half of FY 18-19; with the Industry witnessing several new NBFC's in both wholesale and retail space. However, following the subsequent defaults of multiple large Corporates, the availability of liquidity in the system had gradually taken a downturn, before coming to standstill due to the ongoing COVID crisis.

Though the RBI & Government have been extremely proactive, in pumping the liquidity back in the system, and have been very effective to stabilize the volatile situation going on in the financial markets, it will still take a while, possibly until next calendar year, for the Financing Industry to operate at its peak levels of H1 2018

Avendus Finance (AFPL) Overview

Avendus Finance Pvt. Ltd. (AFPL) is incorporated as a wholly owned subsidiary of Avendus Capital Pvt. Ltd. It is a systematically important Non-deposit taking Non-Banking financial company (NBFC-ND-SI) registered with the Reserve bank of India (RBI). The business was set up in FY 16-17 and



within three full years of being established it has been able to grow its asset under management (AUM) to INR 10,870 Million.

AFPL is built on the following core principles:

- 1. Segment Focus: Sharp focus around high quality mid-market businesses
- 2. Sector Focus: Sharp focus on preferred sectors viz healthcare, consumption, select industrial segments and specific services sectors, amongst others. Equally clear understanding of the sectors to be avoided, such as Steel, Cement, Infrastructure, Real Estate, which are usually characterized by long gestation periods, cyclicality, and large capitalization cycles
- 3. Intense Focus on Cash Flows: The primary recourse for all transactions in AFPL is cash flows of the underlying businesses. Any product which does not have Cash Flows as the primary recourse is something which is avoided, e.g. Loan against Listed Shares | Bridge to Equity
- 4. Diversified Portfolio: The portfolio is diversified across multiple sectors by way of lower ticket size, despite the of nature of business which requires having lumpy exposures
- 5. Sharp ALM Focus: Liabilities raised are mostly long term in nature with a range of 4-5 yrs which has helped maintain a very healthy ALM profile

Significant effort was spent on laying the right foundation in the first three years of operations, such as bringing the senior management team on-board, which has started bearing fruits. The right foundation makes the organization poised for significant growth in this year as well. For risk management, monitoring & review of portfolio there is an independent risk & portfolio monitoring unit which independently assesses the quality of portfolio by assessing macro trends in economy & doing regular interactions with clients.

AFPL leverages on its team hitherto led by senior banker – Mr., Sandeep Thapliyal who has over 24 years of multi-functional experience in commercial banking, investment banking, corporate banking, project finance and asset reconstruction. In his vast career he has been instrumental in guiding various businesses across varied organizations on high-growth trajectory.

Prior to joining AFPL, Sandeep was part of the new management team that came together to transform RBL Bank (erstwhile Ratnakar Bank) into a new age Private Sector Bank. He spent close to four years as head of its Commercial banking business and helped grow that business over six times in that period. Along with high growth, he also led complete transformation of the business, in terms of quality of clients, types of products/solutions offered, and quality of team put together. In addition to the Commercial banking business he also had the added responsibility of building a niche Corporate finance business which offered high quality advise to its clients looking to raise growth capital. He left RBL Bank couple of months after it got listed in the stock exchanges,

Prior to RBL Bank, Sandeep spent over 10 years in Citibank building its Commercial Banking business from scratch. He was one of the founding members of the team and successfully led that business in North India before playing a key role in leading its Mid-Market and SME franchise pan India.

AFPL currently operates in two lines of businesses namely Structured Finance Business and Supply Chain Finance Business, both catering to Mid-Market sector:



1) Structured Finance Vertical

Under the structured finance vertical, AFPL offers products to high quality entrepreneurs and businesses to meet their specific requirements. Products are largely tailored around untapped cashflows and security, and exhibit characteristics of both debt and equity.

The experienced and dedicated structured finance professionals of AFPL, pride themselves in their ability to spot companies at an inflection point and provide optimal financing solutions for diverse requirements such as sponsor financing, recapitalization, growth financing, asset financing, acquisition financing and bridge financing.

The investment team has a collective experience of close to five decades. The team uses superior understanding of client's businesses to offer bespoke financing solutions. It also leverages on Avendus group's advisory / corporate finance expertise to understand investment thesis of the client's business and which helps in further fine tuning the credit structure. With a strong lineage, extensive and growing network of co-investors and professionals, AFPL is rapidly gaining ability to source and syndicate larger transactions.

AFPL believes in continuous engagement with clients and provide relevant solutions at all stages of an organization's lifecycle. The solutions delivered, mainly comprise of:

- 1. Promoter Financing
 - Private equity/ JV partner take-out
 - > Management Buyouts
 - > Funding promoters Equity infusion
- 2. Growth Funding
 - > Capex for Growth
 - > Acquisition Financings
- 3. Corporate Financing Solutions
 - > Balance sheet optimization
 - > Long term working capital
 - > Bridge financing

2) Supply Chain Vertical

The Supply Chain business was launched in FY 2018 as a natural extension given the expertise in the mid-market space. AFPL has built an integrated & robust infrastructure for this business to cover the entire life cycle of the credit facility from on-boarding, documentation, limit approvals, disbursement, monitoring, etc. The Loan Management System and User Interface has gone live and the Loan Origination System is in advanced stage of deployment. Third party services providers (Record Management, Virtual Accounts, Documentation, Credit Bureau Checks, etc) are fully integrated through various APIs to make the overall process seamless and business as a whole light on operating costs. The Supply Chain Business extends credit facilities to MSME (Micro, Small and Medium Enterprises) vendors and dealer / distributors linked to high-quality anchors/sponsors. The technology and cashflow-based lending solution leverages on trade flows, enabling finance to be delivered in a timely manner with flexible terms.



The smaller set of dealers / vendors do not have access to formal credit channels and largely depend on unorganised sources to raise working capital for their businesses. The model enables financial inclusion to the under-served MSMEs who are part of the sponsor's ecosystem. The proposition augments financing of Sponsor's value-chain which in turn facilitate business growth and enhance channel loyalty for the Sponsor.

The key offerings under the Supply Chain desk include:

- > Dealer Financing of Mid-Tier Corporates
- ➤ Vendor Financing of Mid-Tier Corporates
- Sales/Purchase Invoice Financing

While the technology & overall architecture was being developed, AFPL has also on-boarded clients from various sectors such as IT, Agrochemicals, Pharma, Logistics, Branded Apparels, etc. This business is expected to grow exponentially in the years to come and become a dominant contributor to the asset book. Senior management personnel covering Sales, Risk, Product have been deployed in the Business Development, Risk Management teams in 3 cities i.e Mumbai, Delhi & Bangalore.

The exposures under Supply Chain Business are governed by a Board approved Credit Policy. These exposures are relatively smaller is size, homogenous in nature and the credit risk in these exposures is largely predicated on a large top tier corporate on a mid-corporate anchor which is evaluated in detail and is also on-boarded in terms of providing credit enhancements/ mitigants like risk participation, cash flow trapping, stop supply agreements etc.

Due diligence in respect of these exposures is largely done in-house by the Relationship Managers and/ or Risk Officers. In terms of the above said policy, all the exposures are approved as per a prescribed delegation matrix. Most of exposures are approved either by the aforesaid Credit Committee or jointly by the Risk Head and MD & CEO.

3) Independent Risk and Portfolio monitoring Team

- a. Both the businesses have an independent credit policy which are renewed on a yearly basis
- b. All disbursals are only done if they fall within the framework of the respective credit policies
- c. There is also an independent portfolio monitoring unit which independently assesses each transaction on an ongoing basis for any early warning indicators. Equally, it keeps track of macro trends in the economy and of the sectors in which the portfolio companies operate
- d. The independent monitoring unit also holds regular calls with clients to evaluate the performance of the business.
- e. A quarterly portfolio monitoring report is then prepared and submitted to the credit committee on a quarterly basis to track the performance of each transaction

Performance Highlights for FY 20

Sustainable Book Growth in a Challenging Macro Environment

The Asset Under Management grew to INR 10,870 Mn in Mar-20 from INR 9,016 Mn in Mar-19. The Supply Chain Finance book closed at INR 953 Mn for the year end.

FY 19-20 witnessed a muted market in the Structured Finance space, as there were very few transactions happening across the Industry. AFPL managed to grab this opportunity, disbursing loans



worth INR 5,835 Mn in its Structured Finance business across 14 independent transactions. This validates the core philosophy of building a diversified book, which has an average ticket size of \sim INR 400 Mn, in an industry, where the average ticket size ranges \sim INR 1,000+ Mn. Cumulatively, disbursements since inception have crossed INR 20,000 Mn as the focus stays on financing high quality mid-market businesses.

During the year, the loan book has also witnessed significant prepayments, which only validates the quality of underwriting and the focus on financing inherently strong mid-market companies with sustainable cash flows. Since inception, prepayments of ~INR 7,350 Mn have been received, of which, ~INR 2,250 Mn came in FY 19-20. This is in addition to the normal scheduled repayments, resulting in the loan book closing at INR 10,870 Mn.

Given below is the sector wise classification of the AUM as on 31/03/2020.

Sector	Book Size (INR	% of
Sector	millions)	Portfolio
Healthcare	2864	27%
Industrials	1145	11%
Other Services	1396	13%
Digital, Media & Tech	1131	10%
IT	860	8%
Financial Services	672	6%
Education	522	5%
Consumer	500	5%
QSR	400	4%
Logistics	213	2%
Real Estate	144	1%
Total SCF Book	9846	91%
Total SME Book	953	9%
Total	10799*	100%

^{*} IND AS Impact of INR 71 Mn (Fair Valuation | EIR)

AFPL witnessed a top line growth of 12% recording a total income of INR 1,693 Mn compared to a total income of INR 1,514 Mn in FY 19. The PBT for the year was INR 567 Mn in FY 20, while PAT was INR 420 Mn. The Earnings per Share for the year was 0.08.

Comfortable Liquidity Position & Tie Ups with Reputed Lenders

AFPL has diversified funding sources. Funds are raised by way of term loans and secured redeemable non-convertible debentures (NCDs). During the year, AFPL also completed its first successful Market Linked Debentures (MLDs) raise worth Rs. 1,000 Mn in August 19. This was followed up by a second successful MLD raise of INR 608 Mn in May 20, at a time when COVID-19 was at its peak, and liquidity in the market was non-existent.



In FY 2020, AFPL continued to strengthen its relationships with some of the best banks in the market. In FY 20, there were cumulative sanctions worth INR 2,400 Mn across banks, NBFCs & retail investors during the Financial Year.

AFPL has also managed to make huge in-roads in the critical PSU Sector lending. It has received sanctions from highly reputable financial institutions such as SBI & Indian Bank in June 2020. AFPL has also received an in-principal sanction from SIDBI, as it strives to continuously build relations with marquee institutions, both private & public, in this challenging macro environment.

In addition to these multiple sanctions, it is to be noted that AFPL has been on an extremely comfortable liquidity position of INR 1,894 Mn as on March 20, which has increased to over INR 2,600 Mn as on May 20, denoting an extremely comfortable liquidity position.

The AFPL management has been extremely prudent on the liquidity front, ensuring that there is a positive mismatch across all ALM buckets, additionally maintaining a liquidity buffer of over INR 1.500 Mn throughout the Financial Year.

As of 31st March 2020, the company's debt to equity ratio is 0.9. The company's Capital adequacy ratio is well above the minimum requirement of 15% from the RBI.

Ratio	31/03/2020	31/03/2019
CRAR (%)	59.82%	58.23%
CRAR - Tier I Capital (%)	58.48%	57.97%
CRAR - Tier II Capital (%)	1.34%	0.26%

Re-instated Credit Ratings

AFPL recognizes the importance of Balance Sheet management and focuses in creating a strong and liquid balance sheet through robust underwriting processes and efficient treasury management practices. The resulting strong balance sheet enables us easier access to market borrowings at competitive rates on the back of a strong credit rating. Adequate liquidity lines form a part of the balance sheet management strategy, which enables AFPL to deploy capital efficiently towards business opportunities that appear at short notice. It also prepares the company for addressing any systemic liquidity scenarios without having to lose out on business opportunities.

On the accord of its strong asset book and robust balance sheet management, the long-term borrowing program of the company was assigned a long-term credit rating of CRISIL 'A+'/ Stable for the third consecutive year of its operation.

Additionally, it was given 'AA-/Stable' rating by Acuite during the year, which again validates the strong performance of the Company across multiple parameters.

Rating Agency Facility		Ratings
CRISIL	Non- Convertible Debentures- Long term	CRISIL A+/ Stable
CRISIL	Commercial Papers- Short term	CRISIL A1+ Stable
CRISIL	Bank Loan Long term	CRISIL A+/ Stable
Acuite	Bank Loan Long term	Acuite AA-/ Stable



SWOT analysis

Strengths:

- Superior understanding of mid-market businesses and relationships with high quality entrepreneurs The Avendus group is recognized among the top players in the IB domain, given its ability to execute complex transactions. The promoters have demonstrated their expertise in several sectors such as technology, consumer goods, healthcare, digital, and business process outsourcing by successfully executing several IB transactions for over two decades. Over the years the group has developed strong relationships with several corporates in the mid-market space. Leveraging existing relationships in the mid-corporate space will create business opportunities for the financing businesses. AFPL relies on the in-depth domain expertise and understanding of diverse regulatory frameworks to identify value creating opportunities.
- Speed to market with appropriate risk mitigation strategy The lean structure, experienced management and deep understanding of the mid-market segment gives AFPL an edge over its competitors. AFPL is proactive in understanding and analyzing the needs of the business and providing bespoke solutions to the high-quality mid-market businesses at a lightning speed.
- Comfortable Capital Adequacy ratio 8 leverage on the balance sheet
 As on March 2020, CRAR of AFPL was 59.82% and a net worth of INR 6,803 Mn. Further, the
 group is adequately positioned to support the growth of its new businesses over the medium
 term. The gearing policy is conservative, and the management intends to keep gearing below
 3.5 times over the medium term on a steady state basis.
- Backed by highly credible and reputed Investor Avendus Capital Private Limited (ACPL) has been able to attract equity investments from Kohlberg Kravis Roberts (KKR) in 2016, to build a multi-asset financial services platform, KKR, (through its Singapore based investment arm Redpoint Investments Pte. Ltd) holds a majority stake of ~65% in ACPL as on March 31, 2020. Besides the support by way of equity infusion, KKR also provides oversight and expertise across various sectors, global insights and products, international practices, and wide network of relationships.
- Experienced Promoters: The group promoted by Mr. Ranu Vohra, Mr. Kaushal Aggarwal and Mr. Gaurav Deepak, started operations in 1999, through its flagship company ACPL. All the three promoters have spent more than two decades to Indian financial services industry concluding several marquee transactions in investment banking and private equity. They have demonstrated their expertise in Investment Banking and have a deep knowledge in several sectors such as technology, consumer, healthcare, digital, IT and outsourcing.
- Experienced Leadership AFPL's investment, risk & monitoring teams has a cumulative work
 experience of close to ten decades. The team uses superior understanding of client's businesses
 to offer bespoke financing solutions. The credit business has a vastly experienced team which
 hitherto had been led by Mr. Sandeep Thapliyal (MD & CEO of AFPL), who has over 24 years of



multi-functional experience in commercial banking, investment banking, corporate banking, project finance and asset reconstruction.

- Liquidity Management & Healthy ALM- AFPL took efforts to maintain a healthy liquidity
 position with no cumulative mismatches in any of the time buckets up to 5 years. AFPL has
 working capital lines of Rs. 250 Mn which remained largely unutilized. The Company has always
 maintained surplus liquidity in the form of FDs or liquid NCDs/ MFs which can be liquidated in
 case of any unanticipated business needs.
- Highly independent Board at ACPL & AFPL To ensure fairness for every stakeholder;
 Avendus' board compromises of many highly experienced, expert and independent professionals both at ACPL & AFPL level.

Weaknesses

Risks inherent in wholesale lending - AFPL commenced its lending operations in 2016 and
has been primarily focused on wholesale lending segment. The company offers structured credit
solutions, the key offerings are promoter funding, corporate finance, structured debt solutions
and acquisition finance. The loans have an average ticket size of Rs. 400 Mn and above for a
tenure ranging 3 to 4 years. As on March 2020, approximately 90% of the book is under
structured finance.

Mitigant: AFPL has been very selective and conservative in its underwriting process. The investment team has a collective experience of close to five decades. The team uses superior understanding of client's businesses to offer bespoke financing solutions. It also leverages on Avendus group's advisory / corporate finance expertise to understand investment thesis of the client's business and which helps in further fine tuning the credit structure. AFPL carries out a detailed due diligence process with help of best in class vendors. Most of the portfolio would have security cover of 2x to 3x times. As a strong mitigant they take complete pledge of the shares of promoters to keep things under their control. AFPL believes in Cash flow backed lending and the said Cash flows are routed through Escrow mechanism which gives AFPL an edge to monitor situations better. The portfolios are monitored by an independent team on a regular basis. The company has also diversified their loan portfolio, by starting domestic trade finance business catering to ecosystem of mid-market companies. Under the Supply Chain Finance business, the company extend credit facilities to MSME (Micro, Small and Medium Enterprises) vendors and dealer / distributors linked to high-quality mid-market anchors/sponsors. This portfolio is be very granular in nature and is offered for shorter tenor (up to 1 year). The Supply Chain business is approximately 10% of the total portfolio as of March 2020-

 Limited track record in lending operations: AFPL has a limited track record of lending operations since most of the exposures have been initiated over past three years i.e. FY 2017-FY 2020.

Mitigant: The Avendus group is recognized among the top players in the IB domain, given its ability to execute complex transactions. The promoters have demonstrated their expertise in several sectors such as technology, consumer goods, healthcare, digital, and business process outsourcing by successfully executing several IB transactions for over two decades. Over the



years the group has developed strong relationships with several corporates in the mid-market space. Leveraging existing relationships in the mid-corporate space will create business opportunities for the financing businesses. Also, the NBFC would benefits from the strong track record of the promoters in Investment Banking (IB), They can rely on the in-depth domain expertise and understanding of diverse regulatory frameworks to identify value creating opportunities. AFPL can thereby easily craft bespoke solutions for their clients and partners with the pooled intellectual capital of their team.

Threats

• Ease of entry in the Structured Credit Business and lower cost of funding of its competitors — AFPL considers that there are limited commercial banks and other NBFCs which operate in structured finance space in a focused manner. The institutions with which company competes have lower cost of funding than the company. In certain areas, they may also have better name recognition and larger member bases than the company. Such banks and NBFCs might get aggressive and offer loans to the similar clientele. It is possible that their activities in this sector could increase, resulting in competition that adversely affects its profitability and financial position. Also, there might be new entrants in the said space given the flexibility of entry.

Mitigant: AFPL believes that its deep understanding of the mid-market space, sector expertise, approach of underwriting assets, credit analysis and portfolio management capabilities are all sources of competitive strength and are a mitigant to this risk.

• Interest rate volatility risk - If the cost of the loans that the company borrows, increases, due to either market or credit movements, the net interest margin might reduce and adversely affect the Company's financial condition.

Mitigant: AFPL is giving floating rate loans in many cases to pass the incremental cost to its customers.

• Impact of the current COVID-19 Pandemic. Given occurrence of recent pandemic of COVID 19 or any other such pandemic, any unforeseeable circumstances beyond the control of the company against which it would not have been reasonably expected of the company to take precautions and which cannot be avoided even by using their best efforts, may impact the credit quality of the loan portfolio of the company and also significantly hamper its capability to raise or service liabilities.

Mitigant: AFPL, as a process has a Business Continuity Plan in place to run its business in pandemic times. Also, the relationship of AFPL with the customers 8 its constant engagement with them, to guide them and support them in these challenging times, would help the company mitigate the risk to certain extent.

Opportunities

• Inherent structural weakness in banking sector resulting in new opportunity to NBFCs – Due to the large scale of operations, banks are unable to provide bespoke customized solutions to the clients, leaving an opportunity for NBFCs like AFPL to fill in the space.



Supply chain finance to mid-market anchors – The supply chain financing
to mid-market sector can provide lot of opportunities for the company to grow. The said space
very few market players thereby proving a huge market for the company to capture.

Internal Control Systems & Adequacy

AFPL has adequate internal controls systems and procedures covering key financial and operating functions commensurate with the size and nature of operations. These systems ensure that all assets are safeguarded and protected against loss from unauthorized use or disposition and that the transactions are authorized, recorded, and reported correctly. AFPL carries out extensive internal audit, policy reviews, guidelines, and procedures to ensure that the internal control systems are adequate to protect AFPL against any loss or misuse of its assets.

Key Risks

AFPL deals with multiple client segments and is exposed to various risks as under

Credit Risk

The credit risk framework of AFPL ensures prior and periodic comprehensive assessment of every client, counterparty, and collateral. The credit policy encompasses credit approval process along with guidelines for monitoring 8 mitigating the risks which are associated with them. Exposure limits are sanctioned to counterparties based on their credit worthiness. The committee while sanctioning any loan or investment exercises the highest level of due diligence and ensures adherence to the credit policy and other regulatory guidelines.

Market Risk

AFPL market risk management is governed by monitoring risk in various metrices, such as asset liability mismatch, interest rate risk, etc. This analysis is performed through internal risk models and reviewed by relevant committee for appropriate actions.

Operational Risk

AFPL has put an operational framework to identify, assess and monitor risks, strengthen controls and to minimize operational losses. There is a constant review of all critical processes to proactively identify weak controls and strengthen the same.

Liquidity Risk

AFPL adopts a cautious liquidity strategy and maintains adequate liquidity to meet any unforeseen requirement. In addition, Asset Liability Mismatch (ALM) is appropriately managed in line with the regulatory guidelines.

Risk management is a key to growth and would remain a key focus area.

Human Resources

AFPL sets the bar in financial services by creating significant value for its clients. Towards this end, the best in class professionals are hired and given enriching work opportunities.

Amongst the strengths, is the performance appraisal system, which has helped to instil fairness and development orientation in the organization. The process of Performance Appraisal is based on evaluations against pre-set and clearly documented goals also known as KRAs and which helps



provide focus and direction to the team and hence achieve favourable outcomes at an organizational level.

Some of the highlights of FY20 are summarized below:

- FY 20 ended with a total headcount of 33 under the payroll of AFPL
- Hiring done in critical positions such as Legal & Compliance during the Financial Year
- Extremely low attrition, with no key employees leaving the team during the Financial Year

Customer Centricity

In today's world when the mid-market is fiercely competitive and switching costs are too low, customer satisfaction is the most important aspect in the industry. At AFPL, the importance of customer satisfaction is recognized and appreciated for it to be the bedrock of the entire financial service industry. AFPL considers itself to be one of the most agile organizations in the structured finance domain 6 is respected in the client community for its ability to solve complex situations related to their business. AFPL believes that customer centricity of its clients is based on four pillars: understand the problem, deliver with solution, respond and be agile towards situations 6 go the extra mile. This is the motto towards serving the growing entrepreneurial community of India.

Cautionary Statement

Statements made in this Annual Report may contain certain forward-looking statements, which are tentative, based on various assumptions on the AFPL present and future business strategies and the environment in which we operate. Actual results may differ substantially or materially from those expressed or implied due to risk and uncertainties. These risks and uncertainties include the effect of economic and political conditions in India and internationally, volatility in interest rates and in the securities market, new regulations and Government policies that may impact the Company's businesses as well as the ability to implement its strategies. The information contained herein is as of the date referenced and AFPL does not undertake any obligation to update these statements. AFPL has obtained all market data and other information from sources believed to be reliable or its internal estimates, although its accuracy or completeness cannot be guaranteed. The discussion relating to business wise financial performance, financial statement, asset books of AFPL and industry data herein is reclassified/regrouped based on Management estimates and may not directly correspond to published data.

ok and on behalf of the Board of Directors

Sandeep Thapliyal Managing Director & CEO

DIN: 07645620

Kaushal Aggarwal
Director

DIN: 00153487

Place: Mumbai Date: June 27, 2020

Chartered Accountants

Indiabulls Finance Centre, 27th – 32nd Floor, Tower 3, Senapati Bapat Marg, Elphinstone Mill Compound, Elphinstone (W), Mumbai – 400 013, Maharashtra, India.

Phone: +91 22 6185 4000 Fax: +91 22 6185 4501/4601

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INDEPENDENT AUDITORS' REPORT

To The Members of Avendus Finance Private Limited Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of Avendus Finance Private Limited (the "Company"), which comprise the Balance Sheet as at March 31, 2020, the Statement of Profit and Loss including Other Comprehensive Income, the Cash Flow Statement and the Statement of Changes in Equity for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Companies Act, 2013 (the "Act") in the manner so required and give a true and fair view in conformity with the Indian Accounting Standards prescribed under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended, ("Ind AS") and other accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2020, and its profit, total comprehensive income, its cash flows and the changes in equity for the year ended on that date.

Basis for Opinion

We conducted our audit of the financial statements in accordance with the Standards on Auditing specified under section 143(10) of the Act (SAs). Our responsibilities under those Standards are further described in the Auditor's Responsibility for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules made thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

Emphasis of Matter

We draw attention to Note 48 to the financial statements, in which the Company describes the uncertainties arising from COVID 19 pandemic.

Our opinion is not modified in respect of this matter.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. We have determined the matters described below to be the key audit matters to be communicated in our report.

4

Sr. No.	Key Audit Matter	Auditors' Response
1	Impairment of loans:	Principal audit procedures performed:
	As at the year end, the Company has reported financial assets carried at amortised cost in the form of loans granted aggregating to Rs. 91,029.00 Lakh net of provision for Expected Credit Loss (ECL) of Rs. 1,537.67 Lakh. Management estimates impairment provision using Expected Credit loss model for the loan exposure. Measurement of loan impairment involves application of significant judgement by the management. The most significant judgements are: • Timely Identification and classification of the impaired loans; • Determination of probability of defaults (PD) and estimation of loss given defaults (LGD) based on the value of collaterals and relevant factors; • Classification of assets to stage 1, 2, or 3 using criteria in accordance with Ind AS 109 which also include considering the impact of recent RBI's Covid-19 regulatory circulars; • Accounting interpretations, modelling assumptions and data used to build and run the models; • Inputs and Judgements used in determination of management overlay at various asset stages considering the current uncertain economic environment with the range of possible effects unknown to the country arising out of the COVID 19 Pandemic, and • The disclosures made in the financial statements for ECL especially in relation to judgements and estimates by the Management in determination of the ECL. Refer note 30 to the financial statements.	We examined Board Policy approving methodologies for computation of ECL that address policies, procedures and controls for assessing and measuring credit risk on all lending exposures, commensurate with the size, complexity and risk profile specific to the Company. The parameters and assumptions used and their rationale and basis are clearly documented. We evaluated the design and operating effectiveness of controls across the processes relevant to ECL. These controls, among others, included controls over the allocation of loans into stages including management's monitoring of stage effectiveness, model monitoring including the need for post model adjustments, credit monitoring, individual provisions and control over recording of journal entries and disclosures. We tested the completeness of loans included in the Expected Credit Loss calculations as of 31 March 2020 by reconciling it with the balances as per loan Master Sheet. We tested assets in stage 1, 2 and 3 on sample basis to verify that they were allocated to the appropriate stage using criteria in accordance with Ind AS 109. For samples of exposure, we tested the appropriateness of determining Exposure at Default (EAD), Probability of Default (PD) and Loss Given Default (LGD). We performed an overall assessment of the ECL provision levels at each stage including management's assessment on Covid-19 impact to determine if they were reasonable considering the Company's portfolio, risk profile, credit risk management practices and the macroeconomic environment. We assessed the adequacy and appropriateness of disclosures in compliance with the Ind AS 107 in relation

to ECL especially in relation to judgements
used in estimation of ECL provision.

Information Other than the Financial Statements and Auditor's Report Thereon

- The Company's Board of Directors is responsible for the other information. The other information comprises the information included in in the Management Discussion and Analysis and Directors Report (the "Reports"), but does not include the financial statements and our auditor's report thereon.
- Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.
- In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained during the course of our audit or otherwise appears to be materially misstated.
- If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance including other comprehensive income, cash flows and changes in equity of the Company in accordance with the Ind AS and other accounting principles generally accepted in India. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those Board of Directors are also responsible for overseeing the Company's financial reporting process.

Auditor's Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
 evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
 detecting a material misstatement resulting from fraud is higher than for one resulting from error,
 as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override
 of internal control.
- Obtain an understanding of internal financial control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are
 also responsible for expressing our opinion on whether the Company has adequate internal
 financial controls system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

Materiality is the magnitude of misstatements in the financial statements that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the financial statements may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the financial statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



Report on Other Legal and Regulatory Requirements

- 1. As required by Section 143(3) of the Act, based on our audit we report that:
 - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
 - b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books and the reports.
 - c) The Balance Sheet, the Statement of Profit and Loss including Other Comprehensive Income, the Statement of Cash Flows and Statement of Changes in Equity dealt with by this Report are in agreement with the relevant books of account.
 - d) In our opinion, the aforesaid financial statements comply with the Ind AS specified under Section 133 of the Act.
 - e) On the basis of the written representations received from the directors and taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2020 from being appointed as a director in terms of Section 164(2) of the Act.
 - f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure A". Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the Company's internal financial controls over financial reporting.
 - g) With respect to the other matters to be included in the Auditor's Report in accordance with the requirements of section 197(16) of the Act, as amended, in our opinion and to the best of our information and according to the explanations given to us, the Company being a private company, section 197 of the Act related to the managerial remuneration is not applicable.
 - h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended in our opinion and to the best of our information and according to the explanations given to us:
 - i. The Company does not have any pending litigations which would impact its financial position as at the year end.
 - ii. The Company did not have any long-term contracts including derivative contracts as at the year end for which there were any material foreseeable losses.
 - There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.

9

2. As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government in terms of Section 143(11) of the Act, we give in "Annexure B" a statement on the matters specified in paragraphs 3 and 4 of the Order.

For Deloitte Haskins & Sells LLP

Chartered Accountants

(Firm Registration No.117366W/W-100018)

G. K. Subramaniam

Partner (Membership No. 109839)

UDIN: 20109839AAAAJQ3834 Mumbai, June 27, 2020

Report on Internal Financial Controls over Financial Reporting

ANNEXURE "A" TO THE INDEPENDENT AUDITOR'S REPORT (Referred to in paragraph 1(f) under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

Report on the Internal Financial Controls Over Financial Reporting under Clause (i) of Subsection 3 of Section 143 of the Companies Act, 2013 (the "Act")

We have audited the internal financial controls over financial reporting of Avendus Finance Private Limited (the "Company") as of March 31, 2020 in conjunction with our audit of the Ind AS financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act 2013.

Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting of the Company based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the Institute of Chartered Accountants of India and the Standards on Auditing prescribed under Section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, to the best of our information and according to the explanations given to us, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2020, based on the criteria for internal financial control over financial reporting established by the Company considering the essential components of internal control stated in the Guidance Note.

For Deloitte Haskins & Sells LLP

Chartered Accountants (Firm Registration No.117366W/W-100018)

G. K. Subramaniam

Partner

(Membership No. 109839) UDIN: 20109839AAAAJQ3834

Mulanania

Mumbai, June 27, 2020

ANNEXURE B TO THE INDEPENDENT AUDITORS' REPORT

(Referred to in paragraph 2 under 'Report on Other Legal and Regulatory Requirements' section of our report of even date on the accounts of **Avendus Finance Private Limited** (the "Company") for the year ended March 31, 2020)

- (i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
 - (b) The fixed assets were physically verified during the year by the Management in accordance with a regular programme of verification which, in our opinion, provides for physical verification of all the fixed assets at reasonable intervals. According to the information and explanations given to us, no material discrepancies were noticed on such verification.
 - (c) The Company does not have any immovable properties of freehold or leasehold land and building and hence reporting under clause 3 (i)(c) of the Order is not applicable.
- (ii) The Company does not have any inventory and hence reporting under clause 3 (ii) of the Order is not applicable.
- (iii) The Company has not granted any loans, secured or unsecured, to companies, firms, Limited Liability Partnerships or other parties covered in the register maintained under section 189 of the Act.
- (iv) In our opinion and according to the information and explanations given to us, the Company has not granted any loans or provided any guarantee or security to any director of the Company and hence the provisions of Section 185 of the Act is not applicable to the Company. The Company has complied with the provisions of Section 186 as applicable.
- (v) According to the information and explanations given to us, the Company has not accepted any deposit during the year and hence the directives issued by the Reserve Bank of India and the provisions of Sections 73 to 76 or any other relevant provisions of the Companies Act, 2013 and the rules framed thereunder are not applicable to the company.
- (vi) To the best of our knowledge and according to the information and explanations given to us, the Central Government has not prescribed the maintenance of cost records under section 148(1) of the Act, in respect of the services rendered by the Company.
- (vii) According to the information and explanations given to us, in respect of statutory dues:
 - (a) The Company has generally been regular in depositing undisputed statutory dues, including Provident Fund, Income-tax, Goods and Services Tax, cess and other material statutory dues applicable to it with the appropriate authorities. We have been informed that the activities of the Company are such that the provisions of Employees' State Insurance are not applicable to the Company.
 - (b) There were no undisputed amounts payable in respect of Provident Fund, Income-tax, Goods and Services Tax, cess and other material statutory dues in arrears as at March 31, 2020 for a period of more than six months from the date they became payable.
 - (c) There are no dues of Income-tax, Sales Tax, Goods and Services Tax and Customs Duty as on March 31, 2020 on account of any dispute.
- (viii) In our opinion and according to the information and explanations given to us, the Company has not defaulted in the repayment of loans or borrowings to financial institutions, banks and

dues to debenture holders. The Company has not taken any loan or borrowing from the government.

- (ix) In our opinion and according to the information and explanations given to us, money raised by way of the term loans have been applied by the Company during the year for the purposes for which they were raised. The Company has not raised moneys by way of initial public offer or further public offer (including debt instruments).
- To the best of our knowledge and according to the information and explanations given to us, (x) no fraud by the Company and no material fraud on the Company by its officers or employees has been noticed or reported during the year.
- (xi) The Company is a private company and hence the provisions of section 197 of the Act do not apply to the Company and hence reporting on clause 3 (xi) of the Order is not applicable.
- (xii) The Company is not a Nidhi Company and hence reporting under clause 3 (xii) of the Order is not applicable.
- (xiii) In our opinion and according to the information and explanations given to us the Company has constituted an audit committee as per the requirement of Non-Banking Financial Company -Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016 and is in compliance with Section 177 of the Companies Act, 2013. The second proviso to section 188 (1) of the Companies Act, 2013 is not applicable to the Company. The Company has complied with the other provisions of section 188 of the Companies Act, 2013 as regards the transactions with related parties. In our opinion and according to the information and explanations given to us, the Company has disclosed the details of the related party transactions in the financial statements as required by the applicable accounting standards.
- During the year the Company has not made any preferential allotment or private placement of (xiv) shares or fully or partly convertible debentures and hence reporting under clause 3 (xiv) of Order is not applicable to the Company.
- (xv) In our opinion and according to the information and explanations given to us, during the year the Company has not entered into any non-cash transactions with its directors, or directors of its holding company or persons connected with them. Further, the Company does not have any associates. Hence, the provisions of section 192 of the Companies Act, 2013 are not applicable.
- (xvi) The Company is required to be registered under section 45-IA of the Reserve Bank of India Act, 1934 and it has obtained the registration.

For Deloitte Haskins & Sells LLP

Chartered Accountants

(Firm's Registration No.117366W/W-100018)

K. Subramaniam

Julsanone

Partner

(Membership No. 109839) UDIN: 20109839AAAAJQ3834

AVENDUS FINANCE PRIVATE LIMITED BALANCE SHEET AS AT MARCH 31, 2020

(INR in lakhs)

				(41.11.	
	Assets	Note No.	As at March 31, 2020	As at March 31, 2019	
(1)	Financial Assets				
(a)	Cash and cash equivalents	2	11,863.70	703.48	
(b)	Bank Balance other than (a) above	3	1,000.14		
(c)	Receivables				
	(i) Trade Receivables	4	50.17	754.17	
(d)	Loans	5	1,08,706.00	90,157.10	
(e)	Investments	6	6,077.66	18,417.45	
(f)	Other Financial assets	7	29.52	5.00	
(2)	 Non-Financial Assets				
(a)	Current tax assets (net)	15 (a)	78.48	0.19	
(b)	Deferred Tax Assets (net)	8	431.99	4.37	
(c)	Property, Plant and Equipment	9	32.83	21.48	
	Other non-financial assets	10	91.63	103.37	
	Total Assets		1,28,362.12	1,10,166.61	

1	Liabilities and Equity	Note No.	As at March 31, 2020	As at March 3L 2019
	Liabilities	ELECTRIC SE	in the second	Water Co.
(1)	Financial Liabilities			
(a)	Payables	11		
	Trade Payables			
	(i) total outstanding dues of micro enterprises		-	(**)
	and small enterprises			
	(ii) total outstanding dues of creditors other than		626.72	1,008.04
	micro enterprises and small enterprises			
(b)	Debt securities	12	21,358.38	18,330.23
(c)	Borrowings (Other than Debt Securities)	13	36,409.29	26,538.28
(d)	Other financial liabilities	14	1,229.01	227.71
(2)	Non-Financial Liabilities			
(a)	Current tax liabilities (Net)	15 (b)	380.17	323.59
	Provisions	16	62.67	46.80
(c)	Other non-financial liabilities	17	268.58	183.08
	Total Liabilities (A)		60,334.82	46,657.73
(3)	Equity			
(a)		18	49,756.33	49,756.33
	Other equity	19	18,270.97	13,752.55
	Total Equity (B)		68,027.30	63,508.88
	Total Liabilities and Equity (A+B)		1,28,362.12	1,10,166.61

1-50

See accompanying notes forming part of the

financial statements

In terms of our report attached. For Deloitte Haskins & Sells LLP **Chartered Accountants**

G.K. Subramaniam

Partner

Place: Mumbai

and on behalf of the Board of Directors

Santeep Thapliyal

Managing Director & CEO

(DIN: 07645620)

Place: Delhi

Kaushal Aggarwal

Kaushal Aggard

Director

(DIN: 00153487) Place: Mumbai

Sameer Kamath Chief Financial Officer

Place: Mumbai

Radhika Parmanandka Company Secretary

Place : Mumbai

Date: June 27, 2020

Date: June 27, 2020

AVENDUS FINANCE PRIVATE LIMITED STATEMENT OF PROFIT AND LOSS FOR YEAR ENDED MARCH 31, 2020

(INR in lakhs)

				(INR in lakhs)
	Particulars	Note No.	Year Ended March 31, 2020	Year Ended March 31, 2019
	Revenue from operations			
(i)	Interest Income	20	15,411.19	13,061.07
(ii)	Dividend Income		± 10,11111,	42,19
(iii)	Fees and commission Income		52.63	695,57
(iv)	Net gain on fair value changes	21	1.450.19	1,250.71
(I)	Total Revenue from operations		16,914.01	15,049.54
(II)	Other Income	22	11.78	87.87
(III)	Total Income (I+II)		16,925.79	15,137.41
	Expenses			
(i)	Finance Cost	23	5,973.48	3,346.44
(ii)	Impairment on financial instruments	24	1,249.67	269.58
(iii)	Employee Benefits Expense	25	2,511.52	2,694.75
(iv)	Depreciation, amortization and impairment	9	15.00	8.82
(v)	Other expenses	26	1,504.48	938.41
(IV)	Total Expenses		11,254.15	7,258.00
(V)	Profit before tax (III-IV)		5,671.64	7,879.41
(VI)	Tax Expense:			: : : : : : : : : : : : : : : : : : :
	(1) Current Tax	27	1,905.00	2,330.00
	(2) Deferred Tax	27	(430.24)	12.30
			1,474.76	2,342.30
(VII)	Profit for the year from continuing operations (V-VI)		4,196.88	5,537.11
(VIII)	Other Comprehensive Income (i) Items that will not be reclassified to profit or loss			
	Remeasurements of the defined benefit plans;		10.43	(1.97)
	(ii) Income tax relating to items that will not be reclassified		(2.62)	0.57
	to profit or loss		(=.0=)	0.07
	Other Comprehensive Income		7.81	(1.40)
(IX)	Total Comprehensive Income for the year (VII+VIII)		4,204.69	5,535.71
(X)	Earnings per equity share	-		
(^)	Basic (Rs)	28	0.08	0.11
	Diluted (Rs.)	28		0.11 0.11
	Didica (NS.)	∠₀	0.08	0.11

See accompanying notes forming part of the financial statements

1-50

In terms of our report attached. For Deloitte Haskins & Sells LLP Chartered Accountants

G.K. Subramaniam

Partner

Place : Mumbai

rand on behalf of the Board of Directors

Sandeep Thapliyal Managing Director & CEO

(DIN: 07645620) Place: Delhi Kaushal Aggarwal

Director (DIN: 00153487) Place: Mumbai

Sameer Kamath Chief Financial Officer Place: Mumbai Radhika Parmanandka Company Secretary Place: Mumbai

Date : June 27, 2020

Date : June 27, 2020

AVENDUS FINANCE PRIVATE LIMITED CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2020

(INR in lakhs)

			(INR in lakhs)
	Particulars	Year Ended March 31, 2020	Year Ended March 31, 2019
₹	CASH FLOW FROM OPERATING ACTIVITIES:	- Committee Comm	I I I I I I I I I I I I I I I I I I I
	Profit before tax	5.671.64	7.879.41
-	Add / (Less) : Adjustments for	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,
- 1	Depreciation	15.00	8.83
-	Fair Value of debt securities and preference shares	33.52	251.63
-	Interest income on fixed deposit	(7.07)	(87.38)
- }	Credit Impaired	1.03	5.28
-1	Impairment losses on financial instruments	1,249.67	269.58
-	Gain on sale of mutual funds	(1,190.67)	(868.45)
4	Fair value of loans	27.87	(355.17
- 1	Fair value of mutual funds	(0.15)	(23.06
1	Share based payment	313.74	387.86
1		442.94	(410.89)
1	Operating Profit before Working Capital Changes	6,114.58	7,468.52
- 1	Changes in Working Capital:		
	Adjustment for (increase)/decrease in operating assets:		
- 1	Receivables	702,97	(217.35)
- 1	Investments	4,645.03	(2,348.42
- 1	Loans	(19,826.44)	(28,703.52
-	Other Financial assets	(24,52)	2,721.23
-1	Other non-financial assets	13.78	(94.88)
١		(14,489.18)	(28,642.94)
1	Adjustment for increase/(decrease) in operating liabilities:		F
-1	Payables	(381.32)	(8.11)
4	Provisions	15.87	26.16
١	Remeasurement impact defined benefit plan	10.43	(1.97
1	Other financial liabilities (including interest on borrowings and debt	1,838,15	878.20
1	securities)	· 1	
-1	Other non-financial liabilities	85.50	186.68
1		1,568.63	1,080.96
1	Net Changes in Working Capital	(12,920.55)	(27,561.98
	Cash flow from Operations	(6,805.97)	(20,093.46
- 1	Income Tax Paid (Net)	(1,918.95)	(2,186.37
	Cash used in Operations	(8,724.92)	(22,279.83
	Net Cash (used in) Operating Activities (A)	(8,724.92)	(22,279.83
	, , , , , , , , , , , , , , , , , , , ,		
:	CASH FLOW FROM INVESTING ACTIVITIES		
	Purchase of Investments	(11,51,431.32)	(6,89,925.84
	Proceeds from Sale of Investments	11,60,276.54	6,77,512.7
	Interest on Fixed Deposits	7.07	87.6
	Purchase of Fixed Assets	(29.32)	(16.04
	Net Cash from / (used in) Investing Activities (B)	8,822.97	(12,341.46

C CASH FLOW FROM FINANCING ACTIVITIES		
Proceeds from Borrowings and Debt Securities	26,408.91	43,028.99
Repayment of Borrowings and Debt Securities	(14,346.60)	(11,584.58)
Net Cash generated from Financing Activities (C)	12,062.31	31,444.41
Net Increase / (Decrease) in Cash and Cash Equivalents (A+B+C)	12,160.36	(3,176.88)
Cash and cash equivalents as at the beginning of the year	703.48	3,880.36
Cash and cash equivalents as at the end of the year	12,863.84	703.48
Cash and Cash Equivalents consist of :- (Refer note 2 & 3)		
- Balance in Current Accounts	11,863.70	703.48
- Balance in Fixed Deposits	1,000.14	0,00
	12,863.84	703.48

Notes:

1 The above Cash Flow Statement has been prepared under the "Indirect Method" set out in Accounting Standard (Ind AS-7) "Cash Flow Statements" specified under Section 133 of the Companies Act, 2013.

2 Change in liabilities arising from financing activities

Particulars 186 S. 7 - Aziron et al 2 de la 197 (252 de 197	S1-Mar-20	31-Mar-19
Opening Balance	44,868.51	12,676.43
Borrowings and Debt Securities received during the year	26,408.91	43,028.99
Amortisation of Interest and other charges on Borrowings and Debt Securities	836.85	747.67
Repayment of Borrowings and Debt Securities during the year	(14,346.60)	(11,584.58)
Closing Balance	57,767.67	44,868.51

See accompanying notes forming part of the financial statements

1-50

In terms of our report attached. For Deloitte Haskins & Sells LLP **Chartered Accountants**

G.K. Subramaniam

Partner

Place: Mumbai

For and on behalf of the Board of Directors

Sandagp When lival Managing Director & CEO (DIN: 07645620)

Place : Delhi

Kaushal Aggarwal

Director

(DIN: 00153487)

Place: Mumbai

er Kamath Chief Financial Officer

Place: Mumbai

Company Secretary

Radnika Parmanandka

Place : Mumbai

Date: June 27, 2020 Date: June 27, 2020

AVENDUS FINANCE PRIVATE LIMITED NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2020

Statement of Changes in Equit for the year ended March 31, 2020

I Equity Share Capital

(INR in lakhs)

Particulars	Amount
Balance at April 1, 2018	49,756.33
Changes in equity share capital during the year	
Balance at March 31, 2019	49,756.33
Changes in equity share capital during the year	
Balance at March 31, 2020	49,756.33

II Other equity

(INR in takhs)

Printed in the second of the s	Reserves and Surplus				Other	Contribution.	Total
	Statutory Reserve	Securitée Premium	General Reserve	Retained Earnings	Comprehensive Income	from Holding Company	
Balance as at April 1, 2018	506,48	5,137.71	5.28	2,111.30	(0.79)	68.20	7,828.18
Transfer to/from retained earnings	1,107.42	::::	*	(1,107.42)		8#8	*
Share based payment		-	2		5	387.87	387.87
Profit for the year		0 9 9	- 1	5,537.11			5,537.11
Other Comprehensive Income for the year	-				(0.61)		(0.61)
Balance as at April 1, 2019	1,613.90	5,137.71	5.28	6,540.99	(1.40)	456.07	13,752.55
Transfer to/from retained earnings	839.38	(*)		(839.38)			
Share based payment	- 5				-	313.73	313.73
Profit for the year	- 1	-		4,196.88			4,196.88
Other Comprehensive Income for the year				360	7.81	-	7.81
Total Comprehensive Income	839.38	·	-	3,357.50	7.81	313.73	4,518.42
Balance as at March 31, 2020	2,453.28	5,137.71	5.28	9,898.49	6.41	769.80	18,270.97

See accompanying notes forming part of the financial statements

In terms of our report attached. For Deloitte Haskins & Sells LLP **Chartered Accountants**

G.K. Subramaniam

Partner

Place: Mumbai

For and obehalf of the Board of Directors

Sandeep Khaptiyal

Managing Director & CEO

(DIN: 07645620)

1-50

Place: Delhi

Sameer Kamath

Chief Financial Officer

Place: Mumbai

Kaushal Aggarwal

Kaushal Aggard

Director

(DIN: 00153487)

Place: Mumbai

Radhika Parmanandka Company Secretary Place: Mumbai

Date: June 27, 2020

Date: June 27, 2020

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

1. General information

Avendus Finance Private Limited ('the Company') is a systematically important non deposit taking, Non-Banking Financial Company ('NBFC'), as defined under section 45IA of the Reserve Bank of India Act, 1934. The Company has been issued a registration certificate by the Reserve Bank of India ('RBI') to operate as an NBFC and is principally engaged in lending activities.

1.1 Basis of Preparation

A. Statement of compliance

The financial statements of the Company have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended by the Companies (Indian Accounting Standards) Rules, 2016.

The financial statements have been prepared on a historical cost basis except for certain financial instruments - measured at fair value at the end of each reporting period, as explained in the accounting policies below. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

The financial statements have been prepared on accrual and going concern basis. Accounting policies have been consistently applied except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use These financial statements were authorized for issue by the Company's Board of Directors on June 27, 2020.

B. Presentation of financial statements

The financial statements of the Company are presented as per Schedule III (Division III) of the Companies Act, 2013 (the Act) applicable to NBFCs, as notified by the Ministry of Corporate Affairs (MCA). Financial assets and Financial liabilities are generally reported on a gross basis except when, there is an unconditional legally enforceable right to offset the recognised amounts without being contingent on a future event and the parties intend to settle on a net basis in the following circumstances:

- i. The normal course of business
- ii. The event of default
- iii. The event of insolvency or bankruptcy of the Company and/or its counterparties

C. Significant accounting judgements, estimates and assumptions

The preparation of financial statements in conformity with the Ind AS requires the management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the accompanying disclosure and the disclosure of contingent liabilities, at the end of the reporting period. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and future periods are affected. Although these estimates are based on the management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in future periods. Information about significant areas of estimation, uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements is included in the following notes.

I. Defined employee benefit assets and liabilities

The cost of the defined benefit gratuity plan and the present value of the gratuity obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate; future salary increases and mortality rates. Due to the complexities involved in the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

II. Impairment of loans portfolio

The measurement of impairment losses across all categories of financial assets requires judgement the estimation of the amount and timing of future cash flows and collateral values when determining impairment losses and the assessment of a significant increase in credit risk. These estimates are driven by a number of factors, changes in which can result in different levels of allowances.

The Company's ECL calculations are outputs of statistical models with a number of underlying assumptions regarding the choice of variable inputs and their interdependencies such as macroeconomic scenarios and collateral values. It has been the Company's policy to regularly review its models in the context of actual loss experience and adjust as and when necessary.

III. Recognition of deferred tax assets

Deferred tax assets and liabilities are recognized for the future tax consequences of temporary differences between the carrying values of assets and liabilities and their respective tax bases, depreciation carry-forwards and tax credits. Deferred tax assets are recognized to the extent that it is probable that future taxable income will be available against which the deductible temporary differences, depreciation carry-forwards and unused tax credits could be utilized.

IV. Fair value of financial instruments

The fair value of financial instruments is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or most advantageous) market at the measurement date under current market conditions (i.e., an exit price) regardless of whether that price is directly observable or estimated using another valuation technique. When the fair values of financial assets and financial liabilities recorded in the balance sheet cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of valuation models. The inputs to these models are taken from observable markets where possible, but where this is not feasible, estimation is required in establishing fair values. Judgements and estimates include considerations of liquidity and model inputs related to items such as credit risk (both own and counterparty), funding value adjustments, correlation and volatility.

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

V. Business model assessment

Classification and measurement of financial assets depends on the results of the Solely Payments of Principal and Interest (SPPI) and the business model test. The Company determines the business model at a level that reflects how groups of financial assets are managed together to achieve a particular business objective. This assessment includes judgement reflecting all relevant evidence including how the performance of the assets is evaluated and their performance measured, the risks that affect the performance of the assets and how these are managed and how the managers of the assets are compensated. The Company monitors financial assets measured at amortised cost or fair value through other comprehensive income that are derecognised prior to their maturity to understand the reason for their disposal and whether the reasons are consistent with the objective of the business for which the asset was held.

VI. Effective Interest Rate (EIR) method

The Company's EIR methodology, recognises interest income / expense using a rate of return that represents the best estimate of a constant rate of return over the expected behavioural life of loans given / taken and recognises the effect of potentially different interest rates at various stages and other characteristics of the product life cycle.

This estimation, by nature, requires an element of judgement regarding the expected behaviour and life-cycle of the instruments, as well expected changes to India's base rate and other fee income/expense that are integral parts of the instrument.

1.2 Standard issued but not effective

Ministry of Corporate Affairs ("MCA") notifies new standard or amendments to the existing standards. There is no such notification which would have been applicable from April 1, 2020.

1.3 Significant accounting policies

A. Cash and cash equivalents

Cash and cash equivalents comprise of cash on hand and demand deposits with banks. It also comprises of short-term deposits with an original maturity of three months or less, highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in value.

B. Property, plant and equipment

i. Recognition and measurement

Items of property, plant and equipment (PPE) are measured at cost less accumulated depreciation and any accumulated impairment losses.

The cost of an item of property, plant and equipment comprises:

a. its purchase price, including import duties and non-refundable purchase taxes, after deducting trade discounts and rebates.

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

b. any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Income and expenses related to the incidental operations, not necessary to bring the item to the location and condition necessary for it to be capable of operating in the manner intended by management, are recognised in statement of profit or loss.

Any gain or loss on disposal of an item of property, plant and equipment is recognised in statement of profit or loss.

ii. Subsequent expenditure

Subsequent expenditure is capitalised only if it is probable that the future economic benefits associated with the expenditure will flow to the Company.

iii. Depreciation

Deprecation is provided on a pro-rata basis on a Straight Line Method over the estimated useful life of the assets at rates which are equal to or higher than the rates prescribed under Schedule II of the Companies Act, 2013 in order to reflect the actual usage of the assets. Estimated useful lives of assets based on technical evaluation by management are as follows:

Furniture and Fixtures	5 years
Computers - (Mobile Instruments)	2 years

Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

iv. Derecognition

Any gain or loss on disposal of an item of property, plant and equipment is recognised in profit or loss.

C. Fees & Commission Income

Fees and commissions are recognised when the Company satisfies the performance obligation, at fair value of the consideration received or receivable based on a five-step model as set out below, unless included in the effective interest calculation.

The Company recognises Fees & Commission Income based on a five step model as set out in Ind AS 115:

Step 1: Identify contract(s) with a customer: A contract is defined as an agreement between two or more parties that creates enforceable rights and obligations and sets out the criteria for every contract that must be met.

Step 2: Identify performance obligations in the contract: A performance obligation is a promise in a contract with a customer to transfer a good or service to the customer.

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

Step 3: Determine the transaction price: The transaction price is the amount of consideration to which the Company expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third parties.

Step 4: Allocate the transaction price to the performance obligations in the contract: For a contract that has more than one performance obligation, the Company allocates the transaction price to each performance obligation in an amount that depicts the amount of consideration to which the Company expects to be entitled in exchange for satisfying each performance obligation.

Step 5: Recognise revenue when (or as) the Company satisfies a performance obligation

Revenue from contracts with customers is recognised when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services

- i. All fees are recognised when reasonable right of recovery is established, revenue can be reliably measured and as and when they become due.
- ii. Revenue comprising of Consultancy/management fees are recognized as per the terms of arrangements entered into with individual parties. Revenue is recognized only when it is reasonably certain that the ultimate collection will be made.

Interest Income

Interest income on financial assets is recognized on an accrual basis using effective interest method. Interest revenue is continued to be recognized at the original effective interest rate applied on the gross carrying amount of assets falling under impairment stages 1 and 2 as against on amortised cost for the assets falling under impairment stage 3.

Net gain on Fair value changes

Any differences between the fair values of financial assets classified as FVTPL held by the Company on the reporting date is recognised as an unrealised gain / loss. In cases there is a net gain in the aggregate, the same is recognised in "Net gains on fair value changes" under Revenue from perations and if there is a net loss the same is disclosed as "Net loss on fair value change" under Expenses in the Statement of Profit and Loss. Similarly, any realised gain or loss on sale of financial instruments measured at FVTPL is recognised in net gain / loss on fair value changes. However, net gain/loss on derecognition of financial instruments classified as amortised cost is presented separately under the respective head in the Statement of Profit and Loss."

Loan Processing Fees

Loan processing fees is collected towards processing of loan, is amortised on EIR basis over the life of the loan

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

D. Finance Costs

Finance costs on borrowings is paid towards availing of loan, is amortised on EIR basis over the life of loan. The EIR in case of a financial liability is computed

- a. As the rate that exactly discounts estimated future cash payments through the expected life of the financial liability to the gross carrying amount of the amortised cost of a financial liability.
- b. By considering all the contractual terms of the financial instrument in estimating the cash flows c. Including all fees paid between parties to the contract that are an integral part of the effective interest rate, transaction costs, and all other premiums or discounts.

Any subsequent changes in the estimation of the future cash flows is recognised in interest expense with the corresponding adjustment to the carrying amount of the liability.

Interest expense includes issue costs that are initially recognized as part of the carrying value of the financial liability and amortized over the expected life using the effective interest method. These include fees and commissions payable to advisers and other expenses such as external legal costs, Rating Fee etc., provided these are incremental costs that are directly related to the issue of a financial liability.

E. Employee benefits

Defined Contribution Plan

Provident Fund

The eligible employees of the Company are entitled to receive benefits under the Provident Fund, a defined contribution plan, in which both employees and the Company make monthly contributions at a specified percentage of the covered employees' salary (currently @ 12% of employee's basic salary). Contribution as required by the statute, made to the Government Provident Fund is charged to revenue.

Defined Benefit Plan

Gratuity

The Company has an obligation towards gratuity, a defined benefit retirement plan covering eligible employees. The plan provides for lump sum payment to vested employees at retirement, death while in employment or on termination of employment of an amount equivalent to 15 days salary for each completed year of service. Vesting occurs upon completion of five years of service. Provision for gratuity has been made in the books as per actuarial valuation done as at the end of the year using the projected unit credit method.

Remeasurement of all defined benefit plans, which comprise actuarial gains and losses are recognised immediately in other comprehensive income in the year they are incurred. Net interest expense (income) on the net defined liability (assets) is computed by applying the discount rate, used to measure the net defined liability (asset), to the net defined liability (asset) at the start of the financial year after taking into account any changes as a result of contribution and benefit payments during the year. Net interest expense and other expenses related to defined benefit plans are recognised in statement of profit or loss.

Compensated Absences

4

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

The liability for short-term compensated absences is recognised in the year in which services are rendered by employees.

Other Employee Benefits

The undiscounted amount of short-term employee benefits expected to be paid in exchange for the services rendered by employees are recognised during the year when the employees render the service. These benefits include performance incentives.

Employee Stock Option Plans

The grant date fair value of equity settled share-based payment awards granted to employees is recognised as an employee expense, with a corresponding increase in equity, over the period that the employees unconditionally become entitled to the awards. The amount recognised as expense is based on the estimate of the number of awards for which the related service and non-market vesting conditions are expected to be met, such that the amount ultimately recognised as an expense is based on the number of awards that do meet the related service and non-market vesting conditions at the vesting date.

Equity settled employee stock option plans issued by the holding company to the employees of the Company is accounted for as a Capital contribution from holding company. The corresponding expense at fair value of the option is recognised in the statement of profit and loss.

F. Income Tax

Income tax expense comprises current and deferred tax. It is recognised in statement of profit or loss except to the extent that it relates to items recognised directly in equity or in OCI.

Current tax

Current tax is measured at the amount expected to be paid in respect of taxable income for the year in accordance with the Income Tax Act, 1961. Current tax comprises the expected tax payable or receivable on the taxable income or loss for the year and any adjustment to the tax payable or receivable in respect of previous years. It is measured using tax rates enacted or substantively enacted at the reporting date.

Deferred tax

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax assets are reviewed at each reporting date and based on management's judgement, are reduced to the extent that it is no longer probable that the related tax benefit will be realised; such reductions are reversed when the probability of future taxable profits improves.

Unrecognized deferred tax assets are reassessed at each reporting date and recognised to the extent that it has become probable that future taxable profits will be available against which they can be used.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date.

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the Company expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities. It is measured using tax rates enacted or substantively enacted at the reporting date.

Deferred tax assets and liabilities are offset only if:

- a. the Company has a legally enforceable right to set off current tax assets against current tax liabilities; and
- b. the deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority.

G. Earnings per share

Basic earnings per share is calculated by dividing the net profit or loss for the year attributable to equity shareholders (after deducting preference dividends and attributable taxes) by the weighted average number of equity shares outstanding during the year. The weighted average number of equity shares outstanding during the year is adjusted for events such as bonus issue, bonus element in a rights issue, share split, and reverse share split (consolidation of shares), if any, that have changed the number of equity shares outstanding, without a corresponding change in resources.

For the purpose of calculating diluted earnings per share, the net profit or loss for the year attributable to equity shareholders and the weighted average number of shares outstanding during the year are adjusted for the effects of all dilutive potential equity shares.

H. Impairment of non-financial assets

The carrying values of assets at each balance sheet date are reviewed for impairment if any indication of impairment exists. If the carrying amount of the assets exceed the estimated recoverable amount, an impairment is recognised for such excess amount.

The recoverable amount is the greater of the net selling price and their value in use. Value in use is arrived at by discounting the future cash flows to their present value based on an appropriate discount factor.

When there is indication that an impairment loss recognised for an asset (other than a revalued asset) in earlier accounting periods which no longer exists or may have decreased, such reversal of impairment loss is recognised in the Statement of Profit and Loss, to the extent the amount was previously charged to the Statement of Profit and Loss. In case of revalued assets, such reversal is not recognized.

I. Financial Instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

Financial assets

G

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

Classification

The Company classifies its financial assets as subsequently measured at either amortized cost or fair value based on the business model for managing the financial assets and the contractual cash flow characteristics of the financial assets.

Initial recognition and measurement

All financial assets are recognised initially at fair value plus, in the case of financial assets not recorded at fair value through profit or loss, transaction fees or costs that are directly attributable and incremental to the origination/acquisition of the financial asset unless otherwise specifically mentioned in the accounting policies.

Business model assessment

The Company makes an assessment of the objective of a business model in which an asset is held such that it best reflects the way the business is managed and is consistent with information provided to management. The information considered includes:

- the objectives for the portfolio, in particular, management's strategy of focusing on earning contractual interest revenue, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realising cash flows through the sale of the assets;
- the frequency, volume and timing of sales in prior periods, the reasons for such sales and its expectations about future sales activity. However, information about sales activity is not considered in isolation, but as part of an overall assessment of how the Company's stated objective for managing the financial assets is achieved and how cash flows are realised.
- the risks that affect the performance of the business model, the financial assets held within that business model and how those risks are managed

Assessment whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs, as well as profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Company considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition.

Financial assets at amortised cost

A financial asset is measured at amortised cost only if both of the following conditions are met:

- it is held within a business model whose objective is to hold assets in order to collect contractual cash flows.
- the contractual terms of the financial asset represent contractual cash flows that are solely payments of principal and interest.

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

After initial measurement, such financial assets are subsequently measured at amortised cost using the effective interest (EIR) method. Amortised cost is calculated by considering any discount or premium on acquisition and fees or costs that are an integral part of the EIR and reported as part of interest income in the profit and loss account. The losses if any, arising from impairment are recognised in the profit and loss account.

Financial asset at fair value through Other Comprehensive Income (FVOCI)

Financial asset with contractual cash flow characteristics that are solely payments of principal and interest and held in a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets are classified to be measured at FVOCI. The impairment losses, if any, are recognized through profit and loss account. The loss allowance is recognized in other comprehensive income and does not reduce the carrying value of the financial asset.

Financial asset at fair value through profit and loss (FVTPL)

Any financial instrument, which does not meet the criteria for categorization as at amortized cost or as FVOCI, is classified to be measured at FVTPL.

Financial instruments included within the FVTPL category are measured at fair value with all changes recognized in the profit and loss account.

Financial liabilities

All financial liabilities are subsequently measured at amortised cost.

Debt securities and other borrowed funds

After initial measurement, debt issued, and other borrowed funds are subsequently measured at amortised cost. Amortised cost is calculated by taking into account any discount or premium on issue funds, and costs that are an integral part of the Effective Interest Rate (EIR).

Financial Liabilities at fair value through profit or loss (FVTPL)

A financial liability is classified as at fair value through profit or loss if it is classified as held-for-trading or is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and changes therein, including any interest expense, are recognised in Statement of Profit & Loss.

Reclassification

If the business model under which the Company holds financial assets undergoes changes, the financial assets affected are reclassified. The classification and measurement requirements related to the new category apply prospectively from the first day of the first reporting period following the change in business model that result in reclassifying the Company's financial assets. Changes in contractual cash flows are considered under the accounting policy on Modification and derecognition of financial assets described in subsequent paragraphs

J. Impairment of Financial Assets

Methodology for computation of Expected Credit Losses (ECL)

Y

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

The financial instruments covered within the scope of ECL include financial assets measured at amortised cost and FVOCI.

The loss allowance has been measured using lifetime ECL except for financial assets on which there has been no significant increase in credit risk since initial recognition. In such cases, loss allowance has been measured at 12 month ECL.

At each reporting date, the Company assesses whether financial assets carried at amortised cost and FVOCI is credit-impaired. A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred since initial recognition. Evidence that a financial asset is credit-impaired includes the observable data such as Days Past Due ('DPD') or default event.

ECL are a probability weighted estimate of credit losses, measured as follows:

Financial assets that are not credit impaired at the reporting date: ECL has been estimated by determining the probability of default ('PD'), Exposure At Default ('EAD') and loss given default ('LGD').

The PD is an estimate of the likelihood of default over a given time horizon. A default may only happen at a certain time over the assessed period, if the facility has not been previously derecognised and is still in the portfolio.

The LGD is an estimate of the loss arising in the case where a default occurs at a given time. It is based on the difference between the contractual cash flows due and those that the lender would expect to receive, including from the realisation of any collateral.

The EAD is an estimate of the exposure at a future default date including the undrawn commitments.

Collateral Valuation

To mitigate its credit risks on financial assets, the Company seeks to use collateral, where possible. The collateral comes in various forms, such as the underlying asset financed, cash, securities, letters of credit/guarantees, etc. However, the fair value of collateral affects the calculation of ECLs. To the extent possible, the Company uses active market data for valuing financial assets held as collateral.

For trade receivables, the Company applies a simplified approach. It recognizes impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition. Therefore, the Company does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date.

Criteria used for determination of movement from stage 1 (12 month ECL) to stage 2 (lifetime ECL) and stage 3 (Lifetime ECL)

The Company applies a three-stage approach to measure ECL on financial assets measured at amortised cost and FVOCI. The assets migrate through the following three stages based on an assessment of qualitative and quantitative considerations:

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

Stage 1: 12 month ECL

For exposures where there has not been a significant increase in credit risk since initial recognition and that are not credit impaired upon origination, the portion of the lifetime ECL associated with the probability of default events occurring within the next 12 months is recognised. Interest income is accrued using the effective interest rate on the gross carrying amount.

Stage 2: Lifetime ECL (not credit impaired):

At each reporting date, the Company assesses whether there has been a significant increase in credit risk for financial assets since initial recognition. In determining whether credit risk has increased significantly since initial recognition, the Company uses days past due (DPD) information and other qualitative factors to assess deterioration in credit quality of a financial asset.

For credit exposures where there has been a significant increase in credit risk since initial recognition but that are not credit impaired, a lifetime ECL is recognised. Interest income is accrued using the effective interest rate on the gross carrying amount.

Stage 3: Lifetime ECL (credit impaired):

Financial assets are assessed as credit impaired when one or more events that have a detrimental impact on the estimated future cash flows of the asset have occurred. For financial assets that have become credit impaired, a lifetime ECL is recognised and interest revenue is calculated by applying the effective interest rate to the amortized cost (net of loss allowance).

If, in a subsequent period, credit quality improves and reverses any previously assessed significant increase in credit risk since origination, then the Expected Credit Loss reverts from lifetime ECL to 12-months ECL.

Method used to compute lifetime ECL:

The Company calculates ECLs based on a probability-weighted scenarios to measure the expected cash shortfalls, discounted at an approximation to the EIR. A cash shortfall is the difference between the cash flows that are due to an entity in accordance with the contract and the present value of cash flows that the entity expects to receive. The Company applies statistical techniques to estimate lifetime ECL.

K. Write-offs

Financial assets are written off either partially or in their entirety when there is no realistic prospect of recovery. This is generally the case when the Company determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts. If the amount to be written off is greater than the accumulated loss allowance, the difference is first treated as an addition to the allowance that is then applied against the gross carrying amount. Any subsequent recoveries are credited to impairment on financial instruments in statement of profit and loss. However, financial assets that are written off may be subject to enforcement activities to comply with the Company's procedures for recovery of amounts due.

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

L. Derecognition of financial assets and financial liabilities

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised when:

- The rights to receive cash flows from the asset have expired, or
- The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Company continues to recognize the transferred asset to the extent of the Company's continuing involvement. In that case, the Company also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset derecognised) and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognised in OCI is recognised in statement of profit or loss.

Financial liabilities

The Company derecognises a financial liability when its contractual obligations are discharged or cancelled, or expire.

Modifications of financial assets and financial liabilities

Financial assets

If the terms of a financial asset are modified, the Company evaluates whether the cash flows of the modified asset are substantially different. If the cash flows are substantially different, then the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset is derecognised and a new financial asset is recognised at fair value.

If the cash flows of the modified asset carried at amortised cost are not substantially different, then the modification does not result in derecognition of the financial asset. In this case, the Company recalculates the gross carrying amount of the financial asset as the present value of the renegotiated or modified contractual cash flows that are discounted at the financial asset's original effective

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

interest rate and recognises the amount arising from adjusting the gross carrying amount as a modification gain or loss in profit and loss account. Any costs or fees incurred adjust the carrying amount of the modified financial asset and are amortised over the remaining term of the modified financial asset. If such a modification is carried out because of financial difficulties of the borrower, then the gain or loss is presented together with impairment losses. In other cases, it is presented as interest income or other gain or loss as appropriate.

Financial liabilities

The Company derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different. In this case, a new financial liability based on the modified terms is recognised at fair value. The difference between the carrying amount of the financial liability extinguished and the new financial liability with modified terms is recognised in statement of profit or loss.

M. Measurement of fair values

The Company's accounting policies and disclosures require fair value measurement of loans.

Management uses its judgement in selecting an appropriate valuation technique for financial instruments not quoted in an active market. Valuation techniques commonly used by market participants are applied.

When measuring the fair value of an asset or a liability, the Company uses observable market data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows.

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

Certain loans given by the Company are measured at FVTPL.

N. Provisions

A provision is recognised when the Company has a present obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation in respect of which a reliable estimate can be made. When the effect of the time value of money is material, the Company determines the level of provision by discounting the expected cash flows at a pre-tax rate reflecting the current rates specific to the liability. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

O. Contingent Liabilities

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Company or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognized because it cannot be measured reliably. The Company does not recognize a contingent liability but discloses its existence in the financial statements.

P. Cash Flow Statement

Cash flows are reported using the indirect method, whereby profit / (loss) before extraordinary items and tax is adjusted for the effects of transactions of non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from operating, investing and financing activities of the Company are segregated based on the available information.

Q. Operating Cycle

Based on the nature of products/activities of the Company and the normal time between acquisition of assets and their realisation in cash or cash equivalents, the Company has determined its operating cycle as 12 months.

R. Leases

With effect from 01 April 2019, the Company has applied Ind AS 116 using the modified prospective approach and therefore the comparative information has not been restated and continues to be reported under Ind AS 17. The impact of change in accounting policies is disclosed in Note no 43.

The Company as a Lessee

The Company evaluates if an arrangement qualifies to be a lease as per the requirements of Ind AS 116. The Company uses judgement in assessing the lease term (including anticipated renewals) and the applicable discount rate. The Company determines the lease term as the non-cancellable period of a lease, together with both periods covered by an option to extend the lease if the Company is reasonably certain to exercise that option; and periods covered by an option to terminate the lease if the Company is reasonably certain not to exercise that option. The Company revises the lease term if there is a change in the non-cancellable period of a lease. The discount rate is generally based on the incremental borrowing rate specific to the lease being evaluated or for a portfolio of leases with similar characteristics.

The Company has elected not to apply the requirements of Ind AS 116 Leases to short term leases of all assets that have a lease term of 12 months or less and leases for which the underlying asset is of low value. The lease payments associated with these leases are recognized as an expense on a straight-line basis over the lease term.



NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2020

Note 2. Cash and cash equivalents

(INR in lakhs)

Particulars	As at March 31, 2020	As at March 31, 2019
Balances with Banks (of the nature of cash and cash quivalents);		
- In Current Accounts	11,863.70	703.48
Total	11,863.70	703.48

^{*} Restrictions, if any, on utilisation of balances should be disclosed

Note 3. Bank Balance other than (a) above

(INR in lakhs)

Particulars	As at March 31, 2020	As at March 31, 2019
In Deposit Accounts	1,000.14	5
Total	1,000.14	-

Note 4. Receivables

Particulars	As at March 31, 2020	As at March 31, 2019
Trade Receivables		
(a) Considered good -Unsecured	50.17	754.17
Less: Allowance for impairment loss		2
(b) Credit Impaired	6.31	5.28
Less: Allowance for impairment loss	(6.31)	(5.28)
Total	50.17	754.17

AVENDUS FINANCE PRIVATE LIMITED NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2020

Note 5. Loans

Particulars	FIGURE III		As at Mar					100000		ch 31, 2019	The same	
	Amortised cost		At Fair			Total	Amortised cost		At Fair			Total
		Through other comprehensive income	Through profit and loss account	Designated at fair value through profit and loss account	Subtotal				Through profit and loss account	Designated at fair value through profit and loss account	Subtotal	
	1	2	. 3.	4	(5=2+3+4)	(6=1+5)	1	2	3	4	(5=2+3+4)	(6=1+5)
Term Loans	92,566.67	×.	17,677.00	-	17,677.00	1,10,243.67	71,761.33	-	18,683.77	-	18,683.77	90,445.10
Total (A) Gross	92,566.67		17,677.00	-	17,677.00	1,10,243,67	71,761.33		18,683.77	(e)	18,683.77	90,445.10
Less: Impairment allowance on financial instrument	(1,537.67)					(1,537.67)	(288,00)				7	(288 00)
Total (A.) Net	91,029.00	- 2	17,677.00		17,677.00	1,08,706.00	71,473.33		18,683.77	T.	18,683,77	90,157.10
(i) Secured by tangible	25,228 15		717.43		717.43	25,945 58	30,049.09	2	295 26		295 26	30,344.35
(ii) Covered by Bank Guarantee	-	1.0	-		75		936,20		126 72		126,72	1,062 92
(iii) Other including ≅curities	64,870 05	8	16,959.57		16,959 57	81,829.62	37,499.51	**	18,261.79		18,261,79	55,761,30
(iv) Unsecured	2,468.47	,				2,468.47	3,276.53				-	3,276.53
Total (B) Gross	92,566,67		17,677.00	-	17,677.00	1,10,243.67	71,761.33		18,683.77		18,683.77	90,445.10
Less Impairment loss allowance	(1,537 67)	i i	*			(1,537.67)	(288 00)			-		(288 00)
Total (B.) Net	91,029.00	14	17,677.00		17,677.00	1,08,706.00	71,473.33		18,683.77	40	18,683.77	90,157.10
C. Loans In India												
(i) Public Sectors												
(ii)Others	92,566.62		17,677.00		17,677.00	1,10,243.67	71,761.33	-	18,683.77		18,683.77	90,445.10
Total (C) Gross	92,566.67		17,677.00	-	17,677.00	1,10,243.67	71,761.33		18,683.77		18,683.77	90,445.10
Less: Impairment allowance on financial instrument	(1,537.67)	12		3		(1,537.67)	(288.00)			- 1	1.0	(288 DO)
Total (C) Net	91,029.00	- 9	17,677.00		17,677.00	1,08,706.00	71,473.33		18,683,77		18,683.77	90,157.10
(D) Loans Outside India												
Loans Outside India				-		7.0	-	-			-	-
Less: Impairment allowance on (inancial instrument	-		2		F-5.	*				23		+.
Total D (Net)											-	
Total (C+D)	91,029.00		17,677.00	- 4	17,677.00	1,08,706.00	71,473.33	1	18,683.77		18,683.77	90,157.10

AVENDUS FINANCE PRIVATE LIMITED NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2020

Mate 6 Yearsteambo

Particulars	-5-2		As at Ma	rch 31, 2020	300 mm m	As at March 31, 2019					
	Amortised At Fair Value						At Fair Value				Total
		Through other comprehensive income	nensive and loss account	Designated Subtotal at fair value through profit and loss account	Subtotal		Through other comprehensive income			Subtotal	
		1	2	3	- 4	(5=2+3+4)	(6≃1+5)	2	3		(\$=2+3+4)
Investments											
- Mutual fund units			6,074.14		6,074.14	6,074.14	19	13,735,36	~	13,735,38	13,735,38
Debt securities	×				"6"	100	(9)	4,657.95		4,657.95	4,657.95
Preference Shares		_ G	3,52		3,52	3.52	- 2	24.12		24,12	24.12
Total - Gross (A)		*	6,077.66	160	6,077.66	6,077.66	26	18,417.45		18,417.45	18,417.45
(i) Investments outside India	~	72	Ti .	125	27	163	12	- 4	2	-	10
(ii) Investments in India			6,077.66	19-1	6,077,66	6,077.66	(÷	18,417.45	8	18,417.45	18,417,45
Total (B)	т.		6,077.66		6,077.66	6,077.66		18,417.45	-	18,417.45	18,417.45
Total (A) to tally with (B)											
Less: Impairment loss allowance	-		-	100	9)	16.	19	3	*	*	*
Total - Net D= (A)-(C)	-	7.	6,077.66	7.61	6,077,66	6,077.66	?=	18,417.45		18,417.45	18,417.45



AVENDUS FINANCE PRIVATE LIMITED NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2020

Note 7. Other Financial Assets

(INR in lakhs)

Particulars	As at	As at
	March 31, 2020	March 31, 2019
Security deposits		
To Others	29.52	5.00
Total	29.52	5.00

Note 8. Deferred tax balances

Particulars	As at March 31, 2020	As at March 31, 2019
Deferred tax assets Deferred tax liabilities	431.99	1.39 (2.98)
Net Deferred Tax Assets	431.99	4.37



AVENDUS FINANCE PRIVATE LIMITED NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2020

Note 9. Property, Plant and Equipment

Particulars	As	at March 31, 2020	COLUMN TO SERVICE	As at March 31, 2019			
	Office Equipments	Computers	Total	Office Equipments	Computers	Total	
Gross Block (Deemed Cost)							
As at the beginning of the year	8.08	25.87	33.95	7.11	11.72	18.83	
Additions	18.23	9.05	27.28	1.89	14.15	16.04	
Disposals	(1.78)	(0.71)	(2.49)	(0.92)	5=2	(0.92)	
As at the end of the year (A)	24.53	34.21	58.74	8.08	25.87	33.95	
Accumulated Depreciation							
As at the beginning of the year	3.22	9.25	12.47	1.45	2.97	4.42	
Depreciation for the year	4.47	10.53	15.00	2.54	6.28	8.82	
Disposals	(0.85)	(0.71)	(1.56)	(0.77)	122	(0.77)	
As at the end of the year (B)	6.84	19.07	25.91	3.22	9.25	12,47	
Net carrying amount as at the end of the year (A-B)	17.69	15.14	32.83	4.86	16.62	21.48	

AVENDUS FINANCE PRIVATE LIMITED NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2020

Note 10. Other Non-financial Assets

(INR in lakhs)

Particulars	As at March 31, 2020	As at March 31, 2019	
Capital advances	2.04	20	
Advance to Vendors	1.55	2.98	
Balances with Government authorities	71.58	55.31	
Prepaid expenses	16.46	45.08	
Total	91.63	103.37	

Note 11. Payables

Tiote 22: Luyuotes	(11 The little l				
Particulars	As at March 31, 2020	As at March 31, 2019			
Trade Payables					
(i) total outstanding dues of micro enterprises and small enterprises (Refer Note No. 44)	(0) 50	1 000 04			
(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	626.72	1,008.04			
Total	626.72	1,008.04			

AVENDUS FINANCE PRIVATE LIMITED NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2020

Particulars		As at Ma	rch 31, 2020			As at Mar	ch 31, 2019	
	At Amortised Cost	At Fair Value Through profit and loss	Designated at fair value through profit or loss	Total	At Amortised Cost	At Fair Value Through profit and loss	Designated at fair value through profit or loss	Total
	1	2	3	(4)=(1)+(2)+(3)	100	2	3	(4)=(1)+(2)+(3)
Debt Securities	21,358,38			21,358.38	15,776.77	040		15,776.77
Commercial Papers				94.	2,553.46	2	1965	2,553.46
Total (A)	21,358.38		-	21,358.38	18,330.23			18,330.23
Debt securities in India	21,358,38	2	137	21,358,38	18,330.23	la:	72	18,330.23
Debt securities outside India		×	30		· ·		===	2
Total (B) to tally with Total (A)	21,358.38	*	(*)	21,358.38	18,330.23	10#3		18,330.23

Particulars and Nature of Security	Rate of interest	Repayment Schedule	Outstanding as on March 31, 2020	Outstanding as on March 31, 2019
The debentures are secured by a first pari passu charge by way of hypothecation of 1.1 times of the book debts / loan receivables of the Company and are redeemable on 17 Jul 2020	Interest of 1 year MCLR + Spread		10,834.63	10,701.37
The debentures are secured by a first pari passu charge by way of hypothecation of 1.1 times of the book debts / loan receivables of the Company and are redeemable on 31 Jan 2020.	9,49% р.а.	At Maturity		5,075,40
The principal protected market linked debentures are secured by a first pari passu charge by way of hypothecation of 1.1 times of the book debis / loan receivables of the Company and are redeemable on 20 Sept 2021.		At Maturity	10,523.75	•
Commercial Papers are unsecured and are payable in 91 days on 7 Jun 2019. Maximum amount outstanding at any time during the year Rs. 6000 lakhs.		At Maturity	2	2,553.46



Note 13. Borrowings (other than Debt Securities)

Particulars		As at March 31, 2020				As at March 31, 2019			
	At Amortised Cost	At Fair Value Through profit and loss	Designated at fair value through profit or loss	Total	At Amortised Cost	At Fair Value Through profit and loss	Designated at fair value through profit or loss	Total	
	1	2	3	(4)=(1)+(2)+(3)	1000	2	3	(4)=(1)+(2)+(3)	
Secured									
Term loans									
(i) from banks	30,000.38	-	<u> </u>	30,000.38	26,538.28	-		26,538.28	
(ii) from other parties	4,000.00	14 9	2	4,000.00	2		-		
(iii) Other loans (Cash credits from Banks)	2,408.91	.=0.	-	2,408.91	*		2	-	
Total (A)	36,409.29		-	36,409.29	26,538.28	<u>0€</u> 1	-	26,538.28	
Borrowings in India	36,409.29	-	*	36,409.29	26,538.28	-	=	26,538.28	
Borrowings outside India	15		15.1	180					
Total (B) to tally with Total (A)	36,409.29	5=0	9	36,409.29	26,538.28		-	26,538.28	

Particulars of Borrowings and Nature of Security	Rate of interest	Repayment Schedule	Outstanding as on March 31, 2020	Outstanding as on March 31, 2019
(i) From Banks				
Term Loan from Kotak Mahindra Bank Limited is taken for a tenure of 48 months and is secured by a first pari passu charge by way of hypothecation of 1.25 times of book debts / loan receivable of the Company.	Interest of 6 months MCLR + Spread	To be repaid in 11 equal quarterly installments after moratorium period of 15 months	3,772.73	5,038.28
Term Loan from Kotak Mahindra Bank Limited is taken for a tenure of 48 months and is secured by a first pari passu charge by way of hypothecation of 1.25 times of book debts / loan receivable of the Company.	Interest of 3 months MCLR + Spread	To be repaid in 16 equal quarterly installments	4,042.19	ā
Term Loan from HDFC Bank Limited is taken for a tenure of 42 months and is secured by a first pari passu charge by way of hypothecation of the the 1.20 times book debts / loan receivable of the Company.	Interest of 1 year MCLR + Spread	To be repaid in 11 equal quarterly installments after moratorium period of 9 months	1,834.08	2,500.00
Term Loan from HDFC Bank Limited is taken for a tenure of 42 months and is secured by a first pari passu charge by way of hypothecation of the the 1.20 times book debts / loan receivable of the Company.	MCLR + Spread	To be repaid in 10 equal quarterly installments after moratorium period of 12 months	2,017.48	2,500.00

AVENDUS FINANCE PRIVATE LIMITED NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2020

Note 13. Borrowings (other than Debt Securities)

Particulars of Borrowings and Nature of Security	Rate of interest	Repayment Schedule	Outstanding as on March 31, 2020	Outstanding as on March 31, 2019
Term Loan from Catholic Syrian Bank is taken for a tenure of 60 months and is secured by a first pari passu charge by way of hypothecation of the the 1.20 times book debts / loan receivable of the Company.	Interest of 6 months MCLR + Spread	To be repaid in 16 equal quarterly installments after moratorium period of 12 months	2,342.14	2,500.00
Term Loan from IDFC Bank Limited is taken for a tenure of 48 months and is secured by a first pari passu charge by way of hypothecation of the the 1.20 times book debts / loan receivable of the Company.	Interest of 3 months MCLR + Spread	To be repaid in 12 equal quarterly installments after moratorium period of 12 months	4,167.98	5,000.00
Term Loan from DCB Bank Limited is taken for a tenure of 60 months and is secured by a first pari passu charge by way of hypothecation of the the 1.25 times book debts / loan receivable of the Company.	Interest of 3 months MCLR + Spread	To be repaid in 15 equal quarterly installments after moratorium period of 15 months	3,999.70	5,000.00
Term Loan from Federal Bank Limited is taken for a tenure of 48 months and is secured by a first pari passu charge by way of hypothecation of the the 1.20 times book debts / loan receivable of the Company.	Interest of 6 months MCLR	To be repaid in 10 equal quarterly installments after moratorium period of 18 months	3,600.00	4,000.00
Term Loan from AU Small Finance Bank Limited is taken for a tenure of 36 months and is secured by a first pari passu charge by way of hypothecation of the the 1.10 times book debts / loan receivable of the Company.	Interest of 1 year TBILL plus spread	To be repaid in 12 equal quarterly installments	4,205.49	,
(ii) From Others				
Term Loan from Tata Capital Financial Services Limited is taken for a tenure of 48 months and is secured by a first pari passu charge by way of hypothecation of the the 1.20 times book debts / loan receivable of the Company.	Interest of Tata's LTLR - Spread	To be repaid in 12 equal quarterly installments after moratorium period of 12 months	4,018.59	æ
(iii) Other loans (Cash credits from Banks) Cash Credit from HDFC Bank Limited is taken and is secured by first pari passu charge by way of hypothecation of the the 1.20 times book debts/ loan receivable of the Company.	1 year MCLR +Spread	On Demand	2,408.91	



AVENDUS FINANCE PRIVATE LIMITED NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2020

Note 14. Other Financial Liabilities

(INR in lakhs)

Particulars	As at March 31, 2020	As at March 31, 2019
(a) Advance received	371.45	-
(b) Others - Payable to Related Parties	857.56	227.71
Total	1,229.01	227.71

Note 15 (a). Current tax assets

(INR in lakhs)

Particulars	As at March 31, 2020	As at March 31, 2019	
Current tax assets			
- Advance Income Tax	2,408.48	0.19	
Current tax liabilities			
- Income tax payable	2,330.00	,	
Net tax assets	78.48	0.19	

Note 15 (b). Current tax liabilities

(INR in lakhs)

	(**************************************		
Particulars	As at March 31, 2020	As at March 31, 2019	
Current tax liabilities			
- Income tax payable	3,091.92	3,517.08	
Current tax assets			
- Advance Income Tax	2,711.75	3,193.49	
Net tax liabilities	380.17	323.59	

Note 16. Provisions

(INR in lakhs)

Particulars	As at March 31, 2020	As at March 31, 2019
Provision for employee benefits		
- Gratuity (Refer Note No 32)	42.77	29.80
- Compensated absence	19.90	17.00
Total	62.67	46.80

Note 17. Other Non Financial Liabilities

		(Transfer of the sentence)
Particulars	As at March 31, 2020	As at March 31, 2019
(a) Revenue received in advance;	169.35	=
(b) Others - Statutory remittances (includes Provident Fund, Professional Tax, Tax Deducted at Source)	99.23	183.08
Total	268.58	183.08

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2020

Note 18. Share Capital (INR in laklis)

Particulars	As at March	31, 2020	As at March 31, 2019	
	Number of shares	Amount	Number of shares	Amount
Authorised:				
Equity Shares of ₹ 1/- each	5,25,00,00,000	52,500.00	5,25,00,00,000	52,500.00
Issued, Subscribed and Paid up: Equity Shares of ₹ 1/- each fully paid up (All the above shares are held by Avendus Capital Private Limited, the holding Company, together with its nominees)	4,97,56,33,325	49,756.33	4,97,56,33,325	49,756.33
Total	4,97,56,33,325	49,756.33	4,97,56,33,325	49,756.33

Notes:

(a) Rights, Preferences and Restrictions attached to equity shares:

- Right to receive dividend as may be approved by the Board of Directors / Annual General Meeting.
- The equity shares are not repayable except in the case of a buy back, reduction of capital or winding up in terms of the provisions of the Companies Act, 2013.
- Every member of the Company holding equity shares has a right to attend the General Meeting of the Company and has a right to speak and on a show of hands, has one vote if he is present in person and on a poll shall have the right to vote in proportion to his share of the paid-up capital of the Company.

(b) Reconciliation of the number of Equity Shares outstanding at the beginning and at the end of the year

Particulars	Year Ended M	Aarch 31, 2020	Year Ended March 31, 2019		
	Number of shares	\$ 10 C	Number of shares	7	
Shares outstanding at the beginning of the year	4,97,56,33,325	49,756.33	4,97,56,33,325	49,756.33	
Add: Shares issued during the year	-			+	
Shares outstanding at the end of the year	4,97,56,33,325	49,756.33	4,97,56,33,325	49,756.33	

(c) Details of Shares held by each Shareholder holding more than 5% shares

Name of Shareholder	As at Marc	h 31, 2020	As at March 31, 2019	
	No. of Shares held	% of Holding	No. of Shares held	% of Holding
Avendus Capital Private Limited, the holding Company, together with its nominees	4,97,56,33,325	100.00%	4,97,56,33,325	100.00%

(d) Matters relating to the Company's objective, policies and processes for managing capital are disclosed under Note No. 32 Capital Management

AVENDUS FINANCE PRIVATE LIMITED NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2020

Note 19. Other Equity

(INR in lakhs)

Note 19. Other Equity		(INR in lakhs)
Particulars	As at March 31, 2020	As at March 31, 2019
Contribution from Holding Company		
Opening Balance	456.07	68.20
Additions	313.73	387.87
Closing	769.80	456.07
Statutory Reserve		
Opening Balance	1,613.90	506.48
Transfer from retained earnings	839.38	1,107.42
Closing	2,453.28	1,613.90
Securities Premium		
Opening Balance	5,137.71	5,137.71
Closing	5,137.71	5,137.71
General Reserve		
Opening Balance	5.28	5.28
Closing	5.28	5.28
Retained Earnings		
Opening Balance	6,540.99	2,111.30
Profit for the year	4,196.88	5,537.11
Transfer to Statutory reserve	(839.38)	(1,107.42)
Closing	9,898.49	6,540.99
Other comprehensive income - Defined Benefit Plan		
Opening Balance	(1.40)	(0.79)
Movement during the period	10.43	(1.18)
Income Tax on above	(2.62)	0.57
Closing	6.41	(1.40)
	40 800 00	40 800 50
	18,270.97	13,752.55

Nature and purpose of reserve:

Contribution from Holding Company

Represents equity settled employee stock option plans issued by the Company for the shares of the Holding Company.

Statutory Reserve

As per the requirements of RBI, every non-banking financial company shall create a reserve fund and transfer therein a sum not less than twenty per cent of its net profit after tax every year as disclosed in the profit and loss account and before any dividend is declared. This is not available for distribution as dividend.

Securities Premium

Represents premium received on issue of shares of the Company. This is not available for distribution as dividend.

General Reserve

Represents appropriation of funds from retained earnings

Retained earnings

Represents surplus funds of the Company as per the statement of changes in equity.



AVENDUS FINANCE PRIVATE LIMITED NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2020

Note 20. Interest income (INR in laklis)

Particulars		Year Ended March 31, 2020				Year Ended March 31, 2019			
	Assets measured	Assets measured at Amortised Cost	Commission of the Commission o		Assets measured	Assets measured at Amortised	On Financial Assets measured at fair value through profit or loss	Total	
Interest on Loans	-	13,458.97	1,884.03	15,343.00	1 2 //	8,910.42	3,924.29	12,834.71	
Interest income from investments	-	- 3	68.19	68.19	20	- 3	226.36	226.36	
Total	-	13,458.97	1,952.22	15,411.19		8,910.42	4,150.65	13,061.07	



NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31,2020

Note 21. Net gain on fair value changes

(INR in lakhs)

Particulars	Year Ended March 31, 2020	Year Ended March 31, 2019
Net gain/ (loss) on financial		
instruments at fair value through		
profit and loss account :- a) On trading portfolio		
- Investments in mutual funds	1,190.82	891.51
- Investments in bonds and	287.24	4.03
preference shares		
- On Lending Portfolios	(27.87)	355.17
Net gain/(loss) on fair value	1,450.19	1,250.71
changes		
Fair Value changes:		
-Unrealised	(61.24)	126.59
-Realised	1,511.43	1,124.12

Note 22. Other income

Particulars	Year Ended March 31, 2020	Year Ended March 31, 2019
Interest on deposits with Banks Miscellaneous Income	7.07 4.71	87.38 0.49
Total	11.78	87.87

AVENDUS FINANCE PRIVATE LIMITED NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2020

Note 23. Finance cost

Note 23. Finance cost						(INR in lakhs)
Particulars	Particulars Year Ended March 31, 2020 Year Ended March 31, 2019				Year Ended March 31, 2019	
	On Financial Liabilities measured at fair value through profit or losss	On Financial Liabilities measured at Amortised Cost	Total	On Financial Liabilities measured at fair value through profit or losss	On Financial Liabilities measured at Amortised Cost	Total
Interest on borrowings	:	3,671.99	3,671.99	5.	1,871.16	1,871.16
Interest on debt securities	2	2,301.49	2,301.49	21	1,475.28	1,475.28
Total	-	5,973.48	5,973.48	30	3,346.44	3,346.44



AVENDUS FINANCE PRIVATE LIMITED NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2020

Note 24. Impairment losses on financial instruments

Particulars	Year I	Year Ended March 31, 2020				Year Ended March 31, 2019		
	On Financial instruments measured at fair value through OCI	On Financial instruments measured at Amortised Cost	Total	On Financial instruments measured at fair value through OCI	On Financial instruments measured at Amortised Cost	Total		
On Loans		1,249.67	1,249.67	*	269.58	269.58		
Total	5	1,249.67	1,249.67		269.58	269.58		



AVENDUS FINANCE PRIVATE LIMITED NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2020

Note 25. Employee benefits

(INR in lakhs)

Particulars	Year Ended March 31, 2020	Year Ended March 31, 2019
Salaries and wages including bonus	2,049.40	2,183.33
Contribution to provident and other funds	66.57	52.89
Share Based Payments to employees	313.74	387.86
Staff welfare expenses	54.97	46.47
Others		
- Gratuity	23.40	15.64
- Compensated Absences	3.44	8.56
Total	2,511.52	2,694.75

Note 26. Other expenses

(INR in lakhs)

Particulars	Year Ended March 31, 2020	Year Ended March 31, 2019	
Rent and energy costs	201.81	58.96	
Rates and Taxes	186.15	160.53	
Repairs and maintenance	17.63	4.15	
Communication Costs	10.34	4.55	
Printing and stationery	7.72	8.53	
Director's fees, allowances and expenses	12.00	13.25	
Auditor's fees and expenses (Refer note below)	16.62	13.60	
Legal and Professional charges	504.71	453.36	
Software Expenses	264.07	67.71	
Insurance	16.33	8.49	
Travelling and Conveyance	31.99	40.74	
Membership fees and Subscription	39.40	19.78	
Corporate Social Responsibility Expenses	88.00	20.00	
Miscellaneous Expenses	107.71	64.76	
Total	1,504.48	938.41	

(i) Remuneration to Auditors (including tax wherever applicable):

Particulars	Year Ended March 31, 2020	Year Ended March 31, 2019
a) For audit	10.00	10.00
b) For taxation matters	2.00	2.00
c) For others & certification	4.62	1.60
Total	16.62	13.60



Notes to the Financial Statements (continued)
NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

Note 27 INR in lakhs

Tax expense (A)

(a) Amounts recognised in Statement of Profit and Loss

Particulars	Year ended 31 March 2020	Year ended 31 March 2019
Current tax expense		,
Current year	1,905.00	2,330.00
	1,905.00	2,330.00
Deferred tax expense		
Origination and reversal of temporary differences	(430.24)	12.30
	(430.24)	12.30
Tax expense for the year	1,474.76	2,342.30

(b) Amounts recognised in other comprehensive income

Particulars	Year ended 31 March 2020				
	Before tax	Tax (expense)	Net of tax		
Items that will not be reclassified to Statement of Profit and					
Loss					
Remeasurements of the defined benefit plans	10.43	(2.62)	7.81		
	10.43	(2.62)	7.81		

(c) Reconciliation of effective tax rate

Particulars	Year ended 31 March 2020	Year ended 31 March 2019
Profit before tax	5,671.64	7,879.41
Company's domestic tax rate	25.17%	29.12%
Tax using the Company's statutory tax rate	1,427.55	2,294.48
Tax effect of:		
Expenses not allowed under tax	(16.49)	6.09
Income not subject to tax	-	3
Change in tax rate	63.76	9.09
Others	(0.06)	32.64
Total tax expense	1,474.76	2,342.30
Tax expense as per profit and loss	1,474.76	2,342.30

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

Note 27
Tax expense (Continued)

(d) Movement in deferred tax balances

Movement in deferred tax balances for the year ended 31 March 2020

INR in lakhs

Particulars	Net balance 1 April 2019	Recognised in profit or loss credit/(charge)	Recognised in OCI	Net balance 31 March 2020
Difference between carrying amount and tax base of fixed assets	0.04	1.00		1,04
Provision for Gratuity	5.13	5.89	(2.62)	8.40
Provision for Leave encashment	2.49	(1.62)		0,87
Fair valuation of mutual funds and debt securities	65.41	(65.41)	=) #
Loans	(68.70)	490.38	-	421.68
Deferred tax asset/(liabilities)	4.37	430.24	(2.62)	431.99

Movement in deferred tax balances for the year ended 31 March 2019

taxable profits will be available against which they can be used.

Particulars	Net balance 1 April 2018	Recognised in profit or loss credit/(charge)	Recognised in OCI	Net balance 31 March 2019
Difference between carrying amount and tax base of fixed assets	(0.68)	0.72		0.04
Provision for Gratuity	3.51	1.05	0.57	5.13
Provision for Leave encashment	2.46	0.03		2,49
Fair valuation of mutual funds and debt securities	(0.43)	65.84		65.41
Loans	11,24	(79.94)		(68.70)
Deferred tax asset/(liabilities)	16.10	(12.30)	0.57	4.37

The Company offsets tax assets and liabilities if and only if it has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same tax authority. Significant management judgment is required in determining provision for income tax, deferred income tax assets and liabilities and recoverability of deferred income tax assets. The recoverability of deferred income tax assets will be recovered.

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future

4

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

Note 28

Earnings per share (EPS)

INR in lakhs

Particulars	31 March 2020	31 March 2019
1 Profit attributable to ordinary shareholders		
Profit for the year, attributable to ordinary shareholders	4,196.88	5,537.11
2 Calculation of weighted average number of equity shares - Basic		
Number of shares at the beginning of the year	4,97,56,33,325	4,97,56,33,325
Weighted average number of equity shares for the year	4,97,56,33,325	4,97,56,33,325
3 Calculation of weighted average number of equity shares - Diluted		
Number of shares at the beginning of the year	4,97,56,33,325	4,97,56,33,325
Weighted average number of equity shares for the year	4,97,56,33,325	4,97,56,33,325
4 Earning per share		
Basic (Rs.) Diluted (Rs.)	0.08 0.08	0.11 0.11
5 Nominal value of shares (Rs.)	1.00	1.00

Note:

Weighted average number of shares is the number of equity shares outstanding at the beginning of the year adjusted by the number of equity shares issued during year, multiplied by the time weighting factor. The time weighting factor is the number of days for which the specific shares are outstanding as a proportion of total number of days during the year.



AVENDUS FINANCE PRIVATE LIMITED NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

Note 29

Segment information

The Company's business is organised into two segments namely - "Lending Activities and Fee based services" and "Treasury and Investment activities". The Lending activities include financing against securities, securitisation, debenture investment, and other loans / fee based services. The Treasury and Investments activities includes investment of funds in Bonds and Mutual Funds.

The Company's Chief Operating Decision Maker (CODM) reviews the internal management reports prepared based on financial information on a periodic basis.

Segment information:

Segment information: Particulars		INR in For the year ended March 31, 2020						
		Business seg		small number				
		Lending Activities and	Treasury and	Total				
		Fee based services	Investments					
Segment Revenue								
Income from external customers	M	15.07.77	1 550 00	17,001,00				
	March 31, 2020 March 31, 2019		1,553.32 1,209.28	16,921.08 15,136.92				
	WiaiCit 51, 2019	13,927.04	1,209.20	15,150.92				
Total Revenue								
	March 31, 2020		1,553.32	16,921.08				
	March 31, 2019	13,927.64	1,209.28	15,136.92				
Segment result								
	March 31, 2020	4,368.87	1,298.06	5,666.93				
	March 31, 2019	6,922.97	955.95	7,878.92				
Unallocable income								
	March 31, 2020	I II.	# 0	4.71				
	March 31, 2019	i i i i	ia (i	0.49				
Interest Income								
	March 31, 2020	15,343.00	68.19	15,411.19				
	March 31, 2019	12,834.71	226.36	13,061.07				
Interest Expense								
	March 31, 2020	5,973.48	2 6	5,973.48				
	March 31, 2019		-	3,346.44				
Revenue in India								
Revenue in maia	March 31, 2020	15,367.76	1,553.32	16,921.08				
	March 31, 2019		1,209.28	15,136.92				
	,		, , , ,	,				
Revenue outside India	3.6 1.01.0000							
	March 31, 2020 March 31, 2019		-	-				
	March 31, 2019	-	· **:	2 0				
Profit before taxes								
	March 31, 2020		·	5,671.64				
	March 31, 2019	-	(*)	7,879.41				
Tax expense								
	March 31, 2020	ш.	*	1,474.76				
	March 31, 2019		20	2,342.30				
Not anotit for the very								
Net profit for the year	March 31, 2020	-	-	4,196.88				
	March 31, 2019		-	5,537.11				

Particulars		For the year ended March 31, 2020					
			Business segments				
		Lending Activities and Fee based services	Treasury and Investments Activities	Total			
Other Information	- W II		Activities	0=0=00000000000000000000000000000000000			
Carrying amount of segment assets							
	March 31, 2020 March 31, 2019	1,08,917.05 90,986.00	7,077.80 18,417.45	1,15,994.85 1,09,403.45			
Unallocated corporate assets							
	March 31, 2020 March 31, 2019	(2) (2)	© (€	12,367.27 763.16			
Total assets							
	March 31, 2020 March 31, 2019	*	· · · · · · · · · · · · · · · · · · ·	1,28,362.12 1,10,166.61			
Carrying amount of segment liabilities							
carrying amount of segment habilities	March 31, 2020	59,681.62	173.80	59,855.42			
	March 31, 2019	46,048.47	102.59	46,151.06			
Unallocated corporate Liabilities							
	March 31, 2020 March 31, 2019	**	9- I	479.40 506.67			
	ŕ			555161			
Total liabilities							
	March 31, 2020 March 31, 2019	2 2	8	60,334.82 46,657.73			
	144411111111111111111111111111111111111	=		40,007.75			
Capital expenditure	March 31, 2020	27.28	-	27.28			
	March 31, 2019	16.04	: =	16.04			
Depreciation and amortisation							
	March 31, 2020 March 31, 2019	15.00 8.82	-	15.00 8.82			
	17141611 01, 2019	0.02		0.02			
Corporate Assets in India	March 31, 2020	1,08,917.05	7,077.80	1,15,994.85			
	March 31, 2019	90,986.00	18,417.45	1,09,403.45			
Corporate Assets outside India							
	March 31, 2020 March 31, 2019			-30			
	Wiaicii 31, 2019	,	æ. 	·=			

Note:

Major Customer

Revenue has been identified to a segment on the basis of relationship to operating activities of the segment. Revenue which relates to enterprise as a whole and are not allocable to a segment on a reasonable basis have been disclosed as "Unallocable".

Segment Assets and Segment liabilities represent the assets and liabilities in respective segment. Segment Assets and Segment liabilities which relates to enterprise as a whole and are not allocable to a segment on a reasonable basis have been disclosed as "Unallocable".

The Company does not have a secondary segment. Accordingly, disclosures required under Ind AS 108 are not applicable.

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

Note 30 Loans / Investments at amortised cost

1.1 Credit quality of assets

INR in lakhs

Particulars	As	As at March 31, 2020				As at March 31, 2019			
	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total	
Internal rating grade*									
Performing grade	92,566.67	TE.	÷ .	92,566.67	71,761.33	-	22	71,761.33	
Under-performing grade	137	161		:=:	18		(#)	19:	
Non-performing grade	*		-		NT.		(ve)	:=:	
Total	92,566.67		-	92,566.67	71,761.33		Text 1	71,761.33	

1.2 An analysis of changes in the gross carrying amount and the corresponding ECL allowances in relation to lending is, as follows:

INR in lakhs

Particulars	As at March 31, 2020				As at March 31, 2019			
	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total
Gross carrying amount opening balance	71,761.33	-	-	71,761.33	47,268.60	- 2	12:	47,268.60
New assets originated (net)	20,805.34	125	- 2	20,805.34	24,492.73	- 2	221	24,492.73
Assets derecognised or repaid (excluding write								
offs) (net)	: :	1.5		350	5. -		250	-
Transfers to Stage 1	27	72	- 2	•		-		
Transfers to Stage 2	30	<i>></i> ⊭	- 2	14	· ·	2	74:	=
Transfers to Stage 3	58.1	699		(* :	Rec		(-)	=
Amounts written off	-		-	750	WZ=			5
Gross carrying amount closing balance	92,566.67	-	(#)	92,566.67	71,761.33	020		71,761.33

Reconciliation of ECL balance is given below:

INR in lakhs

Particulars	As	at Marc	h 31, 2020	1 V 20 30	As at March 31, 2019			
	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total
ECL allowance - opening balance	288.00	-	-	288.00	18.42		74	18.42
Incremental ECL on overall asset book	1,249.67	-	9	1,249.67	269.58	- 5	3143	269.58
Assets derecognised or repaid (excluding write								
offs)	-		-	(\$1)	375	2	220	<u> </u>
Transfers to Stage 1		ij e ;		**:	(#C	- 2	3.5	×
Transfers to Stage 2	-		-		0.54	-	S#2	
Transfers to Stage 3	2	-	- 1		7/2-	- 4	727	9
Impact on year end ECL of exposures								
transferred between stages during the year								
						-		
Unwind of discount	2	12	2	-	V#:	-	124	
Amounts written off	**	:(€:	-	⊕	:(+;	-	-	_
ECL allowance - closing balance	1,537.67		-	1,537.67	288.00	-		288.00

*Internal rating grades are classified on below basis

Grade	Classification Basis	Stage
Performing grade	0-30	Stage 1
Under-performing grade	31-90	Stage 2
Non-performing grade	> 90	Stage 3



NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

Note 31 Financial instruments – Fair values and risk management

A. Accounting classification and fair values

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels.

								HAK III IAKII:
As at March 31, 2020		Carrying Am	ount	- 30 - 30		Fair Value		The Park
Particulars	Amortised Cost	FVTPL	FVOCI	Total	Level 1	Level 2	Level 3	Total
<u>Financial assets</u>								
(i) Cash and cash equivalents	11,863.70	-	0.00	11,863.70	11,863.70	-		11,863.70
(ii) Bank Balance other than Cash and cash equivalents	1,000.14	=5	123	1,000,14	1,000.14			1,000.14
(iii) Receivables	50.17			50.17		-	50.17	50.17
(iv)Loans	91,029.00	17,677.00	100	1,08,706.00			1,08,706.00	1,08,706.00
(v) Investments	5 5 3	6,077.66	25	6,077.66	6,074.14	3.52	*	6,077.66
(vi) Others	29.52			29.52	*	×	29.52	29.52
	1,03,972.53	23,754.66	7.5	1,27,727.19	18,937.98	3.52	1,08,785.69	1,27,727.19
Financial liabilities								
(i) Payables	626.72	[E3	(≆)	626.72	3	*	626.72	626.72
(ii) Debt Securities	21,358.38	(€	5.00	21,358.38		2	21,358.38	21,358.38
(iii) Borrowings (other than debt securities)	36,409.29	189	-	36,409.29	S .	=	36,409.29	36,409.29
(iv) Others	1,229.01		•	1,229.01			1,229.01	1,229.01
	59,623.40	•		59,623.40			59,623.40	59,623.40
As at March 31, 2019		Carrying Am	ount			Fair Value		
Particulars	Amortised Cost	FVTPL	FVOCI	Total carrying value	Level 1	Level 2	Level 3	Total
Financial assets								
(i) Cash and cash equivalents	703.48	F-	7(6)	703.48	703.48	*	*	703.48
(ii) Bank Balance other than Cash and cash equivalents	385			:•/		*	20	523
(iii) Receivables	754.17	10 (00 00	82	754.17	*	2	754.17	754.17
(iv) Loans	71,473.33	18,683.77	-	90,157.10	40.505.00		90,157.10	90,157.10
(v) Investments	F 00	18,417.45		18,417.45	13,735.38	4,682.07	5	18,417.45
(vi) Others	5.00 72,935.98	37,101.22		5.00 1,10,037.20	14,438.86	4,682,07	5.00 90,916.27	5.00 1,10,037.20
Times and 12-1-12-2-				-,-,		-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	70,720.01	2,20,001.120
<u>Financial liabilities</u> (i) Payables	1,008.04	25		1,008.04			1,008.04	1 000 04
(ii) Debt Securities	18,330.23	56		18,330.23		5	18,330.23	1,008.04
(iii) Borrowings (other than debt securities)	26,538.28	(#) (#)	::::::::::::::::::::::::::::::::::::::	26,538.28			26,538.28	18,330.23 26,538.28
(iv) Others	20,536.26	781	-	20,336.26			26,536.26	26,538.28
0	46,104.26	1161		46,104.26		2	46.104.26	46,104.26
X.	40,104.20			±0,10±.20			20,102.20	40,104.40

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

Notes

- a, Measurement of fair values: The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique
- Level 1: Quoted (unadjusted) prices in active markets for identical assets or liabilities
- Level 2: Other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly
- Level 3: Techniques which use inputs that have a significant effect on the recorded fair value that are not based on observable market data.

The carrying amount of Cash and cash equivalents, Receivables, Other Financial Assets, Trade payables and Other Financial Liabilities are considered to be the same as their 'fair values, due to their short - term nature.

Out of the above, fair value of financial assets and financial liabilities, other than loans and investments carried at Fair Value through Profit and Loss, approximates carrying amount,

The following tables show the valuation techniques used in measuring Level 2 and Level 3 fair values, as well as the significant unobservable inputs used.

Type	Valuation technique
Long term borrowings	The fair value of Long term borrowing is determined using discounted cash flow analysis. The valuation model considers the present value of expected receipt/payment discounted using appropriate discounting rates. For quoted but not frequently traded instruments, observable market input is used to arrive at a fair value.
Long term financial assets	The fair value of Long term financial assets is determined using discounted cash flow analysis. The valuation model considers the present value of expected receipt discounted using appropriate discounting rates. For quoted but not frequently traded instruments, observable market input is used to arrive at a fair value.

B. Financial risk management

The Company has exposure to the following risks arising from financial instruments:

- · Credit risk ;
- · Liquidity risk; and
- Market risk

i. Risk management framework

The Company's Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework.

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities.

ii. Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers, loans given to Customers and investments. The carrying amounts of financial assets represent the maximum credit risk exposure.

a. Trade receivables and Loans given

The Company has a policy under which each new customer is analysed individually for creditworthiness before offering credit period and delivery / service terms and conditions. The Company makes specific provisions against such trade receivables and loans wherever required and monitors the same at periodic intervals.

Credit risk from trade receivables and loans is managed through the Company's policies, procedures and controls relating to customer credit risk management by establishing credit limits, credit approvals and monitoring creditworthiness of the customers to which the Company extends credit in the normal course of business. Outstanding customer loans are regularly monitored.

Also the Company does not have any significant concentration of credit risk.

The following table provides information about the exposure to credit risk and expected credit loss for trade receivables:

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

Particulars	Gross carrying an	Gross carrying amount as at				
	31 March 2020	31 March 2019				
Not past due	:					
Past due 1-180 days	41.90	746.75				
More than 180 days	9,30	12,70				
Less: Expected Credit Loss	(1.03)	(5.28)				
	50.17	754.17				

The following table provides information about the exposure to credit risk and expected credit loss for Loans:

Particulars	Carrying amount as at					
	31 March 202	31 March 2020				
	Individual	Collective	Individual	Collective		
Opening Balance of Loan	68,410.18	3,351.15	47,268.60			
Add :- Disbursement of Loan	60,371.74	22,611.70	67,479.08	3,351.15		
Less :- Repayment of Loan	45,489.00	16,689.10	46,337.50	*		
Closing Balance of Loan	83,292.92	9,273.75	68,410.18	3,351.15		
Less :- Impairment	1,530.76	6.91	274.60	13.40		
Net Loans	81,762.16	9,266.84	68,135.58	3,337.75		

The movement in the allowance for impairment in respect of loans is as follows

	31 March 2020	31 March 2019
Opening Balance	288.00	18,42
Add: Provisions made during the year on disbursements	1,249.67	269.93
Less: Write-off / write-back of excess provisions during	50	0.35
the year		
Closing Balance	1,537.67	288.00

b. Cash, cash equivalents and other bank balances

The Company held cash and cash equivalents and other bank balances of Rs. 11,863.70 lakhs at 31 March 2020 (31 March 2019; Rs. 703.48 lakhs). The cash and cash equivalents are held with bank and financial institution counterparties with good credit ratings.

iii. Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

The Company aims to maintain the level of its cash and bank balances at an amount in excess of expected cash outflows on financial liabilities (other than trade payables) over the next six months. The Company also monitors the level of expected cash inflows on trade receivables and loans together with expected cash outflows on trade payables and other financial liabilities.

The following are the remaining contractual maturities of financial liabilities at the reporting date. The amounts are gross and undiscounted, and include contractual interest payments.



NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

		Contractual Cashflows					
31 March 2020	Gross carrying amount	Total	Up to 1 Year	1 - 5 Years	More than 5 Years		
Non derivative financial liabilities							
Payables	626.72	626.72	626.72	3(59.0		
Debt Securities	22,918.17	22,918.17	11,669.26	11,248.91			
Borrowings (Other than debt securities)	34,849.50	34,849.50	12,868.94	21,980.56	*		
Other financial liabilities	1,229.01	1,229.01	1,229.01	3			
Total	59,623.40	59,623.40	26,393.93	33,229.47			

	Contractual Cashflows					
31 March 2019	Gross carrying amount	Total	Up to 1 Year	1 - 5 Years	More than 5 Years	
Non derivative financial liabilities						
Payables	1,008.04	1,008.04	1,008.04	727	2	
Debt Securities	18,330.23	18,330.23	7,628.86	10,701.37	*	
Borrowings (Other than debt securities)	26,538.28	26,538.28	5,237.28	21,301.00	8	
Other financial liabilities	227.71	227.71	227.71		Ę	
Total	46,104.26	46,104.26	14,101.89	32,002.37	*	

(i) The interest payments on variable interest rate loans in the table above reflect market forward interest rates at the reporting date and these amounts may change as market interest rates change.

iv. Market risk

Market risk is the risk that changes in market prices – such as foreign exchange rates, interest rates etc. – will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

a. Currency risk

The functional currency of the Company is Indian rupees. The Company does not have any exposure to foreign currencies.

The Company does not have any exposure in any foreign currency as on 31st March 2020. (31st March 2019 - Nil)

b. Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Interest rate risk can be either fair value interest rate risk of changes in fair values of fixed interest because of fluctuations in the interest rates. Cash flow interest rate risk is the risk of changes in fair values of fixed interest because of fluctuations in the interest rates. Cash flow interest rate risk is the risk that the future cash flows of floating interest bearing investments will fluctuate because of fluctuations in the interest rates.

The management is responsible for the monitoring of the Company's interest rate position. Various variables are considered by the management in structuring the Company's borrowings to achieve a reasonable, competitive, cost of funding.

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

The interest rate profile of the Company's interest-bearing financial instruments is as follows:

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		INK IN IAKIS	
Particulars	31 March 2020	31 March 2019	
Fixed rate instruments	THE PARTY OF THE PARTY NAMED		
Financial assets	65,249,50	28,607.48	
Financial liabilities	21,358.38	10,701.37	
	43,891.12	17,906.11	
Variable rate instruments			
Financial assets	44,994.17	43,153.85	
Financial liabilities	36,409.29	34,167.14	
X201121112-200-364-	8,584.88	8,986.71	

Cash flow sensitivity analysis for variable rate instruments

A reasonably possible change of 100 basis points in interest rate would have resulted in variation in the interest expense for the entity by the amounts indicated in the table below. This analysis assumes that all other variables, remain constant. This calculation also assumes that the change occurs at the reporting date and has been calculated based on risk exposures outstanding as at that date. The year end balances are not necessarily representative of the average debt outstanding during the period.

Particulars 31 March 2020	Profit or (Loss)			
	100 bps increase 100	bps decrease		
Variable rate instruments	85.85	(85.85)		
Cash flow sensitivity	85.85	(85.85)		
31 March 2019				
Variable rate instruments	89.87	(89.87)		
Cash flow sensitivity	89.87	(89.87)		

Level 3 fair values

Reconciliation of Level 3 fair values

The following table shows a reconciliation from the opening balances to the closing balances for Level 3 fair values.

Particulars	Loans
Opening Balance(April 1, 2018)	13,845.99
Net change in fair value	355.17
Purchases	4,482.61
Reclassified	E
Repayments	-
Closing Balance (March 31, 2019)	18,683.77
Opening Balance(April 1, 2019)	18,683.77
Net change in fair value	(27.87)
Purchases	7,800.00
Reclassified	(7,621.90)
Repayments	(1,157.00)
Closing Balance (March 31, 2020)	17,677.00

Sensitivity analysis

For the fair values of loans, reasonably possible changes at the reporting date to one of the significant observable inputs, holding other inputs constant, would have the following effects.

		March 31, 2020		March 31, 2019		
	Assumptions		Profit or loss		Profit or loss	
Significant unobservable inputs			Increase	Decrease	Increase	Decrease
Discount rate	22.50%	19.50%	2.13	(1.87)	25.83	(25.17)

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

Note 32

Employee benefits

INR in lakhs

A. Defined Contribution Plans

Contribution to Provident fund, Employee State Insurance and any other funds

Amount of Rs 66.57 lakhs (March 31, 2019: Rs 52.89 lakhs) is recognised as an expense and included in "Employee benefits" (refer note.25) in the Statement of Profit and Loss.

B. Defined Benefit Plans

Gratuity

The gratuity benefit payable to the employees of the Company is as per the provisions of the Payment of Gratuity Act, 1972, as amended. Under the gratuity plan, every employee who has completed at least 5 years of service gets gratuity on separation or at the time of superannuation calculated for equivalent to 15 days salary for each completed year of service calculated on last drawn basic salary. The Company does not have a fund plan for gratuity liability

The following table shows a reconciliation from the opening balances to the closing balances for the net defined benefit (asset) liability and its components

i. Reconciliation of present value of defined benefit obligation

	31 March 2020	31 March 2019
Defined benefit obligation at the beginning of the year	29.80	12,19
Current service cost	21.18	14.72
Past service cost	-	_
Interest cost	2,23	0.92
Liability Transferred (Out)/ (Divestments)	_	-
Liability Transferred In/ Acquisitions	-	_
Actuarial (gains) / losses recognised in Other Comprehensive	-	-
Income		
arising from changes in financial assumptions	(10.82)	0.28
arising from changes in demographic assumptions	i i	
arising on account of experience changes	0.39	1.69
Benefits paid directly by the company	-	-
Defined benefit obligation at the end of the year	42.78	29.80

ii. Amount recognised in Balance		
	31 March 2020	31 March 2019
Defined benefit obligation	(42.77)	(29.80)
Fair value of plan assets		145-117/30/10
Net defined benefit (obligation)/assets	(42.77)	(29.80)

iii. Expense recognised	in the	Statement of	Profi	t and I oce
III. LAPENSE ICCORNISCO	m mc.	Juicine or	LIUL	HILL LUSS

	31 March 2020	31 March 2019
(i) Expense recognised in the Statement of Profit and Loss		
Current service cost	21.18	14.72
Past service cost	9	(# t
Interest cost	2.23	0.92
	23.41	15.64
ii) Expense recognised in the Other comprehensive income		
Actuarial (gains) losses on defined benefit obligations		
 arising from changes in financial assumptions 	(10.82)	0.28
 arising from changes in demographic assumptions 	9	jė.
 arising on account of experience changes 	0.39	1.69
	(10.43)	1.97

iv. Actuarial assumptions

The principal assumptions used in determining gratuity benefit obligation for the Company's plan is shown below:

Continues in Secretary of the Continues	31 March 2020	31 March 2019
Financial assumptions		
Discount rate	6,82%	7.47%
Salary escalation	7.00%	10.00%
Employee turnover	8.00%	8.00%

Estimates of future salary increases, considered in actuarial valuation, take account of inflation,

seniority, promotion and other relevant factors, such as supply and demand in the employment market. Assumptions regarding future mortality are based on published Statistics & Mortality tables. The calculation of death benefit obligation is sensitive to the mortality assumptions.

The Company expects Rs 23.40 lakks in contribution to be paid to its defined benefit plan in the next year

v. Sensitivity analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below:

	31 March 2020	31 March 2019					
Quantitative sensitivity analysis for significant assumptions is as below: Increase)/ decrease on present value of defined benefit obligation at							
the end of the year							
(i) One percent point increase in discount rate	(3.73)	(2.93)					
(ii) One percent point decrease in discount rate	4.30	3.40					
(iii) One percent point increase in rate of salary increase	4.25	3.28					
(iv) One percent point decrease in rate of salary increase	(3.76)	(2.89)					
(iii) One percent point increase in employee turnover	(1.11)	(1.36)					
(iv) One percent point decrease in employee turnover	1.14	1.45					

Maturity Analysis of the Benefit Payments: From the Employer

Projected Benefits Payable in Future Years From the Date of Reporting	31 March 2020	31 March 2019
1st Following Year	0.12	0.07
2nd Following Year	0.83	0.08
3rd Following Year	2.29	0.63
4th Following Year	3.53	1.66
5th Following Year	3.97	2.52
Sum of Years 6 To 10	27.52	21,43
Sum of Years 11 and above	53.29	49.61



NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

Capital management

INR in lakhs

The Company's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The primary objective of the Company's Capital Management is to maximise shareholders value.

The Board of Directors seeks to maintain a balance between the higher returns that might be possible with higher levels of borrowing and the advantages and security afforded by a sound capital position.

The Company monitors capital using a ratio of 'adjusted net debt' to 'total equity'. For this purpose, adjusted net debt is defined as total liabilities, comprising interest-bearing loans and borrowings and obligations under finance leases, less cash, cash equivalents and other bank balances. Total equity comprises all components of equity.

The Company's adjusted net debt to equity ratio is as follows:

Particulars	31 March 2020	31 March 2019
Debt securities	21,358.38	18,330.23
Borrowings (Other than Debt Securities)	36,409.29	26,538.28
Other Financial Liabilities	1,229.01	227.71
Gross debt	58,996.68	45,096,22
Less - Cash, cash equivalents & Other bank balances	12,863.84	703.48
Adjusted net debt	46,132.84	44,392.74
Total equity	68,027.30	63,508.88
Adjusted net debt to equity ratio	0.68	0.70

Note 34 LCapital Commitments

Particulars	31 March 2020	31 March 2019
Estimated amount of contracts remaining to be executed on Intangible assets (Net of capital advance)	1.73	¥-
2. Estimated amount of contracts remaining to be executed on Tangible assets	3,21	+5

II. Other Commitments

1. In terms of an agreement entered into with Avendus PE Investment Advisors Private Limited, the investment manager to Avendus Structured Credit Fund - 1 (the Fund) the company has agreed to co - invest or co - lend alongside the Fund in each of the Portfolio companies wherein investments are made by the Fund (Primary investment), a specific percentage of such primary investment.

Note 35

Corporate Social responsibility

a) Cross amount required to be spent by the Company during the year for Corporate Social Responsibility (CSR):- Rs.87.87 lakhs; (Previous year Rs. 27.06 lakhs)

b) Following are the details of amount spent during the year for CSR:

INR in lakhe

Particulars	For the year	For the year ended March 31, 202				
	Amount Spent	Amount	Total			
i. Construction / acquisition of any asset		-				
ii. On purpose other than (i) above	88.00	-	88.00			
Total						



AVENDUS FINANCE PRIVATE LIMITED NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

Note 36

EMPLOYEE STOCK COMPENSATION:

- (i) As approved by the Shareholders of the Avendus Capital Private Limited ("Holding Company") on December 23, 2016, May 9, 2018 and September 10, 2018; the company has granted stock options under the Employees Stock Option Scheme I 2016 (ESOP 2016) Employee Stock Option Scheme, 2018 (ESOP 2018 I) & Employee Stock Option Scheme II, 2018 (ESOP 2018 II) respectively.
- (ii) The holding company had reserved a total of 73,331 equity shares of the holding Company (March 31, 2019: 73,331 equity shares) for issuance under ESOP 2016, ESOP 2018 I & ESOP 2018 II. The details of the plans for ESOPs are as follows:

 A) Employees Stock Option Scheme I 2016 (ESOP 2016):

Type of Amangament	ESOP 2016						
Type of Arrangement	Tranche I	Tranche II	Tranche III	Tranche IV	Tranche V		
Grant Date	23 December 2016	29 May 2017	29 May 2017	29 May 2017	29 May 2017		
No. of Options granted	5,685	1,522	760	1,268	1,521		
Exercise Price (Rs.)	4,222.00	3,893.00	3,893.00	3,893.00	3,893.00		
Contractual Life	Upto 4 years	4 years	4.53 years	5.53 years	6.53 years		
Vesting Period	Over a period of 1	Over a period of	Over a period of	Over a period	Over a period		
	year from the date	1 year from the	1.53 years from	,	of 3.53 years from the date of		
	of grant	date of grant	the date of grant	of grant	grant		
Weighted average remaining contractual life	Vested	1.16 Years	1.69 Years	2.69 Years	3.69 years		
Method of Settlement	Equity	Equity	Equity	Equity	Equity		
Fair Value of the option (Rs.)	648.30	1,246.22	1,453.74	1,589.60	1,702.46		

The particulars of number of options granted and lapsed under the aforesaid scheme are tabulated as under:

	ESOI	ESOP 2016			
Particulars	As at March 31, 2020	As at March 31, 2019			
Opening Balance	5,064	10,756			
Granted during the year	NIL	NIL			
Exercised during the year	NIL	5692			
Cancelled/ lapsed during the year	NIL	NIL			
Forfeited during the year	NIL	NIL			
Closing Balance	5,064	5,064			

Significant inputs used for Fair valuation of shares are as follows:

	SET SET SET					
Particulars	Tranche I	Tranche II	Tranche III	Tranche IV	Tranche V	Valuation Consideration
Risk free interest rate	6.34%	6.85% - 7.25%	6.85% - 7.25%	6.85% - 7.25%	6.85% - 7.25%	The risk free rate has been taken based on yield on G-Sec for option life
Exercise price per option (Rs.)	4,222	3,893	3,893	3,893	3,893	As per Scheme
Expected Volatility	35.84%	35.02%	35.02%	35.02%	35.02%	Based on historical data for industry comparables
Expected Dividend yield	1.5%	1.5%	1.5%	1.5%	1.5%	
Share Price on Grant date	3712.78	3712.78	3712.78	3712.78	3712,78	

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

B) Employees Stock Option Scheme 2018 (ESOP 2018 I):

Type of Arrangement	ESOP 2018 I						
Type of Affangement	Tranche I	Tranche II	Tranche III	Tranche IV	Tranche V		
Grant Date	30 June 2018	30 June 2018	30 June 2018	30 June 2018	30 June 2018		
No. of Options granted	5,366	3,616	18,056	19,139	4,208		
Exercise Price	4994.42	4994.42	4994.42	4994.42	4994.42		
Contractual Life	3.25 years	4.25 years	5.25 years	6.26 years	7.26 years		
Vesting Period	Over a period of	Over a period of	Over a period of	Over a period of	Over a period of		
	1 year from the	1.50 - 1.60 years	1 - 2.61 years	2.75- 3.75 years	3.75 - 4.61 years		
	year nom me	from the date of	from the date of	from the date of	from the date of		
	date of grant	grant	grant	grant	grant		
Weighted average remaining contractual life	1.50 years	2.50 years	3.50 years	4.51 years	5.51 years		
Method of Settlement	Equity	Equity	Equity	Equity	Equity		
Fair Value of the option (Rs.)	1,198.48	1,489.46	1,734.47	1,940.18	2,112.60		

The particulars of number of options granted and lapsed under the aforesaid scheme are tabulated as under:

	ESOP	ESOP 2018 I			
Particulars	As at March 31, 2020	As at March 31, 2019			
Opening Balance	50,385	NIL			
Granted during the year	NIL	50,385			
Exercised during the year	NIL	NIL			
Cancelled/ lapsed during the year	7,304	NIL			
Forfeited during the year	NIL	NIL			
Closing Balance	43,081	50,385			

(III) WAS AN INTEN	ESOP 2018 I					
Particulars	Tranche I	Tranche II	Tranche III	Tranche IV	Tranche V	Valuation Consideration
Risk free interest rate *	7.59%- 8.14%	7.59%- 8.14%	7.59%- 8.14%	7.59%-8.14%	7.59%- 8.14%	The risk free rate has been taken based on yield on G-sec for option life
Exercise price per option	4994.42	4994.42	4994.42	4994.42	4994.42	As per Scheme
Expected Volatility	33.41%	33.41%	33.41%	33.41%	33.41%	Based on historical data for industry comparables
Expected Dividend yield	1.5%	1.5%	1.5%	1.5%	1.5%	
Share Price on Grant date	4994.42	4994.42	4994.42	4994.42	4994.42	



AVENDUS FINANCE PRIVATE LIMITED NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

C) Employees Stock Option Scheme II 2018 (ESOP 2018 II):

Trues of Assessment	ESOP 2018 II					
Type of Arrangement	Tranche I	Tranche II	Tranche III	Tranche IV		
Grant Date	28 September 2018	28 September 2018	28 September 2018	28 September 2018		
No. of Options granted	1,876	3,438	3,438	3,438		
Exercise Price	4994.42	4994.42	4994.42	4994.42		
Contractual Life	5 years	5.01 years	6.01 years	7.01 years		
Vesting Period			Over a period of 2.51 years from the date of	1 '		
	grant	grant	grant	of grant		
Weighted average remaining contractual life	3.50 years	3.50 years	4.51 years	5.51 years		
Method of Settlement	Equity	Equity	Equity	Equity		
Fair Value of the option (Rs.)	1,329.44	1,595.53	1,820.76	2,006.50		

The particulars of number of options granted and lapsed under the aforesaid scheme are tabulated as under:

		ESOP 2018 II		
Particulars		As at March 31, 2020	As at March 31, 2019	
Opening Balance		NIL	NIL	
Granted during the year		12,190	12,190	
Exercised during the year		NIL	NIL	
Cancelled/ lapsed during the year		NIL	NIL	
Forfeited during the year		NIL	NIL	
Closing Balance		12,190	12,190	

Particulars	ESOP 2018 II					
	Tranche I	Tranche II	Tranche III	Tranche IV	Valuation Consideration	
Risk free interest rate	7.96%- 8.12%	7.96%-8.12%	7.96%- 8.12%	7.96%-8.12%	The risk free rate has been taken based on yield on G-sec for option life	
Exercise price per option	4994.42	4994.42	4994.42	4994.42	As per Scheme	
Expected Volatility	33.42%	33.42%	33.42%	33.42%	Based on historical data for industry comparables	
Expected Dividend yield	1.5%	1.5%	1.5%	1.5%		
Share Price on Grant date	4994.42	4994.42	4994.42	4994.42		

⁽iii) Each option entitles the holder to exercise the right to apply for and seek allotment of one equity share of ₹ 10/- each.

⁽iv) Value of stock option has been carried out by using Black and Scholes model, one of the globally accepted methods for valuing options.



AVENDUS FINANCE PRIVATE LIMITED NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

Note 37 RELATED PARTY TRANSACTIONS

(a) Name of the related party and nature of relationship, where transactions have taken place $\frac{1}{2}$

Sr.	Description of relationship	Names of related parties		
1	Holding Company	Avendus Capital Private Limited		
2	Fellow Subsidiary	Avendus Wealth Management Private Limited		
3	Fellow Subsidiary	Avendus PE Investment Advisors Private Limited		
4	Fellow Subsidiary	Avendus Capital Alternate Strategies Private Limited		
5	Key Managerial Personnel	Sandeep Thapliyal- Managing Director & CEO		
6	Key Managerial Personnel	Kaushal Kumar Aggarwal - Non Executive Director		
7	Key Managerial Personnel	Ranu Vohra - Non Executive Director		
8	Key Managerial Personnel	Pijush Sinha - Non Executive Director		
9	Key Managerial Personnel	Deba Prasad Roy- Indepndent Director (Date of Appointment: 30-12-2019)		
10	Key Managerial Personnel	Nitin Singh-Whole Time Director (Date of Appointment: 04-03-2020)		
11	Key Managerial Personnel	Padmaja Ruparel- Independent Director (Date of Appointment: 27-02-2020)		
12	Key Managerial Personnel	Suresh Shankar Menon - Independent Director		
13	Key Managerial Personnel	George Mitra Whole Time Director (Date of Resignation: 31-12-2019)		
14	Key Managerial Personnel	Sameer Vasudev Kamath (Date of Appointment: 13-11-2019)		
15	Key Managerial Personnel	Parimal Deuskar - Company Secretary (Date of Resignation: 12-07-2019)		
16	Key Managerial Personnel	Radhika Parmanandka - Company Secretary (Date of Appointment: 12-07-2019)		



Particulars	Avendus Capital Private Limited	Avendus Wealth Management Private Limited	Avendus PE Investment Advisors Private Limited	Avendus Capital Alternate Strategies	Key Managerial Personnel	Total
Transactions during the year						
Remuneration Paid *						
Mar-20					404.66	404.66
Mar-19					547.31	547.31
Purchase of Investments						
Mar-20						0.00
Mar-19 Reimbursement of Expenses	332.61	-	*			332.61
Mar-20	883.00					883.00
Mar-19	655.00			0.11	2	655.11
Consultancy Fees- Expenses						
Mar-20		255.08				255.08
Mar-19	-	248.49	-		-	248.49
Advisorv Fees			17.54			14.54
Mar-20 Ma r -19			16,54 16,54			16.54 16.54
Distribution Fees			10,01			10.54
Mar-20		185.50				185.50
Mar-19						
Balances outstanding at the end of the year						
Creditors - Reimbursement						
Mar-20		173.80		0.11		857.55
Mar-19	125.00	102,60	16.	0.11	-	227.71
Receivables						
Mar-20			44.00			44.00
Mar-19	- W		24.81		2	24.81

^{*} Excludes contribution to gratuity made for the company as a whole based on acturial valuation.

Note:

(i) There are no amounts written off or written back during the year for debts due from or to related parties

(ii) The Company has commitment of certain percentage to co-invest along with Avendus Structured Credit-Fund I, managed by Avendus PE Investment Advisors Private Limited.



NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

Note 38 Maturity Analysis of Assets and Liablities

The table below shows an analysis of assets and liabilities analysed according to when they are expected to be recovered or settled. They have been classified to mature and/or be repaid within 12 months. With regards to loans and advances to customers, the Company uses the same basis of expected repayment as used for estimating EIR.

INR in lakhs

						1.	NK in lakns
n Invo		(1 DA) (1 S) (3) (1 V	31-Mar-20			31-Mar-19	
	Assets	Within 12 month	After 12 Months	Total	Within 12 month	After 12 Months	Total
(1)	Financial Assets						
(a)	Cash and cash equivalents	11,863.70	200	11,863.70	703.48	25	703.48
(b)	Bank Balance other than (a) above	1,000.14	(, 7)	1,000.14	9	-27	
(c)	Receivables		300	€(
	(i) Trade Receivables	50.17	•	50.17	754.17	-	754.17
(d)	Loans	29,883.24	78,822.76	1,08,706.00	17,440.22	72,716.88	90,157.10
(e)	Investments	6,077.66			18,417.45	-	18,417.45
(f)	Other Financial assets	29.52		29.52		5.00	5.00
(2)	Non-Financial Assets						
(a)	Current tax assets (net)	•	78.48	78.48	9	0.19	0.19
(b)	Deferred Tax Assets (Net)	, • ,	431.99	431.99		4.37	4.37
(c)	Property, Plant and Equipment		32.83	32.83	q	21.48	21.48
(c)	Other non-financial assets	20.05	71.58	91.63	48.06	55.31	103.37
	Total Assets	48,924.48	79,437.64	1,28,362.12	37,363.38	72,803.23	1,10,166.61

Liabil	ities and Equity	Within 12 month	After 12 Months	Total	Within 12 month	After 12 Months	Total
	Liabilities			1333			
(1)	Financial Liabilities						
(a)	Payables						
	Trade Payables						
	(i) total outstanding dues of micro enterprises and small enterprises	5	150	= 0	2	120	9
	(ii) total outstanding dues of creditors	626.72		626.72			
	other than micro enterprises and small				1,008.04	(4)	1,008.04
(b)	Debt securities	10,834.63	10,523.75	21,358.38	7,628.86	10,701.37	18,330.23
(c)	Borrowings (Other than Debt Securities)	15,363.71	21,045.58	36,409.29	5,237.06	21,301.22	26,538.28
(d)	Other financial liabilities	1,229.01		1,229.01	227.71	.50	227.71
(2)	Non-Financial Liabilities						
(a)	Current tax liabilities (Net)	380.17	3.6	380.17	323.59	(⊕)	323.59
(b)	Provisions	19.90	42.77	62.67	46.80	-	46.80
(c)	Deferred tax liabilities (Net)		565	29.0			
(d)	Other non-financial liabilities	268.58	327	268.58	183.08	-	183.08
	Total Liabilities (A)	28,722.72	31,612.10	60,334.82	14,655.14	32,002.59	46,657.73
(3)	Equity						
(a)	Equity share capital	· · · · · · · · · · · · · · · · · · ·	49,756.33	49,756.33	5	49,756.33	49,756.33
(a) (b)	Other equity	-	18,270.97	18,270.97		13,752,55	13,752.55
Atti	Total Equity (B)	38	68,027.30	68,027.30		63,508.88	63,508.88
	Total Liabilities and Equity (A+B)	28,722.72	99,639.40	1,28,362.12	14,655.14	95,511.47	1,10,166.61

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

Note 39 Schedule to the Balance Sheet of a Non-deposit taking financial company as on March 31, 2020

(as required in terms of paragraph 19 of Master Direction - Non-Banking Financial Company - Systemically Important Non-Deposit taking

Company and Deposit taking Company (Reserve Bank) Directions, 2016 as amended from time to time) Particulars As at March 31, 2020 As at March 31, 2019 Liabilities side
Loans and advances availed by the Non- banking Amount Amount 1 financial company inclusive of interest accrued Amount Outstanding Amount Outstanding Overdue Overdue thereon but not paid Debentures: Secured 21,358,38 15,776.77 Unsecured (Other than falling within the meaning of public deposits) Deferred Credits 30,000.38 26,538 28 Term Loans Inter - corporate loans and borrowings Commercial paper 2,553.46 Other Loans - Cash Credit from Bank 2.408.91 Amount Outstanding Amount Outstanding Break-up of Loans and Advances including bills (other than those included in (3) below): 2 Secured 1,06,237.53 86,880.57 Unsecured 2,468.47 3,276.53 Break up of Leased Assets and Stock on hire and other 3 assets counting towards AFC activities Lease assets including lease rentals under sundry debtors a Financial Lease b Operating Lease Stock on hire including hire charges under sundry debtors a Assets on hire b Repossed Assets iii Other loans counting towards AFC activities a Loans where assets have been repossessed b Loans other than (a) above Break up of Investments Current Investments Quoted i Shares Equity Preference 3.52 24.12 ii Debentures and Bonds 3,117.82 iii Units of mutual funds iv Government Securities v Others (please specify) 2 Unquoted i <u>Shares</u> Equity Preference ii Debentures and Bonds 1.540.13 iii Units of mutual funds 6,074.14 13,735.38



iv Government Securities v Others (please specify)

5	Borrower group- wise classification of assets financed as in (2) and (3) above:						
	Calegory	Amos	int net of provi	sions	Amo	unt net of provi	sions
	" '	Secured	Umecured	Total	Secured	Unsecured	Total
	1 Related Parties						
	a Subsidiaries	1/2	127	21	8	2	9
	b Companies in the same group	(4)	(40)	×	5		5
	c other related parties	1.0	100	5	38	35	25
	2 Other than related parties	1,06,237.53	2,468.47	1,08,706.00	86,893 46	3,263 64	90,157.10
	Total	1,06,237.53	2,468.47	1,08,706.00	86,893.46	3,263,64	90,157.10
6	Investor Group- wise classification of all investments (current and long term) in shares and securities (both quoted and unquoted):						
	Calegory	Market Value	/ Break up or	Book Value (Net of Provisions)	Market Value / Break up or		Book Value (Net of Provisions)
	1 Related Parties						
	a Subsidiaries			-			
	b Companies in the same group			1+			19
	c other related parties		8	7.5		~	3
	2 Other than related parties		6,077.66			18,417.45	11
7	Other Information						
	Gross Non - performing Assets						
	a Related parties						
	b Other than related parties						2
	ii Net Non - performing Assets			-			- 6
	a Related parties						-
	b Other than related parties			- 7			
	iii Assets acquired in satisfaction of debt			12			*



Note 40
There are no restructuring of advances during the current and previous year. Thus, disclosure in terms of paragraph 25 on 'Norms for restructuring of advances' of Master Direction - Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank)
Directions, 2016 as amended from time to time is not applicable.

Note 41 Disclosure as required in terms of paragraph 17 of Master Direction - Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016 as amended from time to time.

INR in lakhs

41.1 Capital

Particulars	As at March 31, 2020	As at March 31, 2019
CRAR (%)	59.82%	58.23%
CRAR - Tier I Capital (%)	58.48%	57.97%
CRAR - Tier II Capital (%)	1.34%	0.26%
Amount of subordinated debt raised as Tier-II Capital (₹)		9
Amount raised by issue of Perpetual Debt Instruments (₹)	₩.	2

41.2 Investments

Particulars	As at March 31, 2020	As at March 31, 2019
(1) Value of Investments		
(i) Gross Value of Investments		
(a) In India	6,077.66	18,678.05
(b) Outside India	(#X)	*
(ii) Provision for Depreciation		
(a) In India	(#):	260.60
(b) Outside India		91
(iii) Net value of Investments		
(a) In India	6,077.66	18,417.45
(b) Outside India		9
(2) Movement of Provisions held towards depreciation on Investments		
(i) Opening balance	260.60	14.25
(ii) Add: Provisions made during the year	2 1	246.35
(iii) Less: Write-off / write-back of excess provisions during the year	140 H	27
(iv) Closing balance	260.60	260.60

41.3 Derivatives

The Company has not entered into any Forward rate agreement/Interest rate swap/Exchange traded interest rate derivative transactions during the financial year ended 31 March 2020 and 31 March 2019.

41.4 Securitisation

The Company has not entered into any Securitisation transactions during the financial year ended 31 March 2020 and 31 March 2019 .

41.5 Asset Liability Management Maturity pattern of certain items of Assets and Liabilities as at 31 March 2020

INR in lakhs

Particulars	One month	Over 1 month upto 2 Months	Over 2 months upto 3 months	Over 3 month & up to 6 month	Over 6 Month & up to 1 year	Over 1 year & up to 3 years	Over 3 years & up to 5 years	Over 5 years	Total	Grand Total
	112000	Die renta	10.00	100	1000					200
Deposits										
Advances	1,938.87	873.14	3,894.46	5,673.60	17,503.17	60,597.08	18,225.68	34	1,08,706.00	1,08,706.00
Investments	6,077.66	2		10	- A:		3	640	6,077.66	6,077.66
Borrowings	3,384.04	403.33	1,679.31	14,133.64	6,598.02	30,456.55	1,112.78	:20	57,767.67	57,767.67
Foreign Currency assets	500			:=:	342	Sec.	140	250	79	3
Foreign Currency liabilities		¥	*			- 40	140			

Asset Liability Management Maturity pattern of certain items of Assets and Liabilities as at 31 March 2019

Particulars	One month	Over 1 month upto 2 Months	Over 2 months upto 3 months	Over 3 month & up to 6 month	Over 6 Month & up to 1 year	Over 1 year & up to 3 years	Over 3 years & up to 5 years	Over 5 years	Total	Grand Total
Deposits	>			30				194		:=
Advances	1,456.14	886.09	3,996.29	4,156.47	6,945.23	46,036.69	26,170.19	510.00	90,157.10	90,157.10
Investments	4,682.07	*	13,735.38	9	:47	30	-	544	18,417.45	18,417.45
Borrowings		į.	2,591.84	878.79	9,395.29	28,605,81	3,396.78		44,868.51	44,868.51
Foreign Currency assets									\-	
Foreign Currency liabilities		_					181	3.00	-	200

Note:

1) The above statement includes only certain items of assets and liabilities (as stipulated in Para 3.5 of Annexure xiv of Master Direction - Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016 as amended and therefore does not reflect the complete asset liability maturity pattern of the Company.

²⁾ In computing the above information certain estimates, assumptions and adjustments have been made by the Management for its regulatory submission which have been relied upon by the Auditors.

41.6 Exposures

A. Exposure to Real Estate Sector

INR in lakhs

Particulars	As at March 31, 2020	As at March 31, 2019
a) Direct Exposure		
(i) Residential Mortgages -		
Lending fully secured by mortgages on residential property that is or will be occupied by		
the borrower or that is rented	1,445.56	1,763.00
(ii) Commercial Real Estate -		
Lending secured by mortgages on commercial real estates (office buildings, retail space,		
multi-purpose commercial premises, multi-family residential buildings, multi-tenanted		
commercial premises, industrial or warehouse space, hotels, land acquisition, development		
and construction, etc.). Exposure shall also include non-fund based limits.		
	Nil	Nil
(iii) Investments in Mortgage Backed Securities (MBS) and other securitised exposures -		
a. Residential,	Nil	Nil
b. Commercial Real Estate	Nil	Nil
b) Indirect Exposure		
To all and the state of the sta	Nil	Nil
Fund based and non-fund based exposures on National Housing Bank (NHB) and Housing Finance Companies (HFCs).	Nil	Nil

Particulars	As at March 31, 2020	As at March 31, 2019
 (i) direct investment in equity shares, convertible bonds, convertible debentures and units of equity-oriented mutual funds the corpus of which is not exclusively invested in corporate debt; 		-
(ii) advances against shares / bonds / debentures or other securities or on clean basis to individuals for investment in shares (including IPOs / ESOPs), convertible bonds, convertible debentures, and units of equity-oriented mutual funds;	É	180
(iii) advances for any other purposes where shares or convertible bonds or convertible debentures or units of equity oriented mutual funds are taken as primary security;	14,161,25	10,578.00
(iv) advances for any other purposes to the extent secured by the collateral security of shares or convertible bonds or convertible debentures or units of equity oriented mutual funds i.e., where the primary security other than shares / convertible bonds / convertible debentures / units of equity oriented mutual funds 'does not fully cover the advances;	Œ	Э.
(v) secured and unsecured advances to stockbrokers and guarantees issued on behalf of stockbrokers and market makers;	5 5	
(vi) loans sanctioned to corporates against the security of shares / bonds / debentures or other securities or on clean basis for meeting promoter's contribution to the equity of new companies in anticipation of raising resources;	æ	海
(vi) bridge loans to companies against expected equity flows / issues;	N24	9 2
(vii) all exposures to Venture Capital Funds (both registered and unregistered)	Val	9
Total Exposure to Capital Market	14,161.25	10,578.00

C) Details of financing parent company products as at 31 March 20 - Nil (Previous year - Nil)

During the year, the Company has not exceeded SGL & GBL limits as prescribed under NBFC Regulation:

D) Borrower Limit (SGL) / Group Borrower Limit (GBL)

E) Unsecured Advances as at 31 March 20 - Rs 2468 47 lakhs (Previous Year 3276.53 lakhs)

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

41.7 Miscellaneous Details

INR in lakhs

Particulars	As at March 31, 2020	As at March 31, 2019
(i) Registration/ licence/ authorisation, by whatever name called, obtained from other financial sector regulators	IN -DP -375-2018. Obtained certificate from Securities and Exchange Board of India as depository participant.	IN -DP -375-2018. Obtained certificate from Securities and Exchange Board of India as depository participant.
(ii) Ratings assigned by credit rating agencies and migration of ratings during the year		
(a) Non- Convertible Debentures- Long term	CRISIL A+/STABLE	CRISIL A+/ Stable
(b) Non- Convertible Debentures- Short term	NiI	CRISIL A1+
(c) Bank Loan Long term	ACUITE AA-/STABLE, CRISIL A+/STABLE	CRISIL A+/ Stable
(d) Principal Protected Market Linked Debentures	CRISIL A+r/STABLE	Nil
(e) Commercial Paper	CRISIL A1+/Stable	CRISIL A1+/Stable
(iii) Penalties, if any, levied by any regulator	NiI	Nil
(iv) information namely, area, country of operation and joint venture partners with regard to Joint ventures and overseas subsidiaries	Not applicable	Not applicable

41.8 Additional Disclosure

A) Provision and Contingencies

Break up of 'Provisions and Contingencies' shown under the head Expenditure in Statement of Profit and Loss	As at March 31, 2020	As at March 31, 2019
Provisions for Depreciation on Investment	=	246.35
Provision towards NPA	40	=
Provision made towards Income tax	1,905.00	2,330.00
Other Provisions and Contingencies:		
-Provision for Gratuity	23.40	15.64
-Provision for Compensated absences	3.44	8.56
Contingent Provision against standard assets	1,249.67	269.58

B) Draw Down from Reserves is Nil as at 31 March 20 (Previous year Nil)

41.9 Concentration of Advances, Exposures and NPAs

A) Concentration of Advances

Particulars Particulars	As at March 31, 2020	As at March 31, 2019
Total Advances to twenty largest borrowers	88,349.28	84,368.47
Percentage of Advances to twenty largest borrowers to Total Advances of the Company	80.14%	94.13%

B) Concentration of Exposures

b) Concentration of Exposures				
Particulars Particulars	As at March 31, 2020	As at March 31, 2019		
Total Exposure to twenty largest borrowers / customers	88,349.28	84,368.47		
Percentage of Exposures to twenty largest borrowers /				
customers to Total Exposure of the Company on borrowers /	80.10%	93.34%		
lcustomers				

C) Concentration of NPAs

Particulars Particulars	As at March 31, 2020	As at March 31, 2019	
Total Exposure to top four NPA accounts			

D) Sector-wise NPAs

Sector	Percentage of NPAs to Total Advances in that sector
Agriculture & allied activities	_
MSME	
Corporate borrowers	-
Services	-
Unsecured personal loans	-
Auto loans	-
Other personal loans	-

41.10 Movement of NPAs

Particulars	As at March 31, 2020	As at March 31, 2019
(i) Net NPAs to Net Advances (%)	-	
(ii) Movement of NPAs (Gross)		
(a) Opening balance		**
(b) Additions during the year		H
(c) Reductions during the year	9	
(d) Closing balance	=	2
(iii) Movement of Net NPAs		
(a) Opening balance	9	
(b) Additions during the year	÷ 1	
(c) Reductions during the year		5
(d) Closing balance	-	
(iv) Movement of provisions for NPAs (excluding contingent provisions against standard assets)		
(a) Opening balance	-	¥
(b) Provisions made during the year		2
(c) Write-off / write-back of excess provisions		
(d) Closing balance		<u> </u>

- 41.11 Overseas Assets for those Joint venture and Subsidiaries abroad as at 31 March 2020 Nil (Previous Year Nil)
- 41.12 Off- Balance Sheet SPVs sponsored (which are required to be consolidated as per accounting norms) as at 31 March 2020 Nil (Previous Year Nil)

41.13 Disclosure of Complaints

Particulars	As at March 31, 2020	As at March 31, 2019
(a) No. of complaints received during the year		
(b) No. of complaints redressed during the year		
(c) No. of complaints pending at the end of the year		*



NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020 Note 42 Disclosure as per Ind AS 115

Disaggregated revenue from operations based on Ind AS 115

INR in lakhs

Particulars	31-Mar-20	31-Mar-19	
Based on service type			
Fees and Commission Income	52.63	656.61	
Based on geographay			
Within India	52.63	656.61	
Outside India		(2)	

A. Determination of the timing of revenue recognition on fees and commission

The Company has evaluated and generally concluded that the recognition of revenue on fees and commission can be done at a point in time. The Company has further evaluated and concluded that, based on the analysis of the rights and obligations under the terms of the contracts, the revenue is to be recognised at a point in time when the services are rendered and when reasonable right of recovery is established

B.Determination of performance obligations

With respect to fees and commission, the Company has evaluated and concluded that the services transferred in each contract constitute a single performance obligation and such performance obligations are satisfied as and when the services are rendered.

Disclosure of contract balances

Contract Assets	31-Mar-20	31-Mar-19	
Trade receivables	56.48	759.45	
Less: Impairment loss allowance	(6.31)	(5.28)	
Net Trade Receivables	50.17	754.17	

Note 43 Changes in Accounting Policies - Transition to Ind AS 116

Ministry of corporate Affairs has notified Ind AS 116 "Leases" which is effective from 01st April, 2019. Pursuant to this, the company has applied this standard to all lease contracts existing on 01st April, 2019 using the retrospective approach with the cumulative effect at the date of initial application. The Company has evaluated its arrangements which qualifies to be a lease as per the requirements of Ind AS 116. The Company has assessed its lease term (including anticipated renewals) and discount rate. All such lease arrangements are in the nature of short term leases that have a lease term of 12 months of less. Therefore, there is no effect of adopting Ind AS 116 on retained earnings as at 01st April, 2019 with no restatement of comparative information, Nil Right of Use assets and Nil lease liability The new accounting policy is disclosed in note no 1.3.

Cash outflow for leases for the year ended March 31, 2020 is Rs 104.47 lakh

Expense of Rs. 104.47 lakh relating to short term leases and leases of low-value assets for the year ended March 31,2020 is included in "Rent and energy cost" of Note 26 "Other Expenses"

Note 44 Disclosure u/s. 22 of the Micro, Small and Medium Enterprises Development Act, 2006

Particulars	As at March 31, 2020	As at March 31, 2019
The amounts remaining unpaid to micro and small suppliers as at the end of the year		
Principal	= 1	781
Interest	78	8
The amount of interest paid by the buyer as per the Micro Small and Medium Enterprises Development Act, 2006 (MSMED Act, 2006)		<u></u>
The amounts of the payments made to micro and small suppliers beyond the appointed day during each accounting year		-
The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under MSMED Act, 2006		\ E ;
The amount of interest accrued and remaining unpaid at the end of each accounting year	· ·	*
The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise for the purpose of disallowance as a deductible expenditure under the MSMED Act, 2006		æ

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

Note 45 Public disclosure on liquidity risk (Pursuant to Liquidity Risk Framework Clause ix)

(i) Funding Concentration based on significant counterparty (both deposits and borrowings)

INR in Lakhs

Sr. No.		2019-20		
	Number of Significant Counterparties	Amount	% of Total deposits	% of Total Liabilities
1	Kotak Bank Ltd. (Mutual Fund)	10,834.63	-	17,96%
2	Kotak Mahindra Bank	7,814.92		12.95%
3	AU Finance Bank	4,205.49	a (6,97%
4	IDFC First Bank	4,167.98		6.91%
5	DCB Bank Ltd	3,999.70	ia i	6,63%
6	TATA Capital Financial Services Ltd	4,018.59	(20)	6.66%
7	HDFC Bank	3,851.56	4.1	6.38%
8	HDFC Cash Credit	2,408.91		3.99%
9	Federal Bank	3,600.00		5.97%
10	Catholic Syrian Bank	2,342.14		3.88%
11	Other (HNI), Corporates, Family Offices, HNI	10,523.75	(30)	17,44%

(ii) Top 20 large deposits (amount in Rs. in lakhs and % of total deposits)

Sr. No. Particulars	As at 31st March 2020
1 Not Applicable	

(iii) Top 10 borrowings (amount in Rs.in lakhs and % of total borrowings)

Sr. No.	Particulars	As at 31st March 2020	
		Amount	% of Total Borrowings
1	Kotak Bank Ltd. (Mutual Fund)	10,834.63	18,76%
2	Market Linked Debentures	10,523.75	18.22%
3	Kotak Mahindra Bank	7,814.92	13.53%
4	AU Finance Bank	4,205.49	7.28%
5	IDFC First Bank	4,167.98	7.22%
6	TATA Capital Financial Services Ltd	4,018.59	6.96%
7	DCB Bank Ltd	3,999.70	6.92%
8	HDFC Bank	3,851.56	6.67%
9	Federal Bank	3,600.00	6.23%
10	HDFC Cash Credit	2,408.91	4.17%

(iv) Funding Concentration based on significant instrument/product

Sr. No.	MATERIAL STREET, STREE	2019-20			
	Name of the instrument/product	Amount	Total		
1	Non - Convertible Debentures	21,358.38	35.40%		
2	Long Term Loan	34,000.38	56.35%		
3	Short Term Loan (Cash Credit)	2,408.91 3,99%			
(v)	Stock Ratios:	As at March 31, 2020			
(a)	Commercial papers as a % of total public funds, total liabilities and total assets	NIL			
(b)	Non-convertible debentures (original maturity of less than one year) as a % of total public funds, total liabilities and total assets	NIL			
(c)	Other short-term liabilities, if any as a % of total public funds, total liabilities and total assets	public funds, total liabilities and			
1)	Short-term laibility as a % of total public funds	272,91%			
ii)	Short-term laibility as a % of total liabilities	47.61%			
ii)	Short-term laibility as a % of total assets	22,38%			

(vi) Institutional set-up for liquidity risk management

The Board of Directors of Avendus Finance Private Limited (the Company) has an overall responsibility and oversight for the management of all the risks, including liquidity risk, to which the Company is exposed to in the course of conducting its business. The Board constituted Asset Liability Management Committee (ALCO) and Risk Management Committee to strengthen and raise the standard of Asset Liability Management (ALM)

NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

Note 46 Disclosure on Asset Classification as per RBI Notification RBI/2019-20/170 DOR (NBFC).CC.PD No.109/22.10.106/2019-20

Asset Classification as per RBI Norms	Asset Clasification as per IND AS 109	Gross Carrying Amount as per IND AS	Loss Allowances (Provisions) as required under IND AS 109	Net Carrying Amount	Provisions required as per IRACP norms	Difference between IND AS 109 prvisions and IRACP Norms
Performance Asset						
Standard	Stage 1 Stage 2	1,10,243.67	1,537.67	1,08,706.00	440.97	1,096.70
Non- Performing Assets (NPA)						
Sub Standard	Stage 3	=	- 2	243	2	
Doubtful - Upto 1 year	Stage 3			N#E		
	Stage 3		-	(%)	2	5.0
More Than 3 years	Stage 3					-
Subtotal for Doubtful				Ne:	-	
Loss	Stage-3		-			-
Subtotal for NPA		-			-	
Other items such as guarantees, loan commitments, etc. which are in the scope of IND AS 109 but not covered under current Income recognition, Asset Classification and Provisioning (IRACP) norms		-		7		-
Subtotal				2,61		
	Stage-1	1,10,243.67	1,537.67	1,08,706.00	440.97	1,096.70
	Stage-2			747	-	
	Stage-3 Total	1,10,243.67	1,537.67	1,08,706.00	440.97	1,096.70



NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

Note 47 Disclosure as per RBI/2019-20/220 DOR.No.BP.BC.63/21.04.048/2019-20

Covid-19 Regulatory Package - Asset classification and Provisioning

	2019-20	
Particulars	Amount (Rs. In lakhs)	
Amounts in SMA/overdue Accounts where Moratorium/defferement was granted		
Amounts where asset Classification benefits is extended	*	
Provision made during the Q4 FY 2020 in terms of Paragraph 5 of RBI Directions	N.A.	
Provisions adjusted during the respective accounting periods against slippages and the residual provisions in terms of Para 6 of RBI Directions	N.A.	

Note 48

The outbreak of Covid-19 pandemic across the globe & India has contributed to a significant decline and volatility in the global and Indian Financial Markets and slowdown in the economic activities. The RBI has issued guidelines relating to Covid-19 Regulatory Package dated March 27, 2020, April 17, 2020 and May 22, 2020 in accordance therewith, the Company has offered a moratorium on the payment of installments falling due between March 1, 2020 and August 31, 2020 to eligible borrowers. For all such accounts classified as standard and overdue as on February 29, 2020 where the moratorium is granted, the asset classification, both as per the RBI's income recognition and asset classification norms and for determining the staging of such assets to determine the expected credit loss allowance as per the policy approved by the Board of Directors of the Company, will remain standstill during the moratorium period (i.e. the number of days past due shall exclude the moratorium period for the purposes of the asset classification as per the policy).

The Company is actively monitoring the impact of the global health pandemic on its financial condition, liquidity, operations, borrowers and industry. The Company has used the principles of prudence in applying judgments, estimates and assumptions based on the current estimates. In assessing the recoverability of assets such as loans, financial assets and other assets, based on current indicators of future economic conditions, the Company expects to recover the carrying amounts of its assets.

The extent to which COVID-19 pandemic will impact the Company's financial results will depend on future developments, which are uncertain, including, among other things, any new information concerning the severity of the COVID-19 pandemic and any action to contain its spread or mitigate its impact whether government-mandated or elected by the Company. Given the uncertainty over the potential macro-economic condition, the impact of the global health pandemic may be different from that estimated as at the date of approval of these financial results and financial position and the Company will continue to closely monitor any material changes to future economic conditions.

Note 49 Employee Benefits expenses amounting to Rs 540.36 lakhs (Previous Year Rs 455.59 lakhs) included in Note 25 and Other Expenses amounting to Rs 342.64 lakhs (Previous Year Rs 199.41 lakhs) included in Note 26 is reimbursement made to Group Companies towards the value of costs apportioned in accordance with the Master Cost sharing agreement.

Note 50 Previous year's figures have been regrouped / reclassified wherever necessary to correspond with the current year's classification / disclosure.

Signatures to Notes to the Financial Statements

For and on behalf of the Board of Directors

Sandeep Thapliyal
Managing Director & CEO

(DIN: 07645620) Place: Delhi

Date: June 27, 2020

Kaushal Aggarwal

Kaushal Aggard

Director

(DIN: 00153487) Place: Mumbai Sameer Kamath
Chief Financial Officer

Place: Mumbai

Radhika Parmanandka Company Secretary

Place: Mumbai